

WEST CHESTER AREA SCHOOL DISTRICT
Property & Finance Committee Meeting
Tuesday – February 16, 2021
6:30 p.m.

ZOOM Meeting

AGENDA

- Approval of January 19, 2021 P&FC Minutes (see attached) Mr. Bevilacqua
- Approval of 2021-22 E-Rate Bids (see attached) Mr. Wagman
- Approval of Contract – Phase 2 Roof Replacement – Rustin High School (see attached) Mr. Groves
- Approval of Award for the Synthetic Turf Courtyard at Greystone Elementary School (see attached) Mr. Groves
- Review of Budget Forecast Model (see attached) Mr. Scully

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(Board & Public)

*Members of the public wishing to provide comments on committee agenda items may submit comments electronically using the google form link until 12 noon on the day of the meeting. The link is live once the committee packet has been posted publicly. Please limit your comments to two (2) minutes. Comments duly submitted will be noted and (as practical) read or summarized during the meeting.*

Committee Meeting Minutes  
 WEST CHESTER AREA SCHOOL DISTRICT  
 January 19, 2021 – Property & Finance Committee (via ZOOM)

Attending Committee Members: Mr. Gary Bevilacqua-Chair, Mr. Brian Gallen, Dr. Karen Herrmann, Mr. Randell Spackman

Other Board Members: Mr. Daryl Durnell, Mr. Chris McCune, Dr. Kate Shaw, Mrs. Sue Tiernan

Administration: Mr. John Scully, Dr. James Scanlon, Mr. Kevin Campbell, Dr. Bob Sokolowski, Mr. Michael Wagman, Mr. Mark Groves, Mr. Justin Matys

Also Present: Members of the public

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                |
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| Action or outcomes from the meeting: (Unless noted, all votes were 4-0.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                |
| The committee approved the December 21, 2020 Property & Finance Committee Minutes.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Mr. Bevilacqua |
| Mr. Wagman presented to the committee the 2021-22 technology capital budget which includes the replacement of aging switchgear, wireless access points, staff computers, the purchase of laptop computers for grades six and nine, and the purchase of iPad devices for grades K and 3 for a total budget of \$3,434,867.<br>Included in the budget is a request of \$30,000 for additional security cameras and the maintenance of existing cameras. While not part of the capital budget, the District is continuing the staff cybersecurity education awareness program. The classroom projector replacement project is substantially complete. The capital budget projections include funds for phased replacements so that we should not have to replace over 800 projectors in a compressed timeframe.<br>The District will be applying for E-Rate subsidies on eligible equipment, providing us with a 40 percent reimbursement of our costs. Mr. Wagman will be requesting a separate motion next month for approval to proceed with the recommended vendors associated with providing the E-Rate eligible equipment.<br>The committee approved the 2021-22 capital budget proposal. | Mr. Wagman     |
| Mr. Groves advised the committee that the Facilities and Operations Department held a bid opening for replacement of the Roof Top HVAC Units at East Goshen Elementary School’s Multi-Purpose Room and is seeking approval of the lowest responsible bidder, JBM Mechanical, to perform the work at a cost of \$189,000. An approval for this work came before the board in March 2020. Because of the pandemic, the initial contract was formally cancelled. This is the second time this work has been bid.<br>The committee recommended approval of a contract with JBM Mechanical.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Mr. Groves     |
| Mr. Scully reviewed the Budget Forecast Model and the changes made since December 2020. Changes to 2020-21 expense projections include a \$400,000 reduction in Salary expense related to aides and custodial staff. 2020-21 revenue projections were adjusted for increases of \$207,142 in Real Estate income, \$300,000 in Earned Income Tax, \$300,000 in Transfer Tax, and \$140,551 in IDEA grant revenue. The total net change to 2020-21 projections is \$1,347,693 which increased the fund balance designated for future millage increases and will be utilized to reduce the 2021-22 budget gap. The 2021-22 expense forecast decreased by \$146,924 related to a transfer to other funds to reduce the budget gap. The changes to the 2021-                                                                                                                                                                                                                                                                                                                                                                                                                                      | Mr. Scully     |

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                   |
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| <p>22 projections and the utilization of the 2020-21 savings will reduce the 2021-22 budget gap by \$1,494,617. Mr. Scully reviewed the Financial Summary – All funds on page 33 of the model. With the incorporation of the above changes the summary of all funds analysis showed a net gap in 2021-22 of \$6,066,000 assuming a tax increase up to the ACT 1 limit. The Administration will continue to review projections for potential savings to reduce the millage impact for the 2021-22 District’s final budget. This is an informational item and no Board action is required.</p>                                                                                                                                                                                                                                                                                     |                   |
| <p>Mr. Scully advised the committee that every four years, school districts must establish the method and rate of compensation to be paid to the local tax collectors for the upcoming term. The deadline for setting the rate of compensation for the term of January 1, 2022 through December 31, 2025 is February 15, 2021. Mr. Scully advised the committee that all collectors with the exception of Thornbury, Delaware County have deputized the school district to collect the taxes. In 2013, minor revisions to the resolution were made to reflect our arrangement with Berkheimer Associates as well as a change in the fees for tax certifications. At this time, the Administration is recommending the method and rate of compensation remain unchanged from the current method and rate. The committee recommended approval of the Tax Collector Resolution.</p> | <p>Mr. Scully</p> |
| <p>Mr. Scully reviewed changes to Board Policy 827, Conflict of Interest. In December 2020, the State completed its procurement review of the West Chester Area School District’s Food Service program for purchases made during the 2018-19 fiscal year. This was a review of the goods and services purchased utilizing funds from the District’s Cafeteria accounts. As a result of the review, the State recommended a revision to the District’s Conflict of Interest Board Policy 827 to comply with federal regulations related to gifts of nominal value. The Solicitor reviewed the Policy’s wording changes and is in agreement with the revisions. The committee recommended approval of revised Board Policy 827, First Reading.</p>                                                                                                                                 | <p>Mr. Scully</p> |
| <p>Items to be placed on board agenda January 25, 2021:</p> <ul style="list-style-type: none"> <li>• Approval of 2021-22 Technology Projects in the Capital Reserve Fund</li> <li>• Approval of Contract Award for Replacement of Roof Top HVAC Units at East Goshen Elementary School Multi-Purpose Room</li> <li>• Approval of Tax Collector Resolution</li> <li>• Approval of Revised Board Policy 827, Conflict of Interest, First Reading</li> </ul> <p>MEMO items for board agenda January 25, 2021:</p> <ul style="list-style-type: none"> <li>• Approval to Acknowledge Receipt of the 2019-20 Local Audit Report</li> </ul>                                                                                                                                                                                                                                             |                   |
| <p>Items to discuss at a later date:</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                   |
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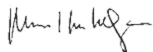
Next Meeting Date: **Tuesday, February 16, 2021**

**West Chester Area School District**  
**Technology Department**  
Spellman Education Center  
782 Springdale Drive  
Exton, PA 19341  
484-266-1050

Michael M. Wagman, Director of Technology  
mwagman@wcasd.net

Date: January 27, 2021

To: Board of School Directors, Mr. John Scully, and Dr. Jim Scanlon

From: Michael Wagman 

Subject: 2021-22 E-Rate Bid Approvals

I am requesting approval for the technology bid awards listed below. The Universal Services Administrative Company (USAC), also known as the Federal E-Rate Program administrators, requires selecting vendors and obtaining board approval prior to its *Form 471* filing deadline in late March. Participation in E-Rate results in a 40% reimbursement for the district on eligible network hardware and services. Consistent with E-Rate rules, the fiber optic lease bid below was solicited through a formal Request for Proposals (RFP). The hardware quotes were solicited via “mini-bids” available only to selected vendors on PEPPM state contracts.

Based on points scored on our evaluation instrument that weighs price most heavily, but not exclusively, I am requesting approval to accept bids from the following vendors:

Crown Castle (Formerly Sunesys) - \$15,500 per month on a sixty-month dark fiber lease, effective July 1, 2021. This price is inclusive of the fiber build and service to Greystone Elementary School.

Optiv Security – \$176,624.50 for Dell-branded switchgear for the Network Operations Center (NOC)

CDW/G – \$384,285 for HP Aruba- branded edge switchgear and Aruba-branded wireless access points, controllers, and licenses.

All pricing stated above is pre-E-Rate. The fiber lease cost, referred to in E-Rate as a Category One expenditure, is incorporated into the operational budget. Network hardware is referred to as a Category Two expenditure and incorporated into our capital budget approved last month. We retain the right to alter the number of switches and access points while maintaining the quoted per-unit pricing. However, we will not exceed the quantities bid and the prices quoted. Again, the fiber lease and most network equipment are eligible for 40 percent reimbursement.

Please contact me should you have any questions.

Thank you very much.

| Licensee or Customer Contact Detail |                                   |                                                 |                              |
|-------------------------------------|-----------------------------------|-------------------------------------------------|------------------------------|
| Licensee or Customer                | West Chester Area School District |                                                 |                              |
| Address & Contact                   | Address                           | 782 SPRINGDALE DR                               |                              |
|                                     | City, State                       | EXTON, PA 19341                                 |                              |
|                                     | Phone                             | 484-266-1000                                    | Fax (484) 266-1175           |
| Billing Address & Contact           | Name                              | SUN: West Chester Area School District (305784) |                              |
|                                     | Billing Address                   | 782 Springdale Drive                            |                              |
|                                     | City, State                       | Exton, PA 19341                                 | Email daron@wcasd.k12.pa.us  |
| Technical Contact                   | Name                              | Michael Wagman                                  | Primary Phone (484) 266-1000 |
|                                     | E-mail                            | mwagman@wcasd.k12.pa.us                         | Alternate Phone 4842661050   |
|                                     |                                   |                                                 |                              |

| Product Detail       |                                                         |                     |                       |         |                           |
|----------------------|---------------------------------------------------------|---------------------|-----------------------|---------|---------------------------|
| <b>Dark Fiber #1</b> | # Fibers                                                | 12                  | Estimated Route Miles | 18.64   | Estim. Fiber Miles 223.68 |
|                      | Product Type                                            | Point to Point      |                       |         |                           |
|                      | Total MRC                                               | \$800.00            | Total NRC             | \$0.00  |                           |
|                      | Install Lead Time                                       | 60 Days             |                       |         |                           |
|                      |                                                         | Existing Product ID |                       | S162104 |                           |
| Location A           | 782 Springdale Dr, 1st Floor, Exton, PA 19341           |                     |                       |         |                           |
| Location Z           | 1470 Johnnys Way, 1st Floor, West Chester, PA 19382     |                     |                       |         |                           |
| <b>Dark Fiber #2</b> | # Fibers                                                | 12                  | Estimated Route Miles | 13.23   | Estim. Fiber Miles 158.76 |
|                      | Product Type                                            | Point to Point      |                       |         |                           |
|                      | Total MRC                                               | \$800.00            | Total NRC             | \$0.00  |                           |
|                      | Install Lead Time                                       | 60 Days             |                       |         |                           |
|                      |                                                         | Existing Product ID |                       | S162939 |                           |
| Location A           | 782 Springdale Dr, 1st Floor, Exton, PA 19341           |                     |                       |         |                           |
| Location Z           | 1060 Wilmington Pike, 1st Floor, West Chester, PA 19382 |                     |                       |         |                           |
| <b>Dark Fiber #3</b> | # Fibers                                                | 12                  | Estimated Route Miles | 13.42   | Estim. Fiber Miles 161.04 |
|                      | Product Type                                            | Point to Point      |                       |         |                           |
|                      | Total MRC                                               | \$800.00            | Total NRC             | \$0.00  |                           |
|                      | Install Lead Time                                       | 60 Days             |                       |         |                           |
|                      |                                                         | Existing Product ID |                       | S163191 |                           |
| Location A           | 782 Springdale Dr, 1st Floor, Exton, PA 19341           |                     |                       |         |                           |
| Location Z           | 1050 Wilmington Pike, 1st Floor, West Chester, PA 19382 |                     |                       |         |                           |
| <b>Dark Fiber #4</b> | # Fibers                                                | 12                  | Estimated Route Miles | 5.59    | Estim. Fiber Miles 67.08  |
|                      | Product Type                                            | Point to Point      |                       |         |                           |
|                      | Total MRC                                               | \$800.00            | Total NRC             | \$0.00  |                           |
|                      | Install Lead Time                                       | 60 Days             |                       |         |                           |
|                      |                                                         | Existing Product ID |                       | S163526 |                           |
| Location A           | 782 Springdale Dr, 1st Floor, Exton, PA 19341           |                     |                       |         |                           |
| Location Z           | 641 Boot Rd, 1st Floor, West Chester, PA 19380          |                     |                       |         |                           |
| <b>Dark Fiber #5</b> | # Fibers                                                | 24                  | Estimated Route Miles | 17.39   | Estim. Fiber Miles 417.36 |
|                      | Product Type                                            | Point to Point      |                       |         |                           |
|                      | Total MRC                                               | \$1,166.59          | Total NRC             | \$0.00  |                           |
|                      | Install Lead Time                                       | 60 Days             |                       |         |                           |
|                      |                                                         | Existing Product ID |                       | S163569 |                           |
| Location A           | 782 Springdale Dr, 1st Floor, Exton, PA 19341           |                     |                       |         |                           |
| Location Z           | 1100 Shiloh Rd, 1st Floor, West Chester, PA 19382       |                     |                       |         |                           |
| <b>Dark Fiber #6</b> | # Fibers                                                | 24                  | Estimated Route Miles | 10.10   | Estim. Fiber Miles 242.40 |
|                      | Product Type                                            | Point to Point      |                       |         |                           |
|                      | Total MRC                                               | \$1,166.59          | Total NRC             | \$0.00  |                           |
|                      | Install Lead Time                                       | 60 Days             |                       |         |                           |
|                      |                                                         | Existing Product ID |                       | S163674 |                           |
| Location A           | 782 Springdale Dr, 1st Floor, Exton, PA 19341           |                     |                       |         |                           |
| Location Z           | 400 Montgomery Ave, 1st Floor, West Chester, PA 19380   |                     |                       |         |                           |

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| <b>Dark Fiber #7</b> | <b># Fibers</b>          | 12                                 | <b>Estimated Route Miles</b> | 9.75   | <b>Estim. Fiber Miles</b> | 117.00 |
|                      | <b>Product Type</b>      | Point to Point                     |                              |        |                           |        |
|                      | <b>Total MRC</b>         | \$800.00                           | <b>Total NRC</b>             | \$0.00 |                           |        |
|                      | <b>Install Lead Time</b> | 60 Days                            |                              |        |                           |        |
|                      |                          | <b>Existing Product ID</b> S163864 |                              |        |                           |        |

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| <b>Location A</b> | 782 Springdale Dr, 1st Floor, Exton, PA 19341 |
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| <b>Location Z</b> | 915 Lincoln Ave, 1st Floor, West Chester, PA 19380 |
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| <b>Dark Fiber #8</b> | <b># Fibers</b>          | 12                                 | <b>Estimated Route Miles</b> | 5.28   | <b>Estim. Fiber Miles</b> | 63.36 |
|                      | <b>Product Type</b>      | Point to Point                     |                              |        |                           |       |
|                      | <b>Total MRC</b>         | \$800.00                           | <b>Total NRC</b>             | \$0.00 |                           |       |
|                      | <b>Install Lead Time</b> | 60 Days                            |                              |        |                           |       |
|                      |                          | <b>Existing Product ID</b> S165860 |                              |        |                           |       |

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| <b>Location A</b> | 782 Springdale Dr, 1st Floor, Exton, PA 19341 |
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| <b>Location Z</b> | 1314 Burke Rd, 1st Floor, West Chester, PA 19380 |
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| <b>Dark Fiber #9</b> | <b># Fibers</b>          | 12                                 | <b>Estimated Route Miles</b> | 10.81  | <b>Estim. Fiber Miles</b> | 129.72 |
|                      | <b>Product Type</b>      | Point to Point                     |                              |        |                           |        |
|                      | <b>Total MRC</b>         | \$800.00                           | <b>Total NRC</b>             | \$0.00 |                           |        |
|                      | <b>Install Lead Time</b> | 60 Days                            |                              |        |                           |        |
|                      |                          | <b>Existing Product ID</b> S166644 |                              |        |                           |        |

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| <b>Location A</b> | 782 Springdale Dr, 1st Floor, Exton, PA 19341 |
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| <b>Location Z</b> | 820 Frank Rd, 1st Floor, West Chester, PA 19380 |
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| <b>Dark Fiber #10</b> | <b># Fibers</b>          | 12                                 | <b>Estimated Route Miles</b> | 16.15  | <b>Estim. Fiber Miles</b> | 193.80 |
|                       | <b>Product Type</b>      | Point to Point                     |                              |        |                           |        |
|                       | <b>Total MRC</b>         | \$800.00                           | <b>Total NRC</b>             | \$0.00 |                           |        |
|                       | <b>Install Lead Time</b> | 60 Days                            |                              |        |                           |        |
|                       |                          | <b>Existing Product ID</b> S167023 |                              |        |                           |        |

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| <b>Location A</b> | 782 Springdale Dr, 1st Floor, Exton, PA 19341 |
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| <b>Location Z</b> | 750 Westbourne Rd, 1st Floor, West Chester, PA 19382 |
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| <b>Dark Fiber #11</b> | <b># Fibers</b>          | 12                                 | <b>Estimated Route Miles</b> | 15.53  | <b>Estim. Fiber Miles</b> | 186.36 |
|                       | <b>Product Type</b>      | Point to Point                     |                              |        |                           |        |
|                       | <b>Total MRC</b>         | \$800.00                           | <b>Total NRC</b>             | \$0.00 |                           |        |
|                       | <b>Install Lead Time</b> | 60 Days                            |                              |        |                           |        |
|                       |                          | <b>Existing Product ID</b> S167319 |                              |        |                           |        |

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| <b>Location A</b> | 782 Springdale Dr, 1st Floor, Exton, PA 19341 |
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| <b>Location Z</b> | 800 N Chester Rd, 1st Floor, West Chester, PA 19380 |
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| <b>Dark Fiber #12</b> | <b># Fibers</b>          | 12                                 | <b>Estimated Route Miles</b> | 9.07   | <b>Estim. Fiber Miles</b> | 108.84 |
|                       | <b>Product Type</b>      | Point to Point                     |                              |        |                           |        |
|                       | <b>Total MRC</b>         | \$800.00                           | <b>Total NRC</b>             | \$0.00 |                           |        |
|                       | <b>Install Lead Time</b> | 60 Days                            |                              |        |                           |        |
|                       |                          | <b>Existing Product ID</b> S168246 |                              |        |                           |        |

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| <b>Location A</b> | 782 Springdale Dr, 1st Floor, Exton, PA 19341 |
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| <b>Location Z</b> | 725 W Market St, 1st Floor, West Chester, PA 19382 |
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| <b>Dark Fiber #13</b> | <b># Fibers</b>          | 24                                 | <b>Estimated Route Miles</b> | 13.35  | <b>Estim. Fiber Miles</b> | 320.40 |
|                       | <b>Product Type</b>      | Point to Point                     |                              |        |                           |        |
|                       | <b>Total MRC</b>         | \$1,166.59                         | <b>Total NRC</b>             | \$0.00 |                           |        |
|                       | <b>Install Lead Time</b> | 60 Days                            |                              |        |                           |        |
|                       |                          | <b>Existing Product ID</b> S168838 |                              |        |                           |        |

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| <b>Location A</b> | 782 Springdale Dr, 1st Floor, Exton, PA 19341 |
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| <b>Location Z</b> | 500 Ellis Ln, 1st Floor, West Chester, PA 19380 |
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| <b>Dark Fiber #14</b> | <b># Fibers</b>          | 12                                 | <b>Estimated Route Miles</b> | 11.80  | <b>Estim. Fiber Miles</b> | 141.60 |
|                       | <b>Product Type</b>      | Point to Point                     |                              |        |                           |        |
|                       | <b>Total MRC</b>         | \$800.00                           | <b>Total NRC</b>             | \$0.00 |                           |        |
|                       | <b>Install Lead Time</b> | 60 Days                            |                              |        |                           |        |
|                       |                          | <b>Existing Product ID</b> S168941 |                              |        |                           |        |

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| <b>Location A</b> | 782 Springdale Dr, 1st Floor, Exton, PA 19341 |
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| <b>Location Z</b> | 1150 Delancey Pl, 1st Floor, West Chester, PA 19382 |
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| <b>Dark Fiber #15</b> | <b># Fibers</b>     | 12             | <b>Estimated Route Miles</b> | 3.16 | <b>Estim. Fiber Miles</b> | 37.92 |
|                       | <b>Product Type</b> | Point to Point |                              |      |                           |       |

|  |                                                               |                                                               |
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|  | <b>Total MRC</b> \$800.00<br><b>Install Lead Time</b> 60 Days | <b>Total NRC</b> \$0.00<br><b>Existing Product ID</b> S169437 |
|--|---------------------------------------------------------------|---------------------------------------------------------------|

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| <b>Location A</b> | 782 Springdale Dr, 1st Floor, Exton, PA 19341 |
| <b>Location Z</b> | 301 Hendricks Ave, 1st Floor, Exton, PA 19341 |

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| <b>Dark Fiber #16</b> | <b># Fibers</b> 12                 | <b>Estimated Route Miles</b> 13.48 | <b>Estim. Fiber Miles</b> 161.76 |
|                       | <b>Product Type</b> Point to Point |                                    |                                  |
|                       | <b>Total MRC</b> \$800.00          | <b>Total NRC</b> \$0.00            |                                  |
|                       | <b>Install Lead Time</b> 60 Days   | <b>Existing Product ID</b> S166733 |                                  |

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| <b>Location A</b> | 782 Springdale Dr, 1st Floor, Exton, PA 19341        |
| <b>Location Z</b> | 1181 Mcdermott Dr, 1st Floor, West Chester, PA 19380 |

| <b>Order Summary</b>                                       |                                        | <b>Account Exec</b>                                                                                                                                                                                                                                                     |  |       |      |            |        |             |              |               |                    |
|------------------------------------------------------------|----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|-------|------|------------|--------|-------------|--------------|---------------|--------------------|
| <b>Pricing &amp; Contract Terms</b>                        | <b>Salesperson</b> Ralph Papa          | <b>Term (Months)</b> 60                                                                                                                                                                                                                                                 |  |       |      |            |        |             |              |               |                    |
|                                                            | <b>Client Service Mgr</b> Carrie Allen |                                                                                                                                                                                                                                                                         |  |       |      |            |        |             |              |               |                    |
|                                                            | <b>Order Contact</b> Michael Wagman    | <b>Contact Email</b> mwagman@wcasd.k12.pa.us                                                                                                                                                                                                                            |  |       |      |            |        |             |              |               |                    |
|                                                            |                                        |                                                                                                                                                                                                                                                                         |  |       |      |            |        |             |              |               |                    |
|                                                            |                                        | <table border="1"> <thead> <tr> <th></th> <th>NRC *</th> <th>MRC*</th> </tr> </thead> <tbody> <tr> <td>Dark Fiber</td> <td>\$0.00</td> <td>\$13,899.77</td> </tr> <tr> <td><b>Total</b></td> <td><b>\$0.00</b></td> <td><b>\$13,899.77</b></td> </tr> </tbody> </table> |  | NRC * | MRC* | Dark Fiber | \$0.00 | \$13,899.77 | <b>Total</b> | <b>\$0.00</b> | <b>\$13,899.77</b> |
|                                                            | NRC *                                  | MRC*                                                                                                                                                                                                                                                                    |  |       |      |            |        |             |              |               |                    |
| Dark Fiber                                                 | \$0.00                                 | \$13,899.77                                                                                                                                                                                                                                                             |  |       |      |            |        |             |              |               |                    |
| <b>Total</b>                                               | <b>\$0.00</b>                          | <b>\$13,899.77</b>                                                                                                                                                                                                                                                      |  |       |      |            |        |             |              |               |                    |
| *Pricing shown does not reflect applicable taxes and fees. |                                        |                                                                                                                                                                                                                                                                         |  |       |      |            |        |             |              |               |                    |

**ORDER ACCEPTANCE**

This Order Form is entered into between Provider (or "Company") and Customer (or "Licensee") effective as of the date of the last signature below, and is subject to the provisions of the Master Telecommunications License Agreement or other master agreement between the parties dated 2/9/2016 ("Agreement"), which is incorporated herein by reference. In the event the date in the previous sentence is blank, or the Agreement is no longer in effect, then this Order Form will be governed by the "Crown Castle Terms and Conditions Version 4.0" available at <https://fiber.crowncastle.com/crown-castle-telecommunications-license-terms-and-conditions.pdf> ("Online Terms"). In addition, if Company and Licensee have not executed a Supplement or Service Level Agreement applicable to the type of product contemplated by this Order Form, then the product-specific portion of the Online Terms applicable to the product under this Order Form shall apply.

| Licensee or Customer |                                   | Company or Provider |                        |
|----------------------|-----------------------------------|---------------------|------------------------|
|                      | West Chester Area School District |                     | Crown Castle Fiber LLC |
| Signature            |                                   | Signature           |                        |
| Name/Title           |                                   | Name/Title          |                        |
| Date                 |                                   | Date                |                        |



# Order Form

Order Type: New  
SO # 2021-69782

| Licensee or Customer Contact Detail |                                                                                                                             |
|-------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|
| Licensee or Customer                | West Chester Area School District                                                                                           |
| Address & Contact                   | Address 782 SPRINGDALE DR<br>City, State EXTON, PA 19341<br>Phone 484-266-1000                                              |
|                                     | Fax (484) 266-1175                                                                                                          |
|                                     | Name SUN: West Chester Area School District (305784)<br>Billing Address 782 Springdale Drive<br>City, State Exton, PA 19341 |
| Billing Address & Contact           | Email daron@wcasd.k12.pa.us<br>Phone -<br>Fax -                                                                             |
| Technical Contact                   | Name Michael Wagman<br>E-mail mwagman@wcasd.k12.pa.us                                                                       |
|                                     | Primary Phone (484) 266-1000<br>Alternate Phone 4842661050                                                                  |

| Product Detail |                                                                                                |
|----------------|------------------------------------------------------------------------------------------------|
| Dark Fiber #1  | # Fibers 12<br>Product Type Point to Point<br>Total MRC \$800.00<br>Install Lead Time 120 Days |
|                | Estimated Route Miles 5.90<br>Estim. Fiber Miles 70.80<br>Total NRC \$0.00                     |
|                | Location A 782 Springdale Dr, 1st Floor, Exton, PA 19341                                       |
|                | Location Z 1195 Arom Ave, 1st Floor, West Chester, PA 19380                                    |

|               |                                                                                               |
|---------------|-----------------------------------------------------------------------------------------------|
| Dark Fiber #2 | # Fibers 12<br>Product Type Point to Point<br>Total MRC \$800.00<br>Install Lead Time 60 Days |
|               | Estimated Route Miles 3.04<br>Estim. Fiber Miles 36.48<br>Total NRC \$0.00                    |
|               | Location A 500 Ellis Ln, 1st Floor, West Chester, PA 19380                                    |
|               | Location Z 400 Montgomery Ave, 1st Floor, West Chester, PA 19380                              |

| Order Summary                                              |                                                                                                                                                                                                                                                                       | Account Exec      |                                       |  |       |      |            |        |            |              |               |                   |
|------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|---------------------------------------|--|-------|------|------------|--------|------------|--------------|---------------|-------------------|
| Pricing & Contract Terms                                   | Salesperson Ralph Papa<br>Client Service Mgr Carrie Allen<br>Order Contact Michael Wagman                                                                                                                                                                             | Term (Months) 60  | Contact Email mwagman@wcasd.k12.pa.us |  |       |      |            |        |            |              |               |                   |
|                                                            | <table border="1"> <thead> <tr> <th></th> <th>NRC *</th> <th>MRC*</th> </tr> </thead> <tbody> <tr> <td>Dark Fiber</td> <td>\$0.00</td> <td>\$1,600.00</td> </tr> <tr> <td><b>Total</b></td> <td><b>\$0.00</b></td> <td><b>\$1,600.00</b></td> </tr> </tbody> </table> |                   |                                       |  | NRC * | MRC* | Dark Fiber | \$0.00 | \$1,600.00 | <b>Total</b> | <b>\$0.00</b> | <b>\$1,600.00</b> |
|                                                            |                                                                                                                                                                                                                                                                       | NRC *             | MRC*                                  |  |       |      |            |        |            |              |               |                   |
| Dark Fiber                                                 | \$0.00                                                                                                                                                                                                                                                                | \$1,600.00        |                                       |  |       |      |            |        |            |              |               |                   |
| <b>Total</b>                                               | <b>\$0.00</b>                                                                                                                                                                                                                                                         | <b>\$1,600.00</b> |                                       |  |       |      |            |        |            |              |               |                   |
| *Pricing shown does not reflect applicable taxes and fees. |                                                                                                                                                                                                                                                                       |                   |                                       |  |       |      |            |        |            |              |               |                   |

**ORDER ACCEPTANCE**  
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| Licensee or Customer |                                   | Company or Provider |                        |
|----------------------|-----------------------------------|---------------------|------------------------|
|                      | West Chester Area School District |                     | Crown Castle Fiber LLC |
| Signature            |                                   | Signature           |                        |
| Name/Title           |                                   | Name/Title          |                        |
| Date                 |                                   | Date                |                        |





**Quote#:** 1496663-1  
**Payment Terms:** Net 30  
**Tax ID:** 43-1806449  
 Internal Reference#: Q-825678

**Date:** 1/28/2021  
**Expiration:** 4/30/2021

**From:**  
 Matthew Hall  
 (610) 2912487  
 matthew.hall@optiv.com

**To:**  
 WEST CHESTER AREA SCHOOL DIST.  
 Chris Ross  
 Network Administrator  
 782 SPRINGDALE DR  
 EXTON, PA 19341-2850  
 US  
 (484) 266-1000  
 cross@wcasd.k12.pa.us

**Client Operations Specialist:**  
 Jules Biscardi  
 (610) 233-5122  
 julianne.biscardi@optiv.com

**Remit Payment:**  
 PO Box 28216 Network Place  
 Chicago, IL 60673-1282

SPIN# is 143030491

| Line # | Product Description   | Product Code | Quantity | Customer Price | Customer Extended Price |
|--------|-----------------------|--------------|----------|----------------|-------------------------|
| 1      | PowerSwitch S5224F-ON | S5224F-ON    | 8.00     | USD 8,795.30   | USD 70,362.40           |
| 2      | PowerSwitch S5248F-ON | S5248F-ON    | 10.00    | USD 7,302.68   | USD 73,026.80           |
| 3      | PowerSwitch S3048-ON  | S3048-ON     | 14.00    | USD 2,373.95   | USD 33,235.30           |

Configuration Includes 60 month warranty on all switches, updated airflow to IO/PSU, 250V power cords, appropriate DAC cables for each switch

**Subtotal:** USD 176,624.50  
**Estimated Tax:** USD 0.00  
**Estimated Shipping:** USD 0.00  
**Grand Total:** USD 176,624.50

**Sales Quote Terms and Conditions**

This Sales Quote and the Client's purchase of the Products listed in this Sales Quote are subject to and shall be governed by (i) the Sales Quote Terms and Conditions and (ii) the Data Processing Terms and Conditions, both available at <http://www.optiv.com/agreements>

Optiv Security Inc., 1144 15th Street, Suite 2900, Denver, CO 80202 United States

# QUOTE CONFIRMATION



DEAR MICHAEL WAGMAN,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

| QUOTE # | QUOTE DATE | QUOTE REFERENCE | CUSTOMER # | GRAND TOTAL         |
|---------|------------|-----------------|------------|---------------------|
| LVQS281 | 1/6/2021   | E-RATE 21 ARUBA | 1955058    | <b>\$384,285.00</b> |

| QUOTE DETAILS                                                                                                                                                                                   |     |         |            |              |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|---------|------------|--------------|
| ITEM                                                                                                                                                                                            | QTY | CDW#    | UNIT PRICE | EXT. PRICE   |
| <a href="#">HPE Aruba 3810M 16SFP+ 2-slot Switch - switch - 16 ports - managed - rack-m</a><br>Mfg. Part#: JL075A<br>UNSPSC: 43222612<br>Contract: PEPPM 2018 Catalog Agreement (PEPPM2018)     | 4   | 4360863 | \$4,178.00 | \$16,712.00  |
| <a href="#">HPE Aruba X371 - power supply - hot-plug / redundant - 250 Watt</a><br>Mfg. Part#: JL085A#ABA<br>UNSPSC: 39121004<br>Contract: PEPPM 2018 Catalog Agreement (PEPPM2018)             | 8   | 4360869 | \$190.00   | \$1,520.00   |
| <a href="#">HPE Aruba 2930F 48G PoE+ 4SFP+ - switch - 48 ports - managed - rack-mountab</a><br>Mfg. Part#: JL256A#ABA<br>UNSPSC: 43222612<br>Contract: PEPPM 2018 Catalog Agreement (PEPPM2018) | 52  | 4360877 | \$2,152.00 | \$111,904.00 |
| <a href="#">HPE Aruba 2930F 12G PoE+ 2G/2SFP+ - switch - 12 ports - managed - rack-moun</a><br>Mfg. Part#: JL693A#ABA<br>Contract: PEPPM 2018 Catalog Agreement (PEPPM2018)                     | 26  | 5805842 | \$758.00   | \$19,708.00  |
| <a href="#">ARUBA AP-515 (US) UNIFIED AP</a><br>Mfg. Part#: Q9H63A<br>UNSPSC: 43223108<br>Contract: PEPPM 2018 Catalog Agreement (PEPPM2018)                                                    | 504 | 5364138 | \$397.00   | \$200,088.00 |
| <a href="#">HPE Aruba AP-MNT-E - network device mounting kit</a><br>Mfg. Part#: R3J19A<br>UNSPSC: 31162313<br>Contract: PEPPM 2018 Catalog Agreement (PEPPM2018)                                | 5   | 5626405 | \$14.00    | \$70.00      |
| <a href="#">HPE Aruba AP-MNT-MP10-B Campus Type B - mounting bracket</a><br>Mfg. Part#: Q9G69A<br>UNSPSC: 31162313<br>Contract: PEPPM 2018 Catalog Agreement (PEPPM2018)                        | 50  | 5364140 | \$70.00    | \$3,500.00   |
| <a href="#">HPE Aruba 7210 (US) Controller - network management device</a><br>Mfg. Part#: JW744A<br>UNSPSC: 43222634<br>Contract: PEPPM 2018 Catalog Agreement (PEPPM2018)                      | 4   | 4361265 | \$6,150.00 | \$24,600.00  |

| QUOTE DETAILS (CONT.)                                                                                                                |     |         |            |            |
|--------------------------------------------------------------------------------------------------------------------------------------|-----|---------|------------|------------|
| <b>HPE memory - 16 GB</b>                                                                                                            | 1   | 4361286 | \$1,083.00 | \$1,083.00 |
| Mfg. Part#: JW834A<br>UNSPSC: 43222634<br>Contract: PEPPM 2018 Catalog Agreement (PEPPM2018)                                         |     |         |            |            |
| <b>HPE Aruba Policy Enforcement Firewall - license - 1 access point</b>                                                              | 100 | 4361172 | \$25.50    | \$2,550.00 |
| Mfg. Part#: JW473AAE<br>UNSPSC: 43233204<br>Electronic distribution - NO MEDIA<br>Contract: PEPPM 2018 Catalog Agreement (PEPPM2018) |     |         |            |            |
| <b>HPE Aruba AirWave with RAPIDS and VisualRF - license - 1 device</b>                                                               | 100 | 4361196 | \$25.50    | \$2,550.00 |
| Mfg. Part#: JW546AAE<br>UNSPSC: 43232804<br>Electronic distribution - NO MEDIA<br>Contract: PEPPM 2018 Catalog Agreement (PEPPM2018) |     |         |            |            |

| PURCHASER BILLING INFO                                                                                                                                                                           |  | SUBTOTAL                                                                                                                                                                                                    | \$384,285.00        |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|
| <b>Billing Address:</b><br>WEST CHESTER AREA SCHOOL DST<br>ACCTS PAYABLE<br>782 SPRINGDALE DR<br>EXTON, PA 19341-2850<br><b>Phone:</b> (484) 266-1000<br><b>Payment Terms:</b> ERATE QUOTES ONLY |  | SHIPPING                                                                                                                                                                                                    | \$0.00              |
|                                                                                                                                                                                                  |  | SALES TAX                                                                                                                                                                                                   | \$0.00              |
|                                                                                                                                                                                                  |  | <b>GRAND TOTAL</b>                                                                                                                                                                                          | <b>\$384,285.00</b> |
|                                                                                                                                                                                                  |  | <b>DELIVER TO</b><br><b>Shipping Address:</b><br>WEST CHESTER AREA SCHOOL DST<br>MICHAEL WAGMAN<br>782 SPRINGDALE DR<br>DATA PROCESSING<br>EXTON, PA 19341-2850<br><b>Shipping Method:</b> DROP SHIP-GROUND |                     |

Need Assistance? CDW•G SALES CONTACT INFORMATION

|                                                                                     |              |  |                |  |                 |
|-------------------------------------------------------------------------------------|--------------|--|----------------|--|-----------------|
|  | Scott Dwelle |  | (866) 833-0363 |  | scotdwe@cdw.com |
|-------------------------------------------------------------------------------------|--------------|--|----------------|--|-----------------|

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>  
 For more information, contact a CDW account manager

© 2021 CDW•G LLC, 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239

West Chester Area School District

Property and Finance Committee

February 16, 2021

**Approval of Contract – Phase 2 Roof Replacement – Rustin High School**

The Facilities and Operations Department is seeking approval of Metal Alliance, Inc. to furnish and install replacement roofing and associated work in accordance with their National Contract pricing proposal dated January 19, 2021 (see attached). This is for the Phase 2 work area of Bayard Rustin High School and is the same vendor that completed Phase 1 replacement.

This Fund 30 project was approved by the School Board and is on the 2021-2022 Capital Project list.

If you have any questions feel free to contact me.

Mark A. Groves  
Capital Program Manager  
West Chester Area School District  
January 26, 2021



## **METAL ALLIANCE, INC.**

**424 Pike Road - Huntingdon Valley, PA 19006**

**Phone: 215-364-8600 / Fax: 215-364-8610**

January 19, 2021

**West Chester Area School District  
782 Springdale Drive  
Exton, PA19341**

**Attn:** Mr. Donald Young  
**Re:** Bayard Rustin High School - Phase 2  
West Chester, PA  
**Revised Bid Showing Tremco Materials Value**  
IPA# R180903

Dear Don,

We propose to supply all labor, equipment, materials & supervision necessary to install the following scope of work.

Limited to the following items and quantities only:

### **Scope of Work:**

1. Remove existing soffits, fascia, gutter & downspout offsets at all areas of highlighted phase two (2) roof section.
2. Supply & install new .032 aluminum full vent soffit panel & trim at all areas.
3. Supply & install new 24GA Slate Gray box gutter with internal aluminum brackets.
4. Supply & install new 24GA Eave, Rake fascia.
5. Remove existing rotted wood decking & shingles around all roof dormers on main roof. Supply & install new 5/8 plywood with new High Temp ice & water shield.
6. Supply & install new Tremco T-138 shingle recovery system in accordance with manufactures specifications, color to be Slate Gray.
7. Supply & install new S-5 snow rail to all roof areas. Remove & reinstall existing lighting protection system.
8. Clean up all grounds & restore to original condition upon completion of project.
9. All general requirements from Phase 1 will apply to Phase 2, including full time Tremco inspector & warranties.

Roof Area Size – 37,230 SF (Highlighted Yellow)

Roof Deck Replacement – 1,400 SF (Highlighted Red)

**Cost: \$1,297,500.00**

**Tremco Material Value - \$437,700.00**

**This price can only hold for 30 days due to metal market volatility.**

Thank you for the opportunity you have given our company to submit this quotation.  
If you have any questions, please do not hesitate to call.

Sincerely,

**METAL ALLIANCE, INC.**

*Rich Keczely / rnm*

Richard Keczely

Principal

[r.keczely@metalallianceinc.com](mailto:r.keczely@metalallianceinc.com)

West Chester Area School District

Property and Finance Committee

February 16, 2021

**Approval of Award for the Synthetic Turf Courtyard at  
Greystone Elementary School**

The Facilities and Operations Department is seeking approval of Keystone Sports Construction to furnish and install synthetic turf with shock absorbing pad in the courtyard of Greystone ES. Pricing is provided through COSTARS (see attached).

This Fund 30 project was approved by the School Board in September 2019.

If you have any questions feel free to contact me.

Mark A. Groves  
Capital Program Manager  
West Chester Area School District  
January 26, 2021

## Synthetic Turf Field Proposal

**DATE OF PROPOSAL:** January 25, 2021

**PREPARED FOR:** West Chester Area School District  
Kevin Campbell, Director of Facilities and Operations  
1181 McDermott Drive  
West Chester, PA 19380

**PREPARED BY:** Keystone Sports Construction  
Christopher W. Wright, Managing Member  
180 Gordon Dr. STE 107  
Exton, PA 19341

**PROJECT ADDRESS:** 1195 Aram Ave, West Chester, PA 19380

Keystone Sports Construction is pleased to present the following proposal. This offer includes the supply and installation of the synthetic turf system for West Chester Area School District. This proposal has been prepared based on discounted Costars pricing rates. Costars provides predetermined preferential pricing through approved vendors. Since this contract has already been bid at the state level, individual schools do not have to duplicate the bidding process per Costars contract # (COSTARS-14-195) and in accordance with the plans and specifications provided by Kevin Campbell, Director of Facilities and Operations. All pricing herein is based on **prevailing wage rates**

WHEREAS, West Chester Area School District (hereinafter "OWNER") wishes to have one (1) synthetic turf athletic field installed at one (1) recreational sports facility generally in keeping with the Scope of Work described herein, and as otherwise may be agreed upon in writing by the parties hereto;

AND WHEREAS, OWNER intends to retain the services of Keystone Sports Construction (hereinafter "KEYSTONE"), for the purposes of installing the recreational synthetic turf field as described herein;

THEREFORE, in consideration for the payment of the total purchase price of:

(Next Page)



**TURF INSTALLATION SCOPE OF WORK**

Greystone Elementary

| Item                                   | Description                                                        | Quantity | Units | Price                |
|----------------------------------------|--------------------------------------------------------------------|----------|-------|----------------------|
| <b>A</b>                               | <b>Mobilization, Sitework and Site Preparation</b>                 |          |       |                      |
| A.1                                    | Mobilization                                                       | 1        | LS    |                      |
| A.2                                    | Layout                                                             | 1        | LS    |                      |
| A.3                                    | Project Management                                                 | 1        | LS    |                      |
| <b>TOTAL</b>                           | <b>Subtotal (A) - Mobilization, Sitework and Site Preparation:</b> |          |       | <b>\$ 3,333.33</b>   |
| <b>B</b>                               | <b>Synthetic Turf System</b>                                       |          |       |                      |
| B.1                                    | PureGrass 8mm Pad                                                  | 5,269    | SF    |                      |
| B.2                                    | Complete Glue Down                                                 | 1        | LS    |                      |
| B.3                                    | 8 Year Warranty                                                    | 1        | LS    |                      |
| <b>TOTAL</b>                           | <b>Subtotal (B) - Synthetic Turf System:</b>                       |          |       | <b>\$ 102,300.15</b> |
| <b>C</b>                               | <b>Bonding</b>                                                     |          |       |                      |
| C.1                                    | Payment and Performance Bonds                                      | 1        | LS    | \$ 2,584.50          |
| <b>TOTAL</b>                           | <b>Subtotal (C) - Bonding:</b>                                     |          |       | <b>\$ 2,584.50</b>   |
| <b>Grand Total Turf Install w/Bond</b> |                                                                    |          |       | <b>\$ 108,217.98</b> |

(Next Page)

## **SCOPE OF WORK**

KEYSTONE hereby agrees to supply and install of PureGrass with an 8mm padsynthetic turf playing surface, manufactured by AstroTurf, in Dalton, Georgia, as required, at the work sites (hereinafter "Project Site Location"), generally in accordance and as further described within the "Scope of Work" set out below and otherwise in keeping with the terms and conditions of this Supply & Installation proposal, the parties hereto agree as follows;

**1) Schedule:**

- a) Commencement Date: TBD
- b) Completion Date: TBD

**2) Demobilization & Post-Completion:**

- a) Inspection/punch list/close out of Project Site Location with OWNER.
- b) Perform site clean-up inclusive of removal of waste materials and deposit same in a dumpster or other receptacle supplied by KEYSTONE.
- c) Demobilize equipment and labor.

**3) Extras:**

- a) Any materials and/or services not expressly included in this Scope of Work, are not included within the Proposal price and if requested to be supplied or performed by OWNER in writing, and agreed to by KEYSTONE, shall be deemed an extra to this Supply and Installation Proposal. Said additional materials and/or services shall be supplied and/or performed at a cost to be agreed by the parties hereto in writing.

**4) Exclusions:**

KEYSTONE has NOT INCLUDED the following items in the Scope of Work and are therefore not reflected in the contract price:

- a) Any item not included within the Scope of Work herein
- b) Mobilization and de-mobilization in greater occurrence than the one (1) mobilization anticipated
- c) Engineering and/or design fees including but not limited to the storm water pollution prevention plan
- d) Any required modifications to existing track and field events
- e) Survey and layout work beyond the work required to ensure compliance of the installation.
- f) Liquidated damages
- g) Permits, fees, licenses
- h) Site security

- i) Extra excavation and aggregate needed if customer decides to change any field elevations from current proposed elevations.

**5) Special Conditions:**

- a) **INFORMATION AND RESPONSE:** OWNER will promptly respond to all KEYSTONE reasonable requests for information, and in so doing, provide KEYSTONE with full and complete disclosure to ensure project continuity and minimize delays.
- b) **ACCESS:** Once the work commences, KEYSTONE is to have full, direct and easy access and right of way to the Project Site Location. It is hereby acknowledged and agreed that KEYSTONE is not responsible for any damage as a result of moving men and equipment through any point of entry or access to or from the Project Site Location. OWNER is responsible to provide clear, stable, appropriate and safe access to and from the Project Site Location. A staging area will be made available by the OWNER to KEYSTONE within reasonable proximity to the Project Site Location.
- c) **UNDERGROUND SERVICES OR OBSTRUCTIONS:** OWNER will be solely responsible for all costs associated with removal/relocation of any above ground or underground obstructions such as hazardous materials or any unidentified substances, utilities or services (except those utilities identified by KEYSTONE /OWNER), which will impede or hinder the performance of the Scope of Work or access to the Project Site Location.
- d) **LIGHTING, ELECTRICITY & FACILITIES:** Existing lighting (if required), use of existing permanent electrical power, facility restrooms and access are to be provided and maintained by OWNER for KEYSTONE use during its performance of the Scope of Work at the Project Site Location. All such utilities or facilities will be supplied at no cost to KEYSTONE and will not be the subject of a credit or chargeback to this Supply and Installation Contract.
- e) **UNION LABOR:** OWNER acknowledges and understands that KEYSTONE is an 'open or merit shop' and as such is a non-unionized company. Further, OWNER acknowledges and understands that KEYSTONE has determined and agreed to the Contract Price based on this premise. In the event KEYSTONE'S ability to perform its Scope of Work or access to the Project Site Location is impeded by union activity and KEYSTONE is reasonably required to utilize union labor or pay union wage rates to complete the Project or any aspect of it, such additional labor costs incurred by KEYSTONE, if any, shall be at the expense of OWNER and will be deemed to be an approved extra to the contract price. KEYSTONE to follow Department of Labor requirements.

- f) DELIVERY: Any materials, including without limitation, synthetic turf rolls, infill, materials, tools, equipment or other sundry items delivered to OWNER by KEYSTONE prior to the Commencement Date shall be deemed to be under KEYSTONE care, custody, and control, and as such, KEYSTONE is at full risk regarding material quantity reconciliation and the replacement of lost or stolen materials. All materials, including without limitation, synthetic turf rolls, infill, materials, tools, equipment or other sundry items so delivered by KEYSTONE shall remain the property of KEYSTONE pending completion of the Scope of Work and payment in full of the contract price. KEYSTONE agrees to name OWNER as additional insured and maintain liability limits of \$1,000,000 (one million dollars) per occurrence.
- g) PROPOSAL PRICING: The Scope of Work and Proposal Pricing herein are valid for a period of Ninety (90) calendar days from the date of this proposal. The price is subject to increase if affected by an increase in freight, raw materials, taxes, levies or any new legally binding imposition affecting the transaction. The terms and conditions set forth in this proposal shall expire at 12:01AM on April 26, 2021 unless a contract has been accepted and executed by all parties. Negotiations continuing beyond the date and tie of expiration shall require the submittal of a separate proposal, at the discretion of Keystone Sports Construction.
- h) PAYMENT TERMS:
- DRAW #1 - 50% of total contract price and full bonding costs due upon signing
  - DRAW #2 - 50% (remainder/balance) due upon completion and for field and warranty to be released for use. Use of field without complete payment, results in voidance of warranty.
- i) ADVERSE WEATHER DELAY: shall be quantified, recorded and qualified for any monthly total exceeding normal weather occurrences as recorded by on-site weather data station or closest NOAA Weather Station. Adverse Weather Delays are considered for any weather event that deviates from the normal duration, rate, frequency or other normal as recorded by historic weather data services. Adverse Weather Delays are considered for any 24-hour period that receives greater than 0.1 inch precipitation or when low temperatures are 32° Fahrenheit or below. Delays in excess of normal occurrences shall be submitted for approval and any costs associated with the delay shall be submitted for inclusion in the contract by change order. Date of substantial completion shall be adjusted accordingly and based upon the approval of the submitted delay request.
- j) ACCESS AND EGRESS: Removal/repair to existing asphalt walks/drives/roads/parking lots. –Damage caused to property by KEYSTONE outside the access and egress areas

and normal work area around the fields, will be repaired in a proper manner by KEYSTONE. KEYSTONE to provide digital Dropbox folder of entire project start to finish. Walks or drives that are currently damaged or risk compromise or damage are not covered by KEYSTONE. Damage to Access and egress to and from the fields for construction is the responsibility of the owner.

- k) CONSTRUCTION CONTINGENCY: It is advised that the OWNER maintain a contingency account throughout the term of the contract. This account should contain liquid funds equal to 10% of the Contract Sum.
  
- l) CONFIDENTIALITY: This proposal contains the confidential and proprietary work product of KEYSTONE SPORTS CONSTRUCTION and should not be shared by you with any third parties other than representatives or advisers retained by you with respect to the subject project.

KEYSTONE SPORTS CONSTRUCTION

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

OWNER

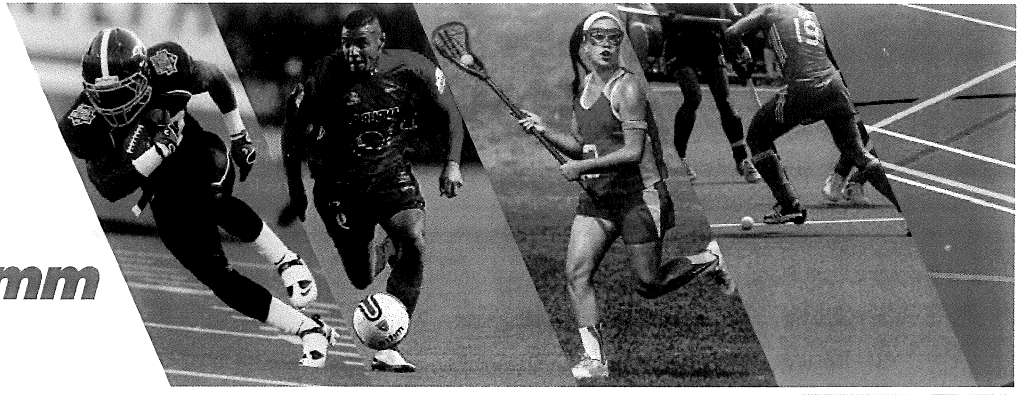
Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

# PUREGRASS 8mm



The PureGrass system is a dense, all-nylon system supported by a RootZone. This system can be used with or without infill. PureGrass is designed for extremely heavy wear, including confined indoor use, pushing sleds, etc.

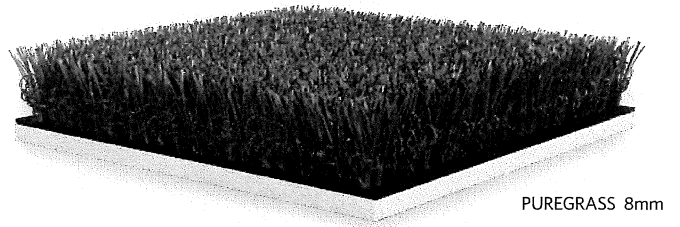
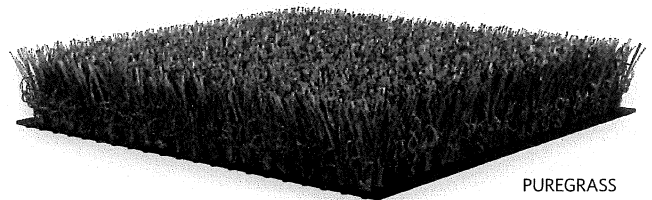
A shock absorbing pad is required. It may be installed over an existing E-Layer® or other shockpad, or it can be provided from the factory with an attached 8 mm foam polyurethane pad ("PureGrass 8mm").

PureGrass and PureGrass 8mm systems benefit from AstroTurf's legendary quality control protocols, industry-leading R&D efforts, and start to finish control over manufacturing, civil construction and installation.

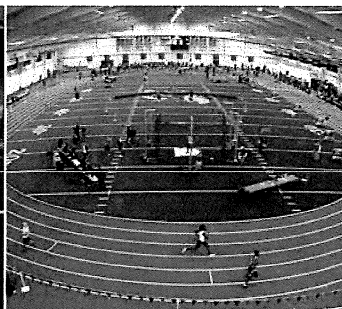
- ◆ Exclusive, precise in-house fiber masterbatch formulations with cutting edge ultraviolet and heat stabilizers
- ◆ Exceptionally durable, non-abrasive nylon face fibers for resistance to wear
- ◆ RootZone infill stabilization and fiber support system
- ◆ Multi-layer woven primary backing
- ◆ The latest polyurethane technology to enhance tuft lock, dimensional stability and fiber adhesion, with polymer formulations engineered in Germany and applied in our own American factory
- ◆ Shock absorbing pad required. Available with an 8 mm attached polyurethane pad (PureGrass 8mm)

## PUREGRASS & PUREGRASS 8mm

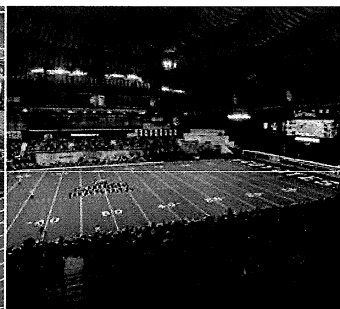
PureGrass and PureGrass 8mm systems are dense turf systems and can be used with or without infill.



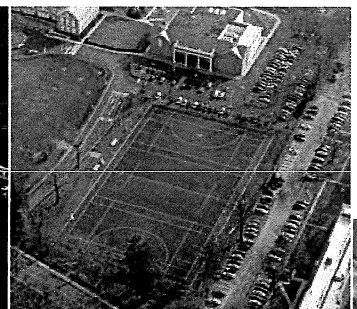
Purdue University - Lafayette, IN



University of Kansas - Lawrence, KS



University of South Dakota - Vermillion, SD



William Penn High Charter School - Philadelphia, PA

# PUREGRASS 8mm

FOOTBALL • SOCCER • LACROSSE • FIELD HOCKEY • MULTISPORT

| FINISH FABRIC                | VALUE                                             | ASTM TEST METHOD |
|------------------------------|---------------------------------------------------|------------------|
| Face Yarn Type               | Nylon Monofilament and Nylon RootZone             | N/A              |
| Yarn Denier                  | 8,400                                             | D-1577           |
| Yarn Thickness               | 100 microns                                       | D-3218           |
| Pile Weight                  | 56 oz per SY                                      | D- 5848          |
| Finished Pile Height         | 1.25"                                             | D-5823           |
| Standard Field Color         | Turf Green                                        | None             |
| Construction                 | Tufted                                            | None             |
| Turf Density                 | 1,613 oz/yd <sup>3</sup>                          | HUD 44d          |
| Gauge:                       | 3/16"                                             | D-5793           |
| Primary Backing              | 6.5 oz per SY Multilayer Polypropylene/Polyester  | D- 5848          |
| Secondary Backing            | 89 oz per SY Polyurethane foam (PureGrass 8 mm)   | D- 5848          |
| Total Carpet Weight          | 151.5 oz per SY (PureGrass 8 mm)                  | D-5848           |
| Turf Roll Dimensions         | 15' wide by custom lengths up to 100'             | N/A              |
| Perforations                 | 3/16" holes on staggered 4" (approximate) centers | N/A              |
| Turf Permeability            | > 30" +/- per hour                                | F-1551           |
| Tuft Bind                    | > 8 lbs                                           | D-1335           |
| Grab Tear Strength (Average) | > 200 lbs                                         | D-5034           |
| Lead Content                 | < 50 ppm                                          | F-2765           |
| Elongation to Break          | > 50%                                             | D-2256           |
| Yarn Breaking Strength       | > 20 lbs                                          | D-2256           |
| Yarn Melting Point           | 428° F                                            | D-789            |
| Flammability                 | TEST PASSED                                       | D-2859           |

**Some of our installations include:**

- Athletic Republic (CA)
- Bemidji State University (MN)
- Binghamton High School (NY)
- Brooklyn Community Arts & Media High School (NY)
- Cathedral Mary Our Queen (MD)
- Dartmouth College (NH)
- Deerfield Academy (ME)
- East Tennessee State University (TN)
- Escondido Sports Center (CA)
- Florida State University (FL)
- Franklin Pierce University (NH)
- George A. Leoni Complex (IL)
- Grand Island Community Center (NE)
- Harding County Board of Education (TN)
- Hudson County (NJ)
- Waterfront Park (NY)
- International School of Beijing (China)
- James Monroe High School (NY)
- Kansas State University (KS)
- University of Kansas (KS)
- Lackland Airforce Base (TX)
- Laurel Dell Elementary School (CA)
- Macombs Dam Park (NY)
- McKinney Boyd High School (TX)
- McKinney High School (TX)
- Metropolitan High School (NY)
- University of Nebraska (NE)
- New York City Parks and Recreation (NY)
- City of Newark (NJ)
- Oregon State University (OR)
- Penn State University - Abington (PA)
- Purdue University (IN)
- ROC Center (PA)
- Rockaway Beach Park (NY)
- University of South Dakota (SD)
- Spooky Nook (PA)
- UNC Wilmington (NC)
- United Soccer Centre (ON)
- William Penn Charter High School (PA)



**Note:** Valid 01/01/2020 - 12/31/2020. Any change from the specified values is considered a special product that will require confirmation from manufacturing prior to ordering. All values are ± 5%. AstroTurf® has the right to modify technical specifications on the above-mentioned product. Delivered products can slightly differ from the technical data. AstroTurf® guarantees the technical quality of the proposed article.



2680 Abutment Rd, Dalton, GA 30721  
 (800) 723-TURF help@astroturf.com  
 www.astroturf.com @AstroTurfUSA





West Chester Area School District  
Revenue History and Forecast

|    | A                                                                 | AE               | AF               | AG                | AH               | AI               | AJ               | AK               | AL               | AM               |
|----|-------------------------------------------------------------------|------------------|------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| 1  |                                                                   |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| 2  |                                                                   | <b>Actual</b>    | <b>Budget</b>    | <b>Actual</b>     | <b>Budget</b>    | <b>Projected</b> | <b>Estimated</b> | <b>Estimated</b> | <b>Estimated</b> | <b>Estimated</b> |
| 3  |                                                                   | <b>2018-19</b>   | <b>2019-20</b>   | <b>2019-20</b>    | <b>2020-21</b>   | <b>2020-21</b>   | <b>2021-22</b>   | <b>2022-23</b>   | <b>2023-24</b>   | <b>2024-25</b>   |
| 4  | <b>Local</b>                                                      | <b>206,641.9</b> | <b>208,113.5</b> | <b>211,001.1</b>  | <b>204,779.1</b> | <b>207,757.5</b> | <b>214,505.5</b> | <b>243,000.2</b> | <b>251,990.1</b> | <b>261,307.8</b> |
| 5  | Real Estate                                                       | 174,152.7        | 176,656.1        | 178,219.1         | 176,963.2        | 178,170.3        | 186,324.6        | 214,437.1        | 223,038.9        | 231,962.2        |
| 6  | Current                                                           | 173,060.7        | 175,469.9        | 177,235.0         | 176,138.5        | 177,345.6        | 185,375.6        | 213,488.2        | 222,090.0        | 231,013.2        |
| 7  | Interim                                                           | 1,092.0          | 1,186.2          | 984.1             | 824.7            | 824.7            | 948.9            | 948.9            | 948.9            | 948.9            |
| 8  | Earned Income                                                     | 21,510.4         | 21,766.9         | 21,583.6          | 19,590.3         | 21,240.3         | 19,884.1         | 20,182.4         | 20,485.1         | 20,792.4         |
| 9  | Real Estate Transfer                                              | 4,420.7          | 4,394.5          | 4,657.3           | 3,735.4          | 4,435.4          | 3,810.1          | 3,886.3          | 3,964.0          | 4,043.3          |
| 10 | Delinquent Taxes                                                  | 2,477.2          | 2,858.8          | 3,160.2           | 2,858.8          | 2,858.8          | 2,858.8          | 2,858.8          | 2,858.8          | 2,858.8          |
| 11 | Investment Earnings                                               | 2,657.0          | 1,000.0          | 2,179.0           | 500.0            | 350.0            | 507.5            | 515.1            | 522.8            | 530.7            |
| 12 | Gate Receipts                                                     | 162.8            | 131.5            | 161.9             | 131.5            | 131.5            | 131.5            | 131.5            | 131.5            | 131.5            |
| 13 | Other                                                             | 1,261.2          | 1,305.6          | 1,040.0           | 1,000.0          | 571.3            | 989.0            | 989.0            | 989.0            | 989.0            |
| 14 | <b>State</b>                                                      | <b>39,211.0</b>  | <b>41,514.4</b>  | <b>40,490.8</b>   | <b>40,297.6</b>  | <b>40,750.8</b>  | <b>42,655.8</b>  | <b>44,384.1</b>  | <b>45,280.7</b>  | <b>46,019.9</b>  |
| 15 | Student Subsidies                                                 | 19,913.9         | 20,348.6         | 20,142.0          | 18,677.7         | 19,069.5         | 19,601.6         | 20,314.6         | 20,400.9         | 20,338.6         |
| 16 | Basic Instruction                                                 | 8,421.6          | 8,421.9          | 8,810.2           | 8,421.9          | 8,810.2          | 8,421.9          | 8,421.9          | 8,421.9          | 8,421.9          |
| 18 | Special Education                                                 | 6,128.9          | 6,202.9          | 6,125.2           | 5,899.1          | 5,902.7          | 5,899.1          | 5,899.1          | 5,899.1          | 5,899.1          |
| 20 | Tuition Private Home Place't                                      | 231.1            | 290.0            | 173.8             | 290.0            | 290.0            | 290.0            | 290.0            | 290.0            | 290.0            |
| 21 | Transportation                                                    | 3,313.9          | 3,674.1          | 3,260.1           | 2,321.8          | 2,321.8          | 3,260.1          | 4,198.4          | 4,198.4          | 4,198.4          |
| 22 | Medical, Dental & Nurse                                           | 255.3            | 250.3            | 252.5             | 252.5            | 252.5            | 253.9            | 253.9            | 253.9            | 253.9            |
| 23 | Rent                                                              | 1,163.8          | 1,110.3          | 1,121.1           | 1,093.2          | 1,093.2          | 1,077.5          | 852.2            | 938.5            | 876.3            |
| 25 | Accountability/Ready to Learn Block Grants                        | 399.1            | 399.1            | 399.1             | 399.1            | 399.1            | 399.1            | 399.1            | 399.1            | 399.1            |
| 27 | Teacher Subsidies                                                 | 19,243.0         | 20,765.8         | 20,100.6          | 21,619.9         | 21,579.4         | 23,054.2         | 24,069.5         | 24,879.8         | 25,681.3         |
| 28 | Social Security                                                   | 3,415.4          | 3,790.4          | 3,497.6           | 3,924.7          | 3,917.4          | 4,143.3          | 4,255.4          | 4,348.4          | 4,439.8          |
| 29 | Retirement                                                        | 15,827.6         | 16,975.4         | 16,602.9          | 17,695.2         | 17,662.1         | 18,910.9         | 19,814.1         | 20,531.4         | 21,241.5         |
| 30 | Other                                                             | 54.2             | 400.1            | 248.3             | -                | 101.8            | -                | -                | -                | -                |
| 31 |                                                                   |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| 32 | <b>Federal</b>                                                    | <b>3,668.7</b>   | <b>2,967.0</b>   | <b>3,616.5</b>    | <b>3,411.3</b>   | <b>5,159.2</b>   | <b>3,548.2</b>   | <b>3,048.2</b>   | <b>3,048.2</b>   | <b>3,048.2</b>   |
| 33 | Title I                                                           | 704.5            | 704.5            | 598.8             | 598.8            | 598.8            | 587.3            | 587.3            | 587.3            | 587.3            |
| 34 | Title II                                                          | 207.9            | 260.3            | 267.5             | 236.9            | 236.9            | 246.4            | 246.4            | 246.4            | 246.4            |
| 35 | IDEA                                                              | 1,331.4          | 1,333.4          | 1,341.0           | 1,431.5          | 1,572.1          | 1,572.1          | 1,572.1          | 1,572.1          | 1,572.1          |
| 36 | MA Direct Services/Time Study                                     | 1,251.2          | 500.0            | 1,021.7           | 1,000.0          | 1,000.0          | 1,000.0          | 500.0            | 500.0            | 500.0            |
| 37 | Other                                                             | 173.8            | 168.9            | 387.6             | 144.1            | 144.1            | 142.4            | 142.4            | 142.4            | 142.4            |
| 38 | COVID Related Grants                                              | -                | -                | -                 | -                | 1,607.4          | -                | -                | -                | -                |
| 39 |                                                                   |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| 40 | <b>Local Taxes &amp; Subsidies</b>                                | <b>249,521.6</b> | <b>252,595.0</b> | <b>255,108.4</b>  | <b>248,488.0</b> | <b>253,667.5</b> | <b>260,709.5</b> | <b>290,432.5</b> | <b>300,319.0</b> | <b>310,376.0</b> |
| 41 |                                                                   |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| 42 | <b>Beginning Fund Balance</b>                                     | <b>31,906.4</b>  | <b>31,816.7</b>  | <b>38,868.8</b>   | <b>48,250.9</b>  | <b>55,455.5</b>  | <b>41,079.0</b>  | <b>22,468.6</b>  | <b>22,468.6</b>  | <b>22,468.6</b>  |
| 43 | FB Adjustment                                                     |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| 44 | <b>Ending Fund Balance</b>                                        | <b>38,868.8</b>  | <b>22,602.2</b>  | <b>55,455.5</b>   | <b>26,923.3</b>  | <b>41,079.0</b>  | <b>22,468.6</b>  | <b>22,468.6</b>  | <b>22,468.6</b>  | <b>22,468.6</b>  |
| 45 |                                                                   |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| 46 | Designated/Committed Fund Balance for PSERS Increases (ending FB) | -                | -                | -                 | -                | -                | -                | -                | -                | -                |
| 47 | Designated/Committed Fund Balance for Health Care (ending FB)     | 4,159.9          | 4,159.9          | 4,159.9           | 4,159.9          | 4,159.9          | 4,159.9          | 4,159.9          | 4,159.9          | 4,159.9          |
| 48 | Designated/Committed Fund Balance for Future millage              | 13,945.5         | -                | 29,486.8          | -                | 14,110.4         | -                | -                | -                | -                |
| 49 | Designated/Committed Fund Balance for Alternative Education       | 1,000.0          | 676.0            | 1,000.0           | 1,000.0          | 1,000.0          | 1,000.0          | 1,000.0          | 1,000.0          | 1,000.0          |
| 50 | Designated/Committed Fund Balance for Enrollment Growth           | 2,500.0          | 2,000.0          | 3,500.0           | 4,500.0          | 4,500.0          | -                | -                | -                | -                |
| 51 | Designated/Committed Fund Balance for Athletic Fund               | 83.6             | 69.8             | 128.9             | 83.6             | 128.9            | 128.9            | 128.9            | 128.9            | 128.9            |
| 52 | <b>Beginning Unassigned Fund Balance</b>                          | <b>15,696.6</b>  | <b>15,196.6</b>  | <b>15,696.6</b>   | <b>15,696.6</b>  | <b>17,179.8</b>  | <b>17,179.8</b>  | <b>17,179.8</b>  | <b>17,179.8</b>  | <b>17,179.8</b>  |
| 53 | <b>Ending Unassigned Fund Balance</b>                             | <b>17,179.8</b>  | <b>15,696.6</b>  | <b>17,179.8</b>   | <b>17,179.8</b>  | <b>17,179.8</b>  | <b>17,179.8</b>  | <b>17,179.8</b>  | <b>17,179.8</b>  | <b>17,179.8</b>  |
| 54 |                                                                   |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| 55 | <b>Assumed use of FB</b>                                          | <b>(6,962.4)</b> | <b>9,214.4</b>   | <b>(16,586.7)</b> | <b>21,327.6</b>  | <b>14,376.4</b>  | <b>18,610.4</b>  | <b>-</b>         | <b>-</b>         | <b>-</b>         |

West Chester Area School District  
Forecast Millage Calculation

|    | A                                          | B | C | D | E              | F              | G | H              | I              | J              |
|----|--------------------------------------------|---|---|---|----------------|----------------|---|----------------|----------------|----------------|
| 1  |                                            |   |   |   |                |                |   |                |                |                |
| 2  |                                            |   |   |   | 2020-21        | 2021-22        |   | 2022-23        | 2023-24        | 2024-25        |
| 3  |                                            |   |   |   | Budget         | Budget         |   | Forecast       | Forecast       | Forecast       |
| 4  | Market Values                              |   |   |   |                |                |   |                |                |                |
| 5  | Chester County                             |   |   |   | 13,366,030     | 13,526,032     |   | 13,526,032     | 13,526,032     | 13,526,032     |
| 6  | Delaware County                            |   |   |   | 841,146        | 840,051        |   | 840,051        | 840,051        | 840,051        |
| 7  |                                            |   |   |   | 14,207,176     | 14,366,084     |   | 14,366,084     | 14,366,084     | 14,366,084     |
| 8  |                                            |   |   |   |                |                |   |                |                |                |
| 9  |                                            |   |   |   |                |                |   |                |                |                |
| 10 | Net amount to be raised from R/E taxes     |   |   |   | 176,014        | 185,376        |   | 213,488        | 222,090        | 231,013        |
| 11 | Gross tax to be levied                     |   |   |   | 182,398        | 192,099        |   | 221,231        | 230,145        | 239,392        |
| 12 |                                            |   |   |   |                |                |   |                |                |                |
| 13 | Equilization Between Counties              |   |   |   |                |                |   |                |                |                |
| 14 | Chester County %                           |   |   |   | 94.08%         | 94.15%         |   | 94.15%         | 94.15%         | 94.15%         |
| 15 | Delaware County %                          |   |   |   | 5.92%          | 5.85%          |   | 5.85%          | 5.85%          | 5.85%          |
| 16 |                                            |   |   |   |                |                |   |                |                |                |
| 17 | Chester Cnty Levy                          |   |   |   | 171,599        | 180,866        |   | 208,295        | 216,687        | 225,394        |
| 18 | Delaware Cnty Levy                         |   |   |   | 10,799         | 11,233         |   | 12,936         | 13,458         | 13,998         |
| 19 |                                            |   |   |   | 182,398        | 192,099        |   | 221,231        | 230,145        | 239,392        |
| 20 |                                            |   |   |   |                |                |   |                |                |                |
| 21 | Millage Calculation                        |   |   |   |                |                |   |                |                |                |
| 22 | Chester Cnty tax levy                      |   |   |   | 171,599        | 180,866        |   | 208,295        | 216,687        | 225,394        |
| 23 | Chester Cnty assessed value                |   |   |   | 7,921,563      | 7,921,563      |   | 7,961,563      | 8,001,563      | 8,041,563      |
| 24 |                                            |   |   |   |                |                |   |                |                |                |
| 25 | <b>Chester County Millage</b>              |   |   |   | <b>21.6622</b> | <b>22.8321</b> |   | <b>26.1625</b> | <b>27.0806</b> | <b>28.0285</b> |
| 26 | <b>Previous Year Millage</b>               |   |   |   | <b>21.6622</b> | <b>21.6622</b> |   | <b>22.8321</b> | <b>26.1625</b> | <b>27.0806</b> |
| 27 |                                            |   |   |   |                |                |   |                |                |                |
| 28 | <b>Chester Cnty Mill Increase</b>          |   |   |   | <b>0.00</b>    | <b>1.17</b>    |   | <b>3.33</b>    | <b>0.92</b>    | <b>0.95</b>    |
| 29 | <b>% increase</b>                          |   |   |   | <b>0.0%</b>    | <b>5.4%</b>    |   | <b>14.6%</b>   | <b>3.5%</b>    | <b>3.5%</b>    |
| 30 | Delaware Cnty Tax levy                     |   |   |   | 10,799         | 11,233         |   | 12,936         | 13,458         | 13,998         |
| 31 | Delaware Cnty Assessed Value               |   |   |   | 648,096        | 648,596        |   | 649,096        | 649,596        | 650,096        |
| 32 |                                            |   |   |   |                |                |   |                |                |                |
| 33 | <b>Delaware County Millage</b>             |   |   |   | <b>16.6626</b> | <b>17.3188</b> |   | <b>19.9298</b> | <b>20.7169</b> | <b>21.5327</b> |
| 34 | <b>Previous Yr Millage</b>                 |   |   |   | <b>16.2597</b> | <b>16.6626</b> |   | <b>17.3188</b> | <b>19.9298</b> | <b>20.7169</b> |
| 35 |                                            |   |   |   |                |                |   |                |                |                |
| 36 | <b>Delaware Cnty Mill Increase</b>         |   |   |   | <b>0.40</b>    | <b>0.66</b>    |   | <b>2.61</b>    | <b>0.79</b>    | <b>0.82</b>    |
| 37 | <b>% increase</b>                          |   |   |   | <b>2.5%</b>    | <b>3.9%</b>    |   | <b>15.1%</b>   | <b>3.9%</b>    | <b>3.9%</b>    |
| 38 |                                            |   |   |   |                |                |   |                |                |                |
| 39 | <b>Multi County Millage re-balancing</b>   |   |   |   |                |                |   |                |                |                |
| 40 | Chester Cty Levy Rebalanced                |   |   |   | 171,732        |                |   |                |                |                |
| 41 | Delaware Cty Levy Rebalanced               |   |   |   | 10,666         |                |   |                |                |                |
| 42 |                                            |   |   |   | 182,397        |                |   |                |                |                |
| 43 |                                            |   |   |   |                |                |   |                |                |                |
| 44 | <b>Chester County Millage</b>              |   |   |   | <b>21.6622</b> | <b>22.8321</b> |   |                |                |                |
| 45 | <b>Chester County Millage Re-balanced</b>  |   |   |   | <b>21.6790</b> |                |   |                |                |                |
| 46 | <b>Chester Cnty Mill Increase</b>          |   |   |   |                | <b>1.17</b>    |   |                |                |                |
| 47 | <b>% increase</b>                          |   |   |   |                | <b>5.32%</b>   |   |                |                |                |
| 48 | <b>Act 1 Millage</b>                       |   |   |   |                | <b>22.3293</b> |   |                |                |                |
| 49 | <b>Millage from exceptions</b>             |   |   |   |                | <b>0.5028</b>  |   |                |                |                |
| 50 |                                            |   |   |   |                |                |   |                |                |                |
| 51 |                                            |   |   |   |                |                |   |                |                |                |
| 52 | <b>Delaware County Millage</b>             |   |   |   | <b>16.6626</b> | <b>17.3188</b> |   |                |                |                |
| 53 | <b>Delaware County Millage Re-balanced</b> |   |   |   | <b>16.4568</b> |                |   |                |                |                |
| 54 | <b>Delaware Cnty Mill Increase</b>         |   |   |   |                | <b>0.86</b>    |   |                |                |                |
| 55 | <b>% increase</b>                          |   |   |   |                | <b>5.24%</b>   |   |                |                |                |
| 56 | <b>Act 1 Millage</b>                       |   |   |   |                | <b>17.1624</b> |   |                |                |                |
| 57 | <b>Millage from exceptions</b>             |   |   |   |                | <b>0.1564</b>  |   |                |                |                |

# West Chester Area School District Analysis and Forecast of Taxable Real Estate

|                 | CHESTER COUNTY |               |                | DELAWARE COUNTY |               |                |
|-----------------|----------------|---------------|----------------|-----------------|---------------|----------------|
|                 | MILL VAL       | +/-<br>AMOUNT | +/-<br>PERCENT | MILL VAL        | +/-<br>AMOUNT | +/-<br>PERCENT |
| 2010-11         | \$7,629,110    | (\$32,300)    | -0.4%          | \$637,594       | (\$8,839)     | -1.4%          |
| 2011-12         | \$7,623,696    | (\$5,414)     | -0.1%          | \$636,866       | (\$729)       | -0.1%          |
| 2012-13         | \$7,631,886    | \$8,190       | 0.1%           | \$637,926       | \$1,061       | 0.2%           |
| 2013-14         | \$7,633,607    | \$1,721       | 0.0%           | \$637,639       | (\$287)       | 0.0%           |
| 2014-15         | \$7,646,298    | \$12,691      | 0.2%           | \$642,425       | \$4,786       | 0.7%           |
| 2015-16         | \$7,698,441    | \$52,143      | 0.7%           | \$647,335       | \$4,910       | 0.8%           |
| 2016-17         | \$7,728,556    | \$30,115      | 0.4%           | \$647,399       | \$64          | 0.0%           |
| 2017-18         | \$7,823,487    | \$94,931      | 1.2%           | \$647,287       | (\$112)       | 0.0%           |
| 2018-19         | \$7,842,035    | \$113,480     | 1.4%           | 648,116         | \$717         | 0.1%           |
| 2019-20         | \$7,921,563    | \$98,076      | 1.2%           | 648,096         | \$809         | 0.1%           |
| 10 YEAR AVERAGE |                | \$37,363      | 0.5%           |                 | \$238         | 0.0%           |
| 5 YEAR AVERAGE  |                | \$77,749      | 1.0%           |                 | \$1,278       | 0.2%           |
| 3 YEAR AVERAGE  |                | \$102,162     | 1.3%           |                 | \$471         | 0.1%           |

| CHESTER COUNTY     |           |               |                | DELAWARE COUNTY    |          |               |                |
|--------------------|-----------|---------------|----------------|--------------------|----------|---------------|----------------|
|                    | MILL VAL  | +/-<br>AMOUNT | +/-<br>PERCENT |                    | MILL VAL | +/-<br>AMOUNT | +/-<br>PERCENT |
| <b>COMMERCIAL</b>  |           |               |                | <b>COMMERCIAL</b>  |          |               |                |
| 2015-16            | 1,513,147 | 1,498         | 0.10%          | 2015-16            | 8,533    | -             | 0.00%          |
| 2016-17            | 1,528,020 | 14,873        | 0.97%          | 2016-17            | 8,533    | -             | 0.00%          |
| 2017-18            | 1,539,233 | 11,213        | 0.73%          | 2017-18            | 8,009    | (\$25)        | -6.55%         |
| 2018-19            | 1,531,640 | (7,593)       | -0.50%         | 2018-19            | 8,009    | -             | 0.00%          |
| 2019-20            | 1,565,346 | 33,706        | 2.15%          | 2019-20            | 8,009    | -             | 0.00%          |
| 2020-21            | 1,565,346 | -             | 0.00%          | 2020-21            | 8,009    | -             | 0.00%          |
| 2021-22            | 1,565,346 | -             | 0.00%          | 2021-22            | 8,009    | -             | 0.00%          |
| 2022-23            | 1,595,346 | 30,000        | 1.88%          | 2022-23            | 8,009    | -             | 0.00%          |
| 2023-24            | 1,625,346 | 30,000        | 1.85%          | 2023-24            | 8,009    | -             | 0.00%          |
| 2024-25            | 1,655,346 | 30,000        | 1.81%          | 2024-25            | 8,009    | -             | 0.00%          |
| Average increase   |           |               | 0.79%          | Average increase   |          |               | -0.60%         |
| <b>RESIDENTIAL</b> |           |               |                | <b>RESIDENTIAL</b> |          |               |                |
| 2015-16            | 6,137,752 | 52,423        | 0.85%          | 2015-16            | 638,801  | 4,910         | 0.77%          |
| 2016-17            | 6,155,529 | 17,777        | 0.29%          | 2016-17            | 638,866  | 64            | 0.01%          |
| 2017-18            | 6,236,907 | 81,378        | 1.30%          | 2017-18            | 639,278  | 413           | 0.06%          |
| 2018-19            | 6,263,481 | 26,574        | 0.42%          | 2018-19            | 640,107  | 829           | 0.13%          |
| 2019-20            | 6,308,846 | 45,366        | 0.72%          | 2019-20            | 640,087  | (20)          | 0.00%          |
| 2020-21            | 6,308,846 | -             | 0.00%          | 2020-21            | 640,087  | -             | 0.00%          |
| 2021-22            | 6,308,846 | -             | 0.00%          | 2021-22            | 640,587  | 500           | 0.08%          |
| 2022-23            | 6,318,846 | 10,000        | 0.16%          | 2022-23            | 641,087  | 500           | 0.08%          |
| 2023-24            | 6,328,846 | 10,000        | 0.16%          | 2023-24            | 641,587  | 500           | 0.08%          |
| 2024-25            | 6,338,846 | 10,000        | 0.16%          | 2024-25            | 642,087  | 500           | 0.08%          |
| Average increase   |           |               | 0.40%          | Average increase   |          |               | 0.19%          |
| <b>OTHER</b>       |           |               |                | <b>OTHER</b>       |          |               |                |
| 2015-16            | 47,541    | (1,778)       | -3.74%         | 2015-16            | -        | -             | 0.00%          |
| 2016-17            | 45,006    | (2,535)       | -5.63%         | 2016-17            | -        | -             | 0.00%          |
| 2017-18            | 47,347    | 2,341         | 4.94%          | 2017-18            | -        | -             | 0.00%          |
| 2018-19            | 46,915    | (432)         | -0.92%         | 2018-19            | -        | -             | 0.00%          |
| 2019-20            | 47,371    | 456           | 0.96%          | 2019-20            | -        | -             | 0.00%          |
| 2020-21            | 47,371    | -             | 0.00%          | 2020-21            | -        | -             | 0.00%          |
| 2021-22            | 47,371    | -             | 0.00%          | 2021-22            | -        | -             | 0.00%          |
| 2022-23            | 47,371    | -             | 0.00%          | 2022-23            | -        | -             | 0.00%          |
| 2023-24            | 47,371    | -             | 0.00%          | 2023-24            | -        | -             | 0.00%          |
| 2024-25            | 47,371    | -             | 0.00%          | 2024-25            | -        | -             | 0.00%          |
| Average increase   |           |               | -0.66%         | Average increase   |          |               | 0.00%          |
| <b>TOTAL</b>       |           |               |                | <b>TOTAL</b>       |          |               |                |
| 2015-16            | 7,698,441 | 52,143        | 0.68%          | 2015-16            | 647,335  | 4,910         | 0.76%          |
| 2016-17            | 7,728,556 | 30,115        | 0.39%          | 2016-17            | 647,399  | 64            | 0.01%          |
| 2017-18            | 7,823,487 | 94,931        | 1.21%          | 2017-18            | 647,287  | (112)         | -0.02%         |
| 2018-19            | 7,842,035 | 18,548        | 0.24%          | 2018-19            | 648,116  | 829           | 0.13%          |
| 2019-20            | 7,921,563 | 79,528        | 1.00%          | 2019-20            | 648,096  | (20)          | 0.00%          |
| 2020-21            | 7,921,563 | -             | 0.00%          | 2020-21            | 648,096  | -             | 0.00%          |
| 2021-22            | 7,921,563 | -             | 0.00%          | 2021-22            | 648,596  | 500           | 0.08%          |
| 2022-23            | 7,961,563 | 40,000        | 0.50%          | 2022-23            | 649,096  | 500           | 0.08%          |
| 2023-24            | 8,001,563 | 40,000        | 0.50%          | 2023-24            | 649,596  | 500           | 0.08%          |
| 2024-25            | 8,041,563 | 40,000        | 0.50%          | 2024-25            | 650,096  | 500           | 0.08%          |
| Average increase   |           |               | 0.47%          | Average increase   |          |               | 0.18%          |

West Chester Area School District  
 Budget Forecast Model  
 2020-21 Projection Changes  
 February 2021

| <u>Expenses</u>       |                   |
|-----------------------|-------------------|
| Contracted Special Ed | \$ (250,000)      |
| Alt Ed- IU            | \$ 400,000        |
| Alt Ed- APT           | \$ (600,000)      |
| Charter Schools       | \$ (150,000)      |
| CCIU Federal Grant:   |                   |
| Salaries              | \$ 143,894        |
| Benefits              | \$ 60,596         |
| Supplies              | \$ 663,428        |
| Total Expenses        | <u>\$ 267,918</u> |

| <u>Revenues</u>      |                     |
|----------------------|---------------------|
| Current Real Estate  | \$ 1,000,000        |
| Transfer Tax         | \$ 350,000          |
| Interest Income      | \$ (150,000)        |
| Other Local Revenue  | \$ (141,254)        |
| State Rental Subsidy | \$ 66,029           |
| CCIU Federal Grant   | \$ 867,918          |
| Total Revenues       | <u>\$ 1,992,693</u> |

| <u>Fund Balance Analysis</u>                                      |                     |
|-------------------------------------------------------------------|---------------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 1,724,775        |
| Increase (Decrease) in Ending Fund Balance 6/30/21                | <u>\$ 1,724,775</u> |

West Chester Area School District  
 Budget Forecast Model  
 2021-22 Projection Changes  
 February 2021

| <u>Expenses</u> |              |
|-----------------|--------------|
| Charter Schools | \$ (400,000) |
| Total Expenses  | \$ (400,000) |

| <u>Revenues</u> |      |
|-----------------|------|
| Total Revenues  | \$ - |

| <u>Budget Gap</u>    |              |
|----------------------|--------------|
| Change in Budget Gap | \$ (400,000) |

| <u>Fund Balance Analysis</u>                                      |                |
|-------------------------------------------------------------------|----------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 1,724,775   |
| 2021-22 Use of Designation for Future Millage Increases           | \$ (1,724,775) |
| Increase (Decrease) in Ending Fund Balance 6/30/21                | \$ -           |

West Chester Area School District  
 Budget Forecast Model  
 2020-21 Projection Changes  
 January 2021

| <u>Expenses</u>     |              |
|---------------------|--------------|
| Salaries- Aides     | \$ (150,000) |
| Salaries- Custodial | \$ (250,000) |
| Total Expenses      | \$ (400,000) |

| <u>Revenues</u>     |            |
|---------------------|------------|
| Current Real Estate | \$ 207,142 |
| Earned Income Tax   | \$ 300,000 |
| Transfer Tax        | \$ 300,000 |
| IDEA Revenue        | \$ 140,551 |
| Total Revenues      | \$ 947,693 |

| <u>Fund Balance Analysis</u>                                      |              |
|-------------------------------------------------------------------|--------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 1,347,693 |
| Increase (Decrease) in Ending Fund Balance 6/30/21                | \$ 1,347,693 |

West Chester Area School District  
 Budget Forecast Model  
 2021-22 Projection Changes  
 January 2021

| <u>Expenses</u>         |              |
|-------------------------|--------------|
| Transfer to Other Funds | \$ (146,924) |
| Total Expenses          | \$ (146,924) |

| <u>Revenues</u> |      |
|-----------------|------|
| Total Revenues  | \$ - |

| <u>Budget Gap</u>    |              |
|----------------------|--------------|
| Change in Budget Gap | \$ (146,924) |

| <u>Fund Balance Analysis</u>                                      |                |
|-------------------------------------------------------------------|----------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 1,347,693   |
| 2021-22 Use of Designation for Future Millage Increases           | \$ (1,347,693) |
| Increase (Decrease) in Ending Fund Balance 6/30/21                | \$ -           |

West Chester Area School District  
 Budget Forecast Model  
 2020-21 Projection Changes  
 December 2020

| <u>Expenses</u>          |              |
|--------------------------|--------------|
| Professional & Tech Svcs | \$ (300,000) |
| Variable Rate Debt       | \$ (50,000)  |
| Total Expenses           | \$ (350,000) |

| <u>Revenues</u>   |            |
|-------------------|------------|
| Earned Income Tax | \$ 500,000 |
| Transfer Tax      | \$ 150,000 |
| Total Revenues    | \$ 650,000 |

| <u>Fund Balance Analysis</u>                                      |              |
|-------------------------------------------------------------------|--------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 1,000,000 |
| Increase (Decrease) in Ending Fund Balance 6/30/21                | \$ 1,000,000 |



West Chester Area School District  
 Budget Forecast Model  
 2021-22 Projection Changes  
 December 2020

| <u>Expenses</u>                            |                       |
|--------------------------------------------|-----------------------|
| Changes Resulting From Budget Submissions: |                       |
| Salaries                                   | \$ 131,320            |
| Benefits- SS & PSERS                       | \$ (143,553)          |
| Prof & Tech Svcs                           | \$ (850,365)          |
| Purchased Prop. Svcs                       | \$ (43,462)           |
| Other Svcs                                 | \$ (595,500)          |
| Supplies                                   | \$ (1,066,635)        |
| Other Objects                              | \$ (43,870)           |
| Property                                   | \$ (56,661)           |
| Total Expenses                             | <u>\$ (2,668,726)</u> |

| <u>Revenues</u>                                                            |                     |
|----------------------------------------------------------------------------|---------------------|
| Current Real Estate- Reduction in Assessed Values Based on Pending Appeals | \$ (861,911)        |
| Changes Resulting From Budget Submissions:                                 |                     |
| Local Revenues                                                             | \$ (11,000)         |
| State Revenues                                                             | \$ (70,391)         |
| Federal Revenues                                                           | \$ 136,878          |
| Total Revenues                                                             | <u>\$ (806,424)</u> |

| <u>Budget Gap</u>    |                |
|----------------------|----------------|
| Change in Budget Gap | \$ (1,862,302) |

| <u>Fund Balance Analysis</u>                                      |                |
|-------------------------------------------------------------------|----------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 1,000,000   |
| 2021-22 Use of Designation for Future Millage Increases           | \$ (1,000,000) |
| Increase (Decrease) in Ending Fund Balance 6/30/21                | <u>\$ -</u>    |

West Chester Area School District  
 Budget Forecast Model  
 2020-21 Projection Changes  
 November 2020

| <u>Expenses</u>          |              |
|--------------------------|--------------|
| Professional & Tech Svcs | \$ (500,000) |
| Variable Rate Debt       | \$ (50,000)  |
| Total Expenses           | \$ (550,000) |

| <u>Revenues</u>     |              |
|---------------------|--------------|
| Earned Income Tax   | \$ 500,000   |
| Transfer Tax        | \$ 250,000   |
| Other Local Revenue | \$ (287,478) |
| Basic Ed Funding    | \$ 388,331   |
| Special Ed Funding  | \$ 3,561     |
| Total Revenues      | \$ 854,414   |

| <u>Fund Balance Analysis</u>                                      |              |
|-------------------------------------------------------------------|--------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 1,404,414 |
| Increase (Decrease) in Ending Fund Balance 6/30/21                | \$ 1,404,414 |

West Chester Area School District  
 Budget Forecast Model  
 2021-22 Projection Changes  
 November 2020

| <u>Expenses</u>             |                       |
|-----------------------------|-----------------------|
| Salaries- Staffing Cost Out | \$ (147,419)          |
| Salaries- Headcount Changes | \$ 654,712            |
| Benefits                    | \$ (755,229)          |
| Contracted Services         | \$ (960,929)          |
| Tuition- Charter Schools    | \$ (750,000)          |
| Tuition- CAT                | \$ (201,429)          |
| Total Expenses              | <u>\$ (2,160,294)</u> |

| <u>Revenues</u>           |                   |
|---------------------------|-------------------|
| State Subsidy- SS & PSERS | \$ 99,865         |
| MA Revenue                | \$ 500,000        |
| Total Revenues            | <u>\$ 599,865</u> |

| <u>Budget Gap</u>    |                |
|----------------------|----------------|
| Change in Budget Gap | \$ (2,760,159) |

| <u>Fund Balance Analysis</u>                                      |                |
|-------------------------------------------------------------------|----------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 1,404,414   |
| 2021-22 Use of Designation for Future Millage Increases           | \$ (1,404,414) |
| Increase (Decrease) in Ending Fund Balance 6/30/21                | <u>\$ -</u>    |

West Chester Area School District  
 Budget Forecast Model  
 2020-21 Projection Changes  
 October 2020

| <u>Expenses</u>                            |                |
|--------------------------------------------|----------------|
| Change in Average Teacher Salary           |                |
| Budgeted teacher salary                    | \$ 74,851      |
| Actual teacher salary                      | \$ 73,927      |
| Decreased avg. teacher salary              | \$ (925)       |
| Number of teachers                         | 980.40         |
| Increase in teacher attrition              | \$ (906,598)   |
| Benefits- SS & PSERS                       | \$ (382,222)   |
| Staffing Changes                           |                |
| Admin- 2 FTE                               | \$ 141,583     |
| Teacher- 7.75 FTE                          | \$ 572,931     |
| Benefits- SS & PSERS                       | \$ 301,238     |
| Supplies- Carryover forfeiture Buildings   | \$ (712,162)   |
| Supplies- Carryover forfeiture Departments | \$ (343,669)   |
| Supplies- PPA Adj.                         | \$ (35,942)    |
| Debt Service                               | \$ (150,000)   |
| Total Expenses                             | \$ (1,514,841) |

| <u>Revenues</u>           |             |
|---------------------------|-------------|
| State Subsidy- SS & PSERS | \$ (40,492) |
| Total Revenues            | \$ (40,492) |

| <u>Fund Balance Analysis</u>                                                |              |
|-----------------------------------------------------------------------------|--------------|
| Decrease in Beginning Fund Balance Designation for Future Millage Increases | \$ (71,585)  |
| Increase in Fund Balance Designation for Future Millage Increases           | \$ 1,474,349 |
| Increase (Decrease) in Ending Fund Balance 6/30/21                          | \$ 1,402,764 |

West Chester Area School District  
 Budget Forecast Model  
 2021-22 Projection Changes  
 October 2020

| <u>Expenses</u>      |    |         |
|----------------------|----|---------|
| Salaries- Admin      | \$ | 213,000 |
| Benefits- SS & PSERS | \$ | 89,801  |
| Total Expenses       | \$ | 302,801 |

| <u>Revenues</u>                                 |    |         |
|-------------------------------------------------|----|---------|
| Current Real Estate- Effect of Act 1 % Increase | \$ | 707,793 |
| State Subsidy- SS & PSERS                       | \$ | 44,900  |
| Total Revenues                                  | \$ | 752,693 |

| <u>Budget Gap</u>    |    |           |
|----------------------|----|-----------|
| Change in Budget Gap | \$ | (449,892) |

| <u>Fund Balance Analysis</u>                                                |    |             |
|-----------------------------------------------------------------------------|----|-------------|
| Increase in Beginning Fund Balance Designation for Future Millage Increases | \$ | 1,402,764   |
| 2021-22 Use of Designation for Future Millage Increases                     | \$ | (1,402,764) |
| Increase (Decrease) in Ending Fund Balance 6/30/21                          | \$ | -           |

West Chester Area School District  
 Budget Forecast Model  
 2019-20 Projection Changes  
 October 2020

| <u>Expenses</u>       |                  |
|-----------------------|------------------|
| Salaries              | \$ (90,540)      |
| Prof. & Tech Services | \$ 143,619       |
| Supplies              | \$ 18,506        |
| <b>Total Expenses</b> | <b>\$ 71,585</b> |

| <u>Revenues</u>       |             |
|-----------------------|-------------|
| <b>Total Revenues</b> | <b>\$ -</b> |

| <u>Fund Balance Analysis</u>                                      |                    |
|-------------------------------------------------------------------|--------------------|
| Decrease in Fund Balance Designation for Future Millage Increases | \$ (71,585)        |
| <b>Increase (Decrease) in Ending Fund Balance 6/30/20</b>         | <b>\$ (71,585)</b> |

West Chester Area School District  
 Budget Forecast Model  
 2020-21 Projection Changes  
 September 2020

| <u>Expenses</u>                 |                   |
|---------------------------------|-------------------|
| CARES Grant Expenses:           |                   |
| Salaries                        | \$ 50,295         |
| Benefits                        | \$ 21,205         |
| Supplies                        | \$ 136,919        |
| GEER Special Ed Grant Expenses: |                   |
| Prof & Tech Svcs                | \$ 101,799        |
| PCCD Federal Grant:             |                   |
| Supplies                        | \$ 531,013        |
| Total Expenses                  | <u>\$ 841,231</u> |

| <u>Revenues</u>       |                   |
|-----------------------|-------------------|
| State Revenue:        |                   |
| CARES Grant           | \$ 208,419        |
| GEER Special Ed Grant | \$ 101,799        |
| Federal Revenue:      |                   |
| PCCD Federal Grant    | \$ 531,013        |
| Total Revenues        | <u>\$ 841,231</u> |

| <u>Fund Balance Analysis</u>                                                |                    |
|-----------------------------------------------------------------------------|--------------------|
| Decrease in Beginning Fund Balance Designation for Future Millage Increases | \$ (23,033)        |
| Increase (Decrease) in Ending Fund Balance 6/30/21                          | <u>\$ (23,033)</u> |

West Chester Area School District  
 Budget Forecast Model  
 2019-20 Projection Changes  
 September 2020

| <u>Expenses</u>       |                  |
|-----------------------|------------------|
| Salaries              | \$ 25,550        |
| Benefits              | \$ 24,457        |
| Prof. & Tech Services | \$ 62,670        |
| Other Services        | \$ (45,566)      |
| Supplies              | \$ (12,619)      |
| Other Objects         | \$ (403)         |
| Property              | \$ (3,687)       |
| Total Expenses        | <u>\$ 50,402</u> |

| <u>Revenues</u> |                  |
|-----------------|------------------|
| Local Revenue   | \$ (403)         |
| Federal Revenue | \$ 27,772        |
| Total Revenues  | <u>\$ 27,369</u> |

| <u>Fund Balance Analysis</u>                                      |                    |
|-------------------------------------------------------------------|--------------------|
| Decrease in Fund Balance Designation for Future Millage Increases | \$ (23,033)        |
| Increase (Decrease) in Ending Fund Balance 6/30/20                | <u>\$ (23,033)</u> |



West Chester Area School District  
 Budget Forecast Model  
 2020-21 Projection Changes  
 August 2020

| <u>Expenses</u>             |                |
|-----------------------------|----------------|
| Debt Service                | \$ (1,532,020) |
| Transfer to Capital Reserve | \$ 1,465,981   |
| Total Expenses              | \$ (66,039)    |

| <u>Revenues</u> |             |
|-----------------|-------------|
| Rent Subsidy    | \$ (66,039) |
| Total Revenues  | \$ (66,039) |

| <u>Fund Balance Analysis</u>                                                |              |
|-----------------------------------------------------------------------------|--------------|
| Increase in Beginning Fund Balance Designation for Athletic Fund            | \$ 45,327    |
| Increase in Beginning Fund Balance Designation for Future Millage Increases | \$ 7,253,813 |
| Increase (Decrease) in Ending Fund Balance 6/30/21                          | \$ 7,299,140 |

West Chester Area School District  
 Budget Forecast Model  
 2019-20 Projection Changes  
 August 2020

| <u>Expenses</u>             |                       |
|-----------------------------|-----------------------|
| Salaries                    | \$ (239,963)          |
| Benefits                    | \$ (2,861,381)        |
| Prof. & Tech Services       | \$ (2,185,548)        |
| Purchased Property Services | \$ (298,394)          |
| Other Services              | \$ 448,218            |
| Supplies                    | \$ (130,023)          |
| Other Objects               | \$ (107,802)          |
| Dues & Fees- Athletics      | \$ (14,919)           |
| Property                    | \$ (140,206)          |
| Debt Service                | \$ 7,602              |
| <b>Total Expenses</b>       | <b>\$ (5,522,416)</b> |

| <u>Revenues</u>       |                     |
|-----------------------|---------------------|
| Local Revenue         | \$ 2,338,188        |
| State Revenue         | \$ (477,130)        |
| Federal Revenue       | \$ (84,334)         |
| <b>Total Revenues</b> | <b>\$ 1,776,724</b> |

| <u>Fund Balance Analysis</u>                                      |                     |
|-------------------------------------------------------------------|---------------------|
| Increase in Fund Balance Designation for Athletic Fund            | \$ 45,327           |
| Increase in Fund Balance Designation for Future Millage Increases | \$ 7,253,813        |
| <b>Increase (Decrease) in Ending Fund Balance 6/30/20</b>         | <b>\$ 7,299,140</b> |

**West Chester Area School District**  
**Budget Forecast Model**  
**Key Expense Assumptions**

|    | A                                                                             | B | C                             | D              | E              | F              | G              |
|----|-------------------------------------------------------------------------------|---|-------------------------------|----------------|----------------|----------------|----------------|
| 5  | <b>Staff Changes / Student Enrollment</b>                                     |   |                               |                |                |                |                |
| 6  |                                                                               |   |                               |                |                |                |                |
| 7  |                                                                               |   | <b>Enrollment Assumptions</b> |                |                |                |                |
| 8  |                                                                               |   | <b>2020-21</b>                | <b>2021-22</b> | <b>2022-23</b> | <b>2023-24</b> | <b>2024-25</b> |
| 9  | KG                                                                            |   | 808                           | 807            | 886            | 860            | 860            |
| 10 | 1st to 5th Grade                                                              |   | 4,417                         | 4,446          | 4,435          | 4,471          | 4,446          |
| 11 | Grades 6-8                                                                    |   | 2,843                         | 2,788          | 2,739          | 2,718          | 2,826          |
| 12 | Grades 9-12                                                                   |   | 3,900                         | 3,860          | 3,874          | 3,903          | 3,861          |
| 13 | <b>Total</b>                                                                  |   | <b>11,968</b>                 | <b>11,901</b>  | <b>11,934</b>  | <b>11,952</b>  | <b>11,993</b>  |
| 14 | Elementary Student-Teacher Ratio                                              |   | 24.43                         | 24.43          | 24.43          | 24.43          | 24.43          |
| 15 | Secondary Student-Teacher Ratio                                               |   | 17.5                          | 17.5           | 17.5           | 17.5           | 17.5           |
| 16 | <b>Staff Change / Student Enrollment</b>                                      |   | <b>0.00</b>                   | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    |
| 17 |                                                                               |   |                               |                |                |                |                |
| 18 | <b>Salary Increases (based on Act 1 Index)</b>                                |   |                               |                |                |                |                |
| 19 |                                                                               |   | <b>% Increase Assumptions</b> |                |                |                |                |
| 20 |                                                                               |   | <b>2021-22</b>                | <b>2022-23</b> | <b>2023-24</b> | <b>2024-25</b> |                |
| 21 | Administration                                                                |   | 3.00%                         | 2.60%          | 2.60%          | 2.60%          | 2.60%          |
| 22 | Teachers                                                                      |   | 2.85%                         | 2.60%          | 2.60%          | 2.60%          | 2.60%          |
| 23 | Non-Bargaining                                                                |   | 3.00%                         | 2.60%          | 2.60%          | 2.60%          | 2.60%          |
| 24 | Support Staff                                                                 |   | 1.75%                         | 5.62%          | 2.97%          | 2.60%          | 2.60%          |
| 25 | Crafts/Trades                                                                 |   | 3.72%                         | 3.04%          | 3.90%          | 2.60%          | 2.60%          |
| 26 |                                                                               |   |                               |                |                |                |                |
| 27 |                                                                               |   |                               |                |                |                |                |
| 28 | <b>Miscellaneous</b>                                                          |   |                               |                |                |                |                |
| 29 |                                                                               |   | <b>2021-22</b>                | <b>2022-23</b> | <b>2023-24</b> | <b>2024-25</b> |                |
| 30 | Teacher Attrition (vacancies)                                                 |   | 750,000                       | 750,000        | 750,000        | 750,000        |                |
| 31 | Teacher Attrition (turnover)                                                  |   | 500,000                       | 500,000        | 500,000        | 500,000        |                |
| 32 |                                                                               |   |                               |                |                |                |                |
| 33 | <b>Benefits - 200</b>                                                         |   |                               |                |                |                |                |
| 34 |                                                                               |   | <b>% Increase Assumptions</b> |                |                |                |                |
| 35 |                                                                               |   | <b>2021-22</b>                | <b>2022-23</b> | <b>2023-24</b> | <b>2024-25</b> |                |
| 36 | Medical                                                                       |   | 7.57%                         | 7.57%          | 7.57%          | 7.57%          |                |
| 37 | Dental                                                                        |   | 4.30%                         | 4.30%          | 4.30%          | 4.30%          |                |
| 38 | Vision                                                                        |   | 2.30%                         | 2.30%          | 2.30%          | 2.30%          |                |
| 39 | Prescription                                                                  |   | 10.00%                        | 10.00%         | 10.00%         | 10.00%         |                |
| 40 | Social Security                                                               |   | 7.65%                         | 7.65%          | 7.65%          | 7.65%          |                |
| 41 | <b>PSERS</b>                                                                  |   | <b>34.94%</b>                 | <b>35.62%</b>  | <b>36.12%</b>  | <b>36.60%</b>  |                |
| 42 | Tuition- Teachers                                                             |   | \$500,000                     | \$500,000      | \$500,000      | \$500,000      |                |
| 43 | Tuition- Non Teachers                                                         |   | \$100,000                     | \$100,000      | \$100,000      | \$100,000      |                |
| 44 | Life & Disability                                                             |   | 0.00%                         | 0.00%          | 0.00%          | 0.00%          |                |
| 45 | W/C, Unemp & Other                                                            |   | 1.50%                         | 1.50%          | 1.50%          | 1.50%          |                |
| 46 |                                                                               |   |                               |                |                |                |                |
| 47 | <b>Monthly Board Premium Costs</b>                                            |   |                               |                |                |                |                |
| 48 | Medical                                                                       |   | \$1,463.77                    | \$1,574.58     | \$1,693.77     | \$1,821.99     |                |
| 49 | Dental                                                                        |   | \$90.60                       | \$94.50        | \$98.56        | \$102.80       |                |
| 50 | Vision                                                                        |   | \$14.03                       | \$14.35        | \$14.68        | \$15.02        |                |
| 51 | Prescription                                                                  |   | \$352.13                      | \$387.34       | \$426.08       | \$468.69       |                |
| 52 | Life/AD&D (cost per \$1,000)                                                  |   | \$0.12                        | \$0.12         | \$0.12         | \$0.12         |                |
| 53 |                                                                               |   |                               |                |                |                |                |
| 54 | Assumes increases in salary related benefits proportional to salary increases |   |                               |                |                |                |                |

**West Chester Area School District**  
**Budget Forecast Model**  
**Key Expense Assumptions**

|     | A                                                                                                                                                  | B                                   | C              | D                             | E                | F                | G              |
|-----|----------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|----------------|-------------------------------|------------------|------------------|----------------|
| 62  |                                                                                                                                                    |                                     |                |                               |                  |                  |                |
| 63  |                                                                                                                                                    |                                     |                |                               |                  |                  |                |
| 64  |                                                                                                                                                    |                                     |                |                               |                  |                  |                |
| 65  | <b>Professional and Technical Services - 300</b>                                                                                                   |                                     |                | <b>% Increase Assumptions</b> |                  |                  |                |
| 66  |                                                                                                                                                    |                                     |                | <b>2021-22</b>                | <b>2022-23</b>   | <b>2023-24</b>   | <b>2024-25</b> |
| 67  |                                                                                                                                                    | Special Education Services          |                | 4.00%                         | 4.00%            | 4.00%            | 4.00%          |
| 68  |                                                                                                                                                    | Other categories                    |                | 3.00%                         | 3.00%            | 3.00%            | 3.00%          |
| 69  |                                                                                                                                                    |                                     |                |                               |                  |                  |                |
| 70  |                                                                                                                                                    |                                     |                |                               |                  |                  |                |
| 71  | <b>Purchased Property Services - 400</b>                                                                                                           |                                     |                | <b>% Increase Assumptions</b> |                  |                  |                |
| 72  |                                                                                                                                                    |                                     |                | <b>2021-22</b>                | <b>2022-23</b>   | <b>2023-24</b>   | <b>2024-25</b> |
| 73  |                                                                                                                                                    | Electricity                         |                | 3.00%                         | 3.00%            | 3.00%            | 3.00%          |
| 74  |                                                                                                                                                    | Trash Collection                    |                | 3.00%                         | 3.00%            | 3.00%            | 3.00%          |
| 75  |                                                                                                                                                    | Other categories                    |                | 3.00%                         | 3.00%            | 3.00%            | 3.00%          |
| 76  |                                                                                                                                                    |                                     |                |                               |                  |                  |                |
| 77  | <b>Other Purchased Services - 500</b>                                                                                                              |                                     |                | <b>% Increase Assumptions</b> |                  |                  |                |
| 78  |                                                                                                                                                    |                                     |                | <b>2021-22</b>                | <b>2022-23</b>   | <b>2023-24</b>   | <b>2024-25</b> |
| 79  |                                                                                                                                                    | Special Ed Tuitions                 |                | 4.00%                         | 4.00%            | 4.00%            | 4.00%          |
| 80  |                                                                                                                                                    | Insurances                          |                | 5.00%                         | 5.00%            | 5.00%            | 5.00%          |
| 81  |                                                                                                                                                    | Bussing                             |                | 3.00%                         | 3.00%            | 3.00%            | 3.00%          |
| 82  |                                                                                                                                                    | Telephone and Postage               |                | 3.00%                         | 3.00%            | 3.00%            | 3.00%          |
| 83  |                                                                                                                                                    | Other Categories                    |                | 3.00%                         | 3.00%            | 3.00%            | 3.00%          |
| 84  |                                                                                                                                                    | Charter School Enrollment:          |                |                               |                  |                  |                |
| 85  |                                                                                                                                                    | Regular Ed                          | 409            | 421                           | 434              | 447              |                |
| 86  |                                                                                                                                                    | Special Ed                          | 100            | 105                           | 110              | 116              |                |
| 87  |                                                                                                                                                    | Charter School Tuition Rate:        |                |                               |                  |                  |                |
| 88  |                                                                                                                                                    | Regular Ed                          | \$14,343       | \$14,773                      | \$15,216         | \$15,673         |                |
| 89  |                                                                                                                                                    | Special Ed                          | \$35,381       | \$38,919                      | \$42,811         | \$47,092         |                |
| 90  |                                                                                                                                                    | CAT Enrollment:                     |                |                               |                  |                  |                |
| 91  |                                                                                                                                                    | Full Time                           | 122            | 128                           | 134              | 141              |                |
| 92  |                                                                                                                                                    | Academic                            | 22             | 23                            | 24               | 25               |                |
| 93  |                                                                                                                                                    | CAT Tuition Rate:                   |                |                               |                  |                  |                |
| 94  |                                                                                                                                                    | Full Time                           | \$20,840       | 21,382                        | \$21,938         | \$22,508         |                |
| 95  |                                                                                                                                                    | Academic                            | \$10,353       | 10,622                        | \$10,898         | \$11,182         |                |
| 96  |                                                                                                                                                    |                                     |                |                               |                  |                  |                |
| 97  | <b>Supplies - 600</b>                                                                                                                              |                                     |                | <b>% Increase Assumptions</b> |                  |                  |                |
| 98  |                                                                                                                                                    |                                     |                | <b>2021-22</b>                | <b>2022-23</b>   | <b>2023-24</b>   | <b>2024-25</b> |
| 99  |                                                                                                                                                    | Educational/Admin Supplies&Software |                | 4.00%                         | 4.00%            | 4.00%            | 4.00%          |
| 100 |                                                                                                                                                    | Gas and Oil                         |                | 3.00%                         | 3.00%            | 3.00%            | 3.00%          |
| 101 |                                                                                                                                                    | Admin and Other Categories          |                | 4.00%                         | 4.00%            | 4.00%            | 4.00%          |
| 102 |                                                                                                                                                    | <b>Curriculum Proposal Amount</b>   | <b>871,000</b> | <b>2,051,622</b>              | <b>2,113,171</b> | <b>2,176,566</b> |                |
| 103 |                                                                                                                                                    |                                     |                |                               |                  |                  |                |
| 104 | <b>Property - 700</b>                                                                                                                              |                                     |                | <b>% Increase Assumptions</b> |                  |                  |                |
| 105 |                                                                                                                                                    |                                     |                | <b>2021-22</b>                | <b>2022-23</b>   | <b>2023-24</b>   | <b>2024-25</b> |
| 106 |                                                                                                                                                    | Equipment Purchases                 |                | 3.00%                         | 3.00%            | 3.00%            | 3.00%          |
| 107 |                                                                                                                                                    | Technology Equipment *              |                | 3.00%                         | 3.00%            | 3.00%            | 3.00%          |
| 108 | * Technology Equipment for 06-07,07-08 and 08-09 is paid out of capital projects fund and beginning 2009-10 it is paid out of capital reserve fund |                                     |                |                               |                  |                  |                |
| 109 |                                                                                                                                                    |                                     |                |                               |                  |                  |                |
| 110 |                                                                                                                                                    |                                     |                |                               |                  |                  |                |
| 111 | <b>800 Other Object Dues and Fees</b>                                                                                                              |                                     |                | <b>% Increase Assumptions</b> |                  |                  |                |
| 112 |                                                                                                                                                    |                                     |                | <b>2021-22</b>                | <b>2022-23</b>   | <b>2023-24</b>   | <b>2024-25</b> |
| 113 |                                                                                                                                                    |                                     |                | 3.00%                         | 3.00%            | 3.00%            | 3.00%          |

|    | A                                                                                                   | B              | C              | D              | E              |
|----|-----------------------------------------------------------------------------------------------------|----------------|----------------|----------------|----------------|
| 1  | <b>West Chester Area School District Budget Forecast Model</b><br><b><u>Revenue Assumptions</u></b> |                |                |                |                |
| 2  |                                                                                                     |                |                |                |                |
| 3  |                                                                                                     |                |                |                |                |
| 4  |                                                                                                     |                |                |                |                |
| 5  | <b><u>Local</u></b>                                                                                 |                |                |                |                |
|    |                                                                                                     | <b>2021-22</b> | <b>2022-23</b> | <b>2023-24</b> | <b>2024-25</b> |
| 6  | Collection Factor                                                                                   | 96.50%         | 96.50%         | 96.50%         | 96.50%         |
| 7  | Interim Taxes                                                                                       | 0.00%          | 0.00%          | 0.00%          | 0.00%          |
| 8  | Earned Income tax                                                                                   | 1.50%          | 1.50%          | 1.50%          | 1.50%          |
| 9  | Transfer Tax                                                                                        | 2.00%          | 2.00%          | 2.00%          | 2.00%          |
| 10 | Delinquent Taxes                                                                                    | 0.00%          | 0.00%          | 0.00%          | 0.00%          |
| 11 | Investment Earnings                                                                                 | 1.50%          | 1.50%          | 1.50%          | 1.50%          |
| 12 | Other                                                                                               | 0.00%          | 0.00%          | 0.00%          | 0.00%          |
| 13 |                                                                                                     |                |                |                |                |
| 14 | <b><u>State</u></b>                                                                                 |                |                |                |                |
|    |                                                                                                     | <b>2021-22</b> | <b>2022-23</b> | <b>2023-24</b> | <b>2024-25</b> |
| 15 | Basic Education                                                                                     | 0.0%           | 0.0%           | 0.0%           | 0.0%           |
| 16 | Special Education                                                                                   | 0.0%           | 0.0%           | 0.0%           | 0.0%           |
| 17 | Special Ed Contingency                                                                              | \$ -           | \$ -           | \$ -           | \$ -           |
| 18 | Transportation                                                                                      | 0.0%           | 0.0%           | 0.0%           | 0.0%           |
| 19 | Rent                                                                                                | \$ 1,077,468   | \$ 852,206     | \$ 938,548     | \$ 876,286     |
| 20 | Charter School (Reimb Rate)                                                                         | 0.0%           | 0.0%           | 0.0%           | 0.0%           |
| 21 | Social Security (Reimb Rate)                                                                        | 50.0%          | 50.0%          | 50.0%          | 50.0%          |
| 22 | Retirement (Reimb Rate)                                                                             | 50.0%          | 50.0%          | 50.0%          | 50.0%          |
| 23 | Other                                                                                               | 0.0%           | 0.0%           | 0.0%           | 0.0%           |
| 24 |                                                                                                     |                |                |                |                |
| 25 | <b><u>Federal</u></b>                                                                               |                |                |                |                |
|    |                                                                                                     | <b>2021-22</b> | <b>2022-23</b> | <b>2023-24</b> | <b>2024-25</b> |
| 26 | Title I                                                                                             | \$ 587,326     | \$ 587,326     | \$ 587,326     | \$ 587,326     |
| 27 | Title II                                                                                            | \$ 246,367     | \$ 246,367     | \$ 246,367     | \$ 246,367     |
| 28 | IDEA                                                                                                | \$ 1,572,087   | \$ 1,572,087   | \$ 1,572,087   | \$ 1,572,087   |
| 29 | Medical Access                                                                                      | \$ 1,000,000   | \$ 500,000     | \$ 500,000     | \$ 500,000     |
| 30 | Other                                                                                               | \$ 142,439     | \$ 142,439     | \$ 142,439     | \$ 142,439     |
| 31 |                                                                                                     |                |                |                |                |
| 32 | <b><u>Other</u></b>                                                                                 |                |                |                |                |
|    |                                                                                                     | <b>2021-22</b> | <b>2022-23</b> | <b>2023-24</b> | <b>2024-25</b> |
| 33 | To Cap Res                                                                                          | 4.0%           | 4.0%           | 4.0%           | 4.0%           |

West Chester Area School District  
Assumptions for Salaries

| <u>Additional Headcount Expenses</u> | 2020-21<br>Budget | 2020-21<br>Projected | 2021-22<br>Forecast | 2022-23<br>Forecast | 2023-24<br>Forecast | 2024-25<br>Forecast |
|--------------------------------------|-------------------|----------------------|---------------------|---------------------|---------------------|---------------------|
| <b>Administrators</b>                |                   |                      |                     |                     |                     |                     |
| Average New Hire Salary              | \$128,915         |                      | \$132,782           | \$136,235           | \$139,777           | \$143,411           |
| Additional Headcount                 | -                 |                      | 1.00                | -                   | -                   | -                   |
| Additional Salary Expense            | \$0               |                      | \$135,977           | \$0                 | \$0                 | \$0                 |
| <b>Teacher</b>                       |                   |                      |                     |                     |                     |                     |
| Average New Hire Salary              | \$57,882          | \$54,822             | \$56,441            | \$57,558            | \$58,704            | \$59,880            |
| Average Teacher Salary               | \$74,851          | \$73,927             | \$74,646            | \$76,123            | \$77,639            | \$79,194            |
| Headcount Change (Enrollment)        | 8.40              |                      | 48.40               | -                   | -                   | -                   |
| Headcount Change (Curricular)        | 11.60             |                      | -                   | -                   | -                   | -                   |
| Change Salary Expense                | \$1,187,035       |                      | \$2,653,384         | \$0                 | \$0                 | \$0                 |
| <b>Non-Bargaining</b>                |                   |                      |                     |                     |                     |                     |
| Average New Hire Salary              | \$69,818          |                      | \$71,913            | \$73,783            | \$75,701            | \$77,669            |
| Additional Headcount                 | 2.00              |                      | 4.00                | -                   | -                   | -                   |
| Additional Salary Expense            | \$72,600          |                      | \$231,060           | \$0                 | \$0                 | \$0                 |
| <b>Support Staff</b>                 |                   |                      |                     |                     |                     |                     |
| Average New Hire Salary              | \$26,817          |                      | \$27,286            | \$28,820            | \$29,676            | \$30,447            |
| Additional Headcount                 | 1.00              |                      | 5.50                | -                   | -                   | -                   |
| Additional Salary Expense            | \$19,500          |                      | \$141,950           | \$0                 | \$0                 | \$0                 |
| <b>Crafts/Trades</b>                 |                   |                      |                     |                     |                     |                     |
| Average New Hire Salary              | \$42,882          |                      | \$44,478            | \$45,830            | \$47,617            | \$48,855            |
| Additional Headcount                 | -                 |                      | 0.50                | -                   | -                   | -                   |
| Additional Salary Expense            | \$0               |                      | \$15,500            | \$0                 | \$0                 | \$0                 |

|                                                    | 2020-21<br>Budget | 2020-21<br>Projected | 2021-22<br>Forecast | 2022-23<br>Forecast | 2023-24<br>Forecast | 2024-25<br>Forecast |
|----------------------------------------------------|-------------------|----------------------|---------------------|---------------------|---------------------|---------------------|
| <u>Teacher Staffing Changes Detail</u>             |                   |                      | 2.85%               | 2.60%               | 2.60%               | 2.60%               |
| Salary before Attrition                            | 72,973,487        |                      | 75,970,565          | 80,155,172          | 81,726,206          | 83,338,088          |
| Attrition - (vacancies)                            | 750,000           |                      | 750,000             | 750,000             | 750,000             | 750,000             |
| Estimated Attrition (turnover)                     | 500,000           |                      | 500,000             | 500,000             | 500,000             | 500,000             |
| Increase with Attrition                            | 71,723,487        | 72,576,855           | 74,720,565          | 78,905,172          | 80,476,206          | 82,088,088          |
| Increase with Attrition                            |                   |                      | 2.95%               | 1.98%               | 1.99%               | 2.00%               |
| Staffing changes                                   | 1,187,035         | -                    | 2,653,384           | -                   | -                   | -                   |
| Teacher Salary (with attrition & staffing changes) | 72,910,522        | 72,576,855           | 77,373,949          | 78,905,172          | 80,476,206          | 82,088,088          |
| Increase with Attrition & Staffing Changes         |                   |                      | 6.61%               | 1.98%               | 1.99%               | 2.00%               |

West Chester Area School District  
Assumptions for Salaries

| <b>TOTAL SALARY EXPENSE</b>          |                    |                    |                    |                    |                    |                    |
|--------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                                      | 2020-21            | 2020-21            | 2021-22            | 2022-23            | 2023-24            | 2024-25            |
|                                      | Budget             | Projected          | Forecast           | Forecast           | Forecast           | Forecast           |
| Admin Staff                          | 9,237,294          | 9,378,877          | 9,855,528          | 10,111,772         | 10,374,678         | 10,644,419         |
| <b>Total Administration Salaries</b> | <b>9,237,294</b>   | <b>9,378,877</b>   | <b>9,855,528</b>   | <b>10,111,772</b>  | <b>10,374,678</b>  | <b>10,644,419</b>  |
| Teacher Staff Salaries               | 72,910,522         | 72,576,855         | 77,373,949         | 78,905,172         | 80,476,206         | 82,088,088         |
| Extra Duty Pymnts (123)              | 1,090,649          | 1,284,838          | 1,167,749          | 1,190,859          | 1,214,569          | 1,238,896          |
| Sabbatical Pymnts (124)              | 300,000            | 300,000            | 300,000            | 300,000            | 300,000            | 300,000            |
| Subject Chair Pymnts (125)           | 421,496            | 421,496            | 421,496            | 421,496            | 421,496            | 421,496            |
| Severance Pymnts (127)               | 392,000            | 392,000            | 392,000            | 399,758            | 407,717            | 415,883            |
| Supplemental Contracts (135)         | 2,167,000          | 2,167,000          | 2,167,000          | 2,167,000          | 2,167,000          | 2,167,000          |
| <b>Total Teaching Salaries</b>       | <b>77,281,667</b>  | <b>77,142,189</b>  | <b>81,822,194</b>  | <b>83,384,284</b>  | <b>84,986,989</b>  | <b>86,631,363</b>  |
| Reg Salaries (141)                   | 4,054,914          | 4,054,914          | 3,955,602          | 4,058,448          | 4,163,967          | 4,272,230          |
| Overtime (143)                       | 2,000              | 2,000              | 2,208              | 2,208              | 2,208              | 2,208              |
| <b>Technical</b>                     | <b>4,056,914</b>   | <b>4,056,914</b>   | <b>3,957,810</b>   | <b>4,060,656</b>   | <b>4,166,175</b>   | <b>4,274,438</b>   |
| Reg Salaries (151)                   | 2,911,088          | 2,911,088          | 3,053,321          | 3,224,918          | 3,320,698          | 3,407,036          |
| Overtime (153)                       | 60,830             | 60,830             | 56,659             | 59,843             | 61,621             | 63,223             |
| Library/Office Aides (154),(155)     | 503,231            | 503,231            | 560,438            | 591,935            | 609,515            | 625,362            |
| Technology Aides (158)               | 434,855            | 434,855            | 556,180            | 587,437            | 604,884            | 620,611            |
| Instructional Aides (191)            | 2,341,711          | 2,191,711          | 2,420,461          | 2,556,491          | 2,632,419          | 2,700,862          |
| Instructional Aides OT (193)         | 59,450             | 59,450             | 57,750             | 60,996             | 62,807             | 64,440             |
| <b>Office Clerical</b>               | <b>6,311,165</b>   | <b>6,161,165</b>   | <b>6,704,809</b>   | <b>7,081,619</b>   | <b>7,291,943</b>   | <b>7,481,534</b>   |
| Reg Salaries Oper & Maint(161)       | 5,266,503          | 5,016,503          | 5,460,515          | 5,626,515          | 5,845,949          | 5,997,943          |
| Temporary salaries (162)             | 75,000             | 75,000             | 75,000             | 77,280             | 80,294             | 82,382             |
| Overtime (163)                       | 180,000            | 180,000            | 192,000            | 197,837            | 205,552            | 210,897            |
| Severance (167)                      | 40,000             | 40,000             | 40,000             | 40,000             | 40,000             | 40,000             |
| Reg Salaries Technology (168)        | 680,689            | 680,689            | 636,892            | 672,685            | 692,664            | 710,673            |
| <b>Crafts and Trades</b>             | <b>6,242,192</b>   | <b>5,992,192</b>   | <b>6,404,407</b>   | <b>6,614,317</b>   | <b>6,864,459</b>   | <b>7,041,895</b>   |
| <b>Total Salary Expense</b>          | <b>103,129,232</b> | <b>102,731,337</b> | <b>108,744,748</b> | <b>111,252,648</b> | <b>113,684,244</b> | <b>116,073,650</b> |
| <b>% Increase</b>                    |                    | -0.39%             | 5.85%              | 2.31%              | 2.19%              | 2.10%              |

| POSITIONS                                         | Func | Acct | Prqg | 2020-21 Actual |               |               |              | Total         | 2021-22 Budget |               |               |              | Total         | Addition/Reductions to 2021-22 Budget |               |            |              |       |
|---------------------------------------------------|------|------|------|----------------|---------------|---------------|--------------|---------------|----------------|---------------|---------------|--------------|---------------|---------------------------------------|---------------|------------|--------------|-------|
|                                                   |      |      |      | ELM<br>Elem    | MID<br>Middle | HS<br>High    | OTH<br>Other |               | ELM<br>Elem    | MID<br>Middle | HS<br>High    | OTH<br>Other |               | ELM<br>Elem                           | MID<br>Middle | HS<br>High | OTH<br>Other | Total |
| <b>School Administration</b>                      |      |      |      |                |               |               |              |               |                |               |               |              |               |                                       |               |            |              |       |
| Superintendent                                    | 2360 | 111  | 52   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Asst Supt of Curriculum and Secondary Ec          | 2260 | 111  | 53   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Pupil Services Director                           | 2111 | 111  | 18   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Pupil Services Supervisor                         | 2119 | 111  | 18   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Social Studies/ Fine Arts Supervisor              | 2260 | 111  | 20   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Social Work Coordinator                           | 2160 | 111  | 18F  | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Equity / ELD / World Language Supervisor          | 2260 | 111  | 02   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Language Arts Supervisor                          | 2260 | 111  | 06   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Mathematics Supervisor                            | 2260 | 111  | 15   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Science / FCS / Tech Ed / Health & PE Supervisor  | 2260 | 111  | 19   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Assessment / Re-evaluation Supervisor             | 2260 | 111  | 50E  | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Instructional Technology Coordinator              | 2270 | 111  | 10   | -              | -             | -             | 4.00         | 4.00          | -              | -             | -             | 4.00         | 4.00          | -                                     | -             | -          | -            |       |
| Director of Teaching and Learning                 | 2360 | 111  | 52B  | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Elementary Director of Education                  | 2360 | 111  | 52E  | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Communications Program Director                   | 2370 | 111  | 52   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Director of Equity & Assessment                   | 2260 | 111  | 52M  | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Principals and Asst. Principals                   | 2380 | 111  | 40   | 10.00          | 9.00          | 12.00         | -            | 31.00         | 11.00          | 9.00          | 12.00         | -            | 32.00         | 1.00                                  | -             | -          | 1.00         |       |
| Coordinator of Nursing Services                   | 2440 | 111  | 18D  | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Business Affairs Director / Asst. Director        | 2511 | 111  | 55   | -              | -             | -             | 2.00         | 2.00          | -              | -             | -             | 2.00         | 2.00          | -                                     | -             | -          | -            |       |
| Facilities & Operations Director / Asst. Director | 2611 | 111  | 71   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Technology Director                               | 2821 | 111  | 10   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Human Resources Director / Asst. Director         | 2831 | 111  | 54   | -              | -             | -             | 2.00         | 2.00          | -              | -             | -             | 2.00         | 2.00          | -                                     | -             | -          | -            |       |
| IT Services Coordinator                           | 2840 | 111  | 50Z  | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -          | -            |       |
| Athletic Director                                 | 3200 | 111  | 30S  | -              | -             | 3.00          | -            | 3.00          | -              | -             | 3.00          | -            | 3.00          | -                                     | -             | -          | -            |       |
| Special Education Supervisors                     | 1291 | 111  | 21   | -              | -             | -             | 3.00         | 3.00          | -              | -             | -             | 3.00         | 3.00          | -                                     | -             | -          | -            |       |
| <b>School Administration Total</b>                |      |      |      | <b>10.00</b>   | <b>9.00</b>   | <b>15.00</b>  | <b>30.00</b> | <b>64.00</b>  | <b>11.00</b>   | <b>9.00</b>   | <b>15.00</b>  | <b>30.00</b> | <b>65.00</b>  | <b>1.00</b>                           | -             | -          | <b>1.00</b>  |       |
| <b>Teachers</b>                                   |      |      |      |                |               |               |              |               |                |               |               |              |               |                                       |               |            |              |       |
| Full Day KG                                       | 1110 | 121  | 08F  | 32.00          | -             | -             | -            | 32.00         | 36.00          | -             | -             | -            | 36.00         | 4.00                                  | -             | -          | 4.00         |       |
| 1st Grade                                         | 1110 | 121  | 09   | 34.00          | -             | -             | -            | 34.00         | 38.00          | -             | -             | -            | 38.00         | 4.00                                  | -             | -          | 4.00         |       |
| 2nd Grade                                         | 1110 | 121  | 09   | 34.00          | -             | -             | -            | 34.00         | 38.00          | -             | -             | -            | 38.00         | 4.00                                  | -             | -          | 4.00         |       |
| 3rd Grade                                         | 1110 | 121  | 09   | 32.00          | -             | -             | -            | 32.00         | 36.00          | -             | -             | -            | 36.00         | 4.00                                  | -             | -          | 4.00         |       |
| 4th Grade                                         | 1110 | 121  | 09   | 30.00          | -             | -             | -            | 30.00         | 34.00          | -             | -             | -            | 34.00         | 4.00                                  | -             | -          | 4.00         |       |
| 5th Grade                                         | 1110 | 121  | 09   | 31.00          | -             | -             | -            | 31.00         | 35.00          | -             | -             | -            | 35.00         | 4.00                                  | -             | -          | 4.00         |       |
| Art                                               | 1110 | 121  | 01   | 8.17           | 7.14          | 7.40          | -            | 22.71         | 9.17           | 7.14          | 7.40          | -            | 23.71         | 1.00                                  | -             | -          | 1.00         |       |
| ELD                                               | 1110 | 121  | 02   | 12.50          | 4.80          | 3.60          | -            | 20.90         | 13.50          | 4.80          | 3.60          | -            | 21.90         | 1.00                                  | -             | -          | 1.00         |       |
| Eng/Lang Arts                                     | 1110 | 121  | 06   | -              | 23.60         | 32.40         | -            | 56.00         | -              | 23.60         | 32.40         | -            | 56.00         | -                                     | -             | -          | -            |       |
| World Language                                    | 1110 | 121  | 07   | -              | 9.60          | 20.20         | -            | 29.80         | -              | 9.60          | 20.20         | -            | 29.80         | -                                     | -             | -          | -            |       |
| Instructional Coaches                             | 1110 | 121  | 09   | 10.00          | -             | -             | -            | 10.00         | 11.00          | -             | -             | -            | 11.00         | 1.00                                  | -             | -          | 1.00         |       |
| Computer/Tech Ed                                  | 1110 | 121  | 10   | -              | 4.80          | -             | -            | 4.80          | -              | 4.80          | -             | -            | 4.80          | -                                     | -             | -          | -            |       |
| Health                                            | 1110 | 121  | 11A  | -              | 8.28          | 6.45          | -            | 14.73         | -              | 8.28          | 6.45          | -            | 14.73         | -                                     | -             | -          | -            |       |
| Math                                              | 1110 | 121  | 15   | -              | 25.40         | 36.40         | -            | 61.80         | -              | 25.40         | 36.40         | -            | 61.80         | -                                     | -             | -          | -            |       |
| Phys Ed                                           | 1110 | 121  | 17A  | 8.30           | 6.32          | 12.45         | 1.40         | 28.47         | 9.30           | 6.32          | 12.45         | 1.40         | 29.47         | 1.00                                  | -             | -          | 1.00         |       |
| Science                                           | 1110 | 121  | 19   | -              | 20.40         | 39.10         | -            | 59.50         | -              | 20.40         | 39.10         | -            | 59.50         | -                                     | -             | -          | -            |       |
| Social Studies                                    | 1110 | 121  | 20   | -              | 20.00         | 36.90         | -            | 56.90         | -              | 20.00         | 36.90         | -            | 56.90         | -                                     | -             | -          | -            |       |
| AP Capstone                                       | 1110 | 121  | 25   | -              | -             | 0.25          | -            | 0.25          | -              | -             | 0.25          | -            | 0.25          | -                                     | -             | -          | -            |       |
| Reading Specialist/Teacher                        | 1110 | 121  | 06B  | 21.00          | 12.60         | 3.00          | -            | 36.60         | 23.00          | 12.60         | 3.00          | -            | 38.60         | 2.00                                  | -             | -          | 2.00         |       |
| Music -Vocal                                      | 1110 | 121  | 16A  | 8.20           | 3.05          | 2.60          | -            | 13.85         | 9.20           | 3.05          | 2.60          | -            | 14.85         | 1.00                                  | -             | -          | 1.00         |       |
| Music -Instrumental                               | 1110 | 121  | 16B  | 10.00          | 8.15          | 3.80          | -            | 21.95         | 11.00          | 8.15          | 3.80          | -            | 22.95         | 1.00                                  | -             | -          | 1.00         |       |
| Cyber School                                      | 1110 | 121  | 25   | 48.03          | 19.71         | 16.80         | -            | 84.54         | 48.03          | 19.71         | 16.80         | -            | 84.54         | -                                     | -             | -          | -            |       |
| TITLE 1 (federal prog)                            | 1190 | 121  | 35   | 3.40           | -             | -             | 0.60         | 4.00          | 3.40           | -             | -             | 0.60         | 4.00          | -                                     | -             | -          | -            |       |
| <b>Total</b>                                      |      |      |      | <b>322.60</b>  | <b>173.85</b> | <b>221.35</b> | <b>2.00</b>  | <b>719.80</b> | <b>354.60</b>  | <b>173.85</b> | <b>221.35</b> | <b>2.00</b>  | <b>751.80</b> | <b>32.00</b>                          | -             | -          | <b>32.00</b> |       |



| POSITIONS                                                           | Func | Acct | Prog | 2020-21 Actual |               |            |              |        | 2021-22 Budget |               |            |              |          | Addition/Reductions to 2021-22 Budget |               |            |              |       |       |
|---------------------------------------------------------------------|------|------|------|----------------|---------------|------------|--------------|--------|----------------|---------------|------------|--------------|----------|---------------------------------------|---------------|------------|--------------|-------|-------|
|                                                                     |      |      |      | ELM<br>Elem    | MID<br>Middle | HS<br>High | OTH<br>Other | Total  | ELM<br>Elem    | MID<br>Middle | HS<br>High | OTH<br>Other | Total    | ELM<br>Elem                           | MID<br>Middle | HS<br>High | OTH<br>Other | Total |       |
| Fam and Cons Science                                                | 1340 | 121  | 12   | -              | 6.65          | 6.40       | -            | 13.05  | -              | 6.65          | 6.40       | -            | 13.05    | -                                     | -             | -          | -            | -     | -     |
| Industrial Arts                                                     | 1350 | 121  | 13   | -              | 6.60          | 3.60       | -            | 10.20  | -              | 6.60          | 3.60       | -            | 10.20    | -                                     | -             | -          | -            | -     | -     |
| Business Education                                                  | 1360 | 121  | 03   | -              | -             | 5.60       | -            | 5.60   | -              | -             | 5.60       | -            | 5.60     | -                                     | -             | -          | -            | -     | -     |
| Cyber Vocational Education                                          | 1300 | 121  | 05   | -              | 1.00          | 1.20       | -            | 2.20   | -              | 1.00          | 1.20       | -            | 2.20     | -                                     | -             | -          | -            | -     | -     |
| <b>Total</b>                                                        |      |      |      | -              | 14.25         | 16.80      | -            | 31.05  | -              | 14.25         | 16.80      | -            | 31.05    | -                                     | -             | -          | -            | -     | -     |
| Special Education (general)                                         | 1291 | 121  | 21   | -              | -             | -          | 6.00         | 6.00   | -              | -             | -          | 6.00         | 6.00     | -                                     | -             | -          | -            | -     | -     |
| Autistic                                                            | 1233 | 121  | 21C  | 7.00           | 3.00          | 2.00       | -            | 12.00  | 7.00           | 3.00          | 2.00       | -            | 12.00    | -                                     | -             | -          | -            | -     | -     |
| Emotional Support                                                   | 1231 | 121  | 21C  | 2.00           | 1.50          | 4.50       | -            | 8.00   | 2.00           | 1.50          | 4.50       | -            | 8.00     | -                                     | -             | -          | -            | -     | -     |
| Transitional Program                                                | 1231 | 121  | 21L  | -              | -             | 1.00       | -            | 1.00   | -              | -             | 1.00       | -            | 1.00     | -                                     | -             | -          | -            | -     | -     |
| APT Program                                                         | 1231 | 121  | 21L  | -              | -             | -          | -            | -      | -              | -             | 7.20       | -            | 7.20     | -                                     | -             | 7.20       | -            | -     | 7.20  |
| Life Skills                                                         | 1211 | 121  | 21F  | 2.50           | 2.00          | -          | -            | 4.50   | 2.50           | 2.00          | -          | -            | 4.50     | -                                     | -             | -          | -            | -     | -     |
| Learn Supp/ Life Skills                                             | 1241 | 121  | 21F  | 26.50          | 19.50         | 20.30      | -            | 66.30  | 28.50          | 19.50         | 20.30      | -            | 68.30    | 2.00                                  | -             | -          | -            | -     | 2.00  |
| Multiple Disabilities                                               | 1270 | 121  | 21J  | 2.00           | 1.00          | -          | -            | 3.00   | 2.00           | 1.00          | -          | -            | 3.00     | -                                     | -             | -          | -            | -     | -     |
| Speech & Language Therapist                                         | 1225 | 121  | 21   | -              | -             | -          | 13.00        | 13.00  | -              | -             | -          | 14.00        | 14.00    | -                                     | -             | -          | 1.00         | -     | 1.00  |
| Gifted Program Teachers                                             | 1243 | 121  | 21A  | 8.00           | 3.50          | 3.60       | -            | 15.10  | 9.00           | 3.50          | 3.60       | -            | 16.10    | 1.00                                  | -             | -          | -            | -     | 1.00  |
| Cyber Special Education                                             | 1200 | 121  | 05   | 6.00           | 2.40          | 2.60       | 1.00         | 12.00  | 6.00           | 2.40          | 2.60       | 1.00         | 12.00    | -                                     | -             | -          | -            | -     | -     |
| <b>Total</b>                                                        |      |      |      | 54.00          | 32.90         | 34.00      | 20.00        | 140.90 | 57.00          | 32.90         | 41.20      | 21.00        | 152.10   | 3.00                                  | -             | 7.20       | 1.00         | -     | 11.20 |
| Guidance Counselors                                                 | 2120 | 121  | 18B  | 8.00           | 9.50          | 18.50      | -            | 36.00  | 9.00           | 9.50          | 18.50      | -            | 37.00    | 1.00                                  | -             | -          | -            | -     | 1.00  |
| Certified Nurses                                                    | 2440 | 121  | 18D  | 8.00           | 3.00          | 3.00       | -            | 14.00  | 9.00           | 3.00          | 3.00       | -            | 15.00    | 1.00                                  | -             | -          | -            | -     | 1.00  |
| Psychologists                                                       | 2140 | 121  | 18C  | 9.80           | 3.00          | 3.00       | -            | 15.80  | 10.80          | 3.20          | 3.00       | -            | 17.00    | 1.00                                  | 0.20          | -          | -            | -     | 1.20  |
| Case Workers                                                        | 2160 | 121  | 18F  | -              | -             | -          | 8.00         | 8.00   | -              | -             | -          | 9.00         | 9.00     | -                                     | -             | -          | 1.00         | -     | 1.00  |
| Librarian                                                           | 2250 | 121  | 14   | 8.30           | 3.00          | 3.00       | -            | 14.30  | 9.30           | 3.00          | 3.00       | -            | 15.30    | 1.00                                  | -             | -          | -            | -     | 1.00  |
| Cyber Support Services                                              | 2000 | 121  | 05   | 3.70           | -             | -          | -            | 3.70   | 3.70           | -             | -          | -            | 3.70     | -                                     | -             | -          | -            | -     | -     |
| <b>Total</b>                                                        |      |      |      | 37.80          | 18.50         | 27.50      | 8.00         | 91.80  | 41.80          | 18.70         | 27.50      | 9.00         | 97.00    | 4.00                                  | 0.20          | -          | 1.00         | -     | 5.20  |
| Athletic Trainer                                                    | 3200 | 121  | 30S  | -              | -             | 3.00       | -            | 3.00   | -              | -             | 3.00       | -            | 3.00     | -                                     | -             | -          | -            | -     | -     |
| Audio Visual                                                        | 2220 | 121  | 14A  | -              | -             | 1.40       | -            | 1.40   | -              | -             | 1.40       | -            | 1.40     | -                                     | -             | -          | -            | -     | -     |
| Cyber Audio Visual                                                  | 2200 | 121  | 05   | -              | -             | 0.20       | -            | 0.20   | -              | -             | 0.20       | -            | 0.20     | -                                     | -             | -          | -            | -     | -     |
| <b>Total</b>                                                        |      |      |      | -              | -             | 4.60       | -            | 4.60   | -              | -             | 4.60       | -            | 4.60     | -                                     | -             | -          | -            | -     | -     |
| <b>Teacher Total</b>                                                |      |      |      | 414.40         | 239.50        | 304.25     | 30.00        | 988.15 | 453.40         | 239.70        | 311.45     | 32.00        | 1,036.55 | 39.00                                 | 0.20          | 7.20       | 2.00         | -     | 48.40 |
| <i>Secretarial Staff - Central Office and School Administration</i> |      |      |      |                |               |            |              |        |                |               |            |              |          |                                       |               |            |              |       |       |
| Sec to Superintendent                                               | 2360 | 151  | 52   | -              | -             | -          | 1.00         | 1.00   | -              | -             | -          | 1.00         | 1.00     | -                                     | -             | -          | -            | -     | -     |
| Sec to the Prog Dir Professional Devel                              | 2360 | 151  | 52B  | -              | -             | -          | 1.00         | 1.00   | -              | -             | -          | 1.00         | 1.00     | -                                     | -             | -          | -            | -     | -     |
| Sec to Elementary Dir of Education                                  | 2360 | 151  | 52E  | -              | -             | -          | 0.95         | 0.95   | -              | -             | -          | 0.95         | 0.95     | -                                     | -             | -          | -            | -     | -     |
| Sec to Principals and Asst. Principals                              | 2380 | 151  | 40   | 10.00          | 6.00          | 9.00       | -            | 25.00  | 11.00          | 6.00          | 9.00       | -            | 26.00    | 1.00                                  | -             | -          | -            | -     | 1.00  |
| Sec to Technology Dir                                               | 2821 | 151  | 10   | -              | -             | -          | 1.00         | 1.00   | -              | -             | -          | 1.00         | 1.00     | -                                     | -             | -          | -            | -     | -     |
| Sec for Attendance/Child Acctg                                      | 2130 | 151  | 18A  | -              | 3.00          | 3.00       | -            | 6.00   | -              | 3.00          | 3.00       | -            | 6.00     | -                                     | -             | -          | -            | -     | -     |
| Sec for Guidance                                                    | 2120 | 151  | 18B  | -              | -             | 6.00       | -            | 6.00   | -              | -             | 6.00       | -            | 6.00     | -                                     | -             | -          | -            | -     | -     |
| Sec to Facilities & Operations Dir                                  | 2811 | 151  | 71   | -              | -             | -          | 2.00         | 2.00   | -              | -             | -          | 2.00         | 2.00     | -                                     | -             | -          | -            | -     | -     |
| Sec to Curriculum Supv.                                             | 2260 | 151  | 50   | -              | -             | -          | 2.00         | 2.00   | -              | -             | -          | 2.00         | 2.00     | -                                     | -             | -          | -            | -     | -     |
| Sec to Special Ed Dir/Supervisors                                   | 1291 | 151  | 21   | -              | -             | -          | 3.50         | 3.50   | -              | -             | -          | 3.50         | 3.50     | -                                     | -             | -          | -            | -     | -     |
| Sec to Special Ed Dir/Supervisors                                   | 1291 | 151  | 35   | -              | -             | -          | 0.50         | 0.50   | -              | -             | -          | 0.50         | 0.50     | -                                     | -             | -          | -            | -     | -     |
| Sec. Director of Pupil Services                                     | 2111 | 151  | 18   | -              | -             | -          | 1.00         | 1.00   | -              | -             | -          | 1.00         | 1.00     | -                                     | -             | -          | -            | -     | -     |
| Sec to Instruct Technology Coordinator                              | 2829 | 151  | 10   | -              | -             | -          | 1.00         | 1.00   | -              | -             | -          | 1.00         | 1.00     | -                                     | -             | -          | -            | -     | -     |
| Sec to Gifted                                                       | 2119 | 151  | 18   | -              | -             | -          | 1.00         | 1.00   | -              | -             | -          | 1.00         | 1.00     | -                                     | -             | -          | -            | -     | -     |
| Sec to Title I                                                      | 2850 | 151  | 35   | -              | -             | -          | 0.05         | 0.05   | -              | -             | -          | 0.05         | 0.05     | -                                     | -             | -          | -            | -     | -     |
| Sec to ELD & Equity Supervisor                                      | 2260 | 151  | 52M  | -              | -             | -          | 1.00         | 1.00   | -              | -             | -          | 1.00         | 1.00     | -                                     | -             | -          | -            | -     | -     |
| Sec to Athletic Director                                            | 3200 | 151  | 30S  | -              | -             | 3.00       | -            | 3.00   | -              | -             | 3.00       | -            | 3.00     | -                                     | -             | -          | -            | -     | -     |
| <b>Total</b>                                                        |      |      |      | 10.00          | 9.00          | 21.00      | 16.00        | 56.00  | 11.00          | 9.00          | 21.00      | 16.00        | 57.00    | 1.00                                  | -             | -          | -            | -     | 1.00  |
| Full Day KG                                                         | 1110 | 191  | 08F  | 8.00           | -             | -          | -            | 8.00   | 8.00           | -             | -          | -            | 8.00     | -                                     | -             | -          | -            | -     | -     |
| ELD                                                                 | 1110 | 191  | 02   | 8.00           | 2.00          | 3.00       | -            | 13.00  | 8.00           | 2.00          | 3.00       | -            | 13.00    | -                                     | -             | -          | -            | -     | -     |
| Autistic                                                            | 1233 | 191  | 21C  | -              | -             | -          | 17.00        | 17.00  | -              | -             | -          | 17.00        | 17.00    | -                                     | -             | -          | -            | -     | -     |
| Emotional Support                                                   | 1231 | 191  | 21C  | -              | -             | -          | 7.00         | 7.00   | -              | -             | -          | 7.00         | 7.00     | -                                     | -             | -          | -            | -     | -     |
| Transitional Program                                                | 1231 | 191  | 21L  | -              | -             | -          | 1.00         | 1.00   | -              | -             | -          | 1.00         | 1.00     | -                                     | -             | -          | -            | -     | -     |
| APT Program Support                                                 | 1231 | 191  | 21L  | -              | -             | -          | -            | -      | -              | -             | -          | 3.00         | 3.00     | -                                     | -             | -          | 3.00         | -     | 3.00  |
| Life Skills                                                         | 1211 | 191  | 21F  | -              | -             | -          | 9.00         | 9.00   | -              | -             | -          | 9.00         | 9.00     | -                                     | -             | -          | -            | -     | -     |
| Learn Supp/ Life Skills                                             | 1241 | 191  | 21F  | -              | -             | -          | 63.00        | 63.00  | -              | -             | -          | 63.00        | 63.00    | -                                     | -             | -          | -            | -     | -     |
| <b>Total</b>                                                        |      |      |      | 16.00          | 2.00          | 3.00       | 97.00        | 118.00 | 16.00          | 2.00          | 3.00       | 100.00       | 121.00   | -                                     | -             | -          | -            | 3.00  | 3.00  |

| POSITIONS                                                    | Func | Acct | Prog | 2020-21 Actual |               |               |               |                 | 2021-22 Budget |               |               |               |                 | Addition/Reductions to 2021-22 Budget |               |             |               |               |
|--------------------------------------------------------------|------|------|------|----------------|---------------|---------------|---------------|-----------------|----------------|---------------|---------------|---------------|-----------------|---------------------------------------|---------------|-------------|---------------|---------------|
|                                                              |      |      |      | ELM<br>Elem    | MID<br>Middle | HS<br>High    | OTH<br>Other  | Total           | ELM<br>Elem    | MID<br>Middle | HS<br>High    | OTH<br>Other  | Total           | ELM<br>Elem                           | MID<br>Middle | HS<br>High  | OTH<br>Other  | Total         |
| Library Assistant                                            | 2250 | 154  | 14   | 5.00           | 1.00          | 3.00          | -             | 9.00            | 5.50           | 1.00          | 3.00          | -             | 9.50            | 0.50                                  | -             | -           | -             | 0.50          |
| Security Greeter                                             | 2190 | 154  | 18   | -              | -             | 3.00          | -             | 3.00            | -              | -             | 3.00          | -             | 3.00            | -                                     | -             | -           | -             | -             |
| Office Assistant (Dis)                                       | 2380 | 154  | 40   | 10.00          | -             | -             | -             | 10.00           | 11.00          | -             | -             | -             | 11.00           | 1.00                                  | -             | -           | -             | 1.00          |
| <b>Total</b>                                                 |      |      |      | <b>15.00</b>   | <b>1.00</b>   | <b>6.00</b>   | <b>-</b>      | <b>22.00</b>    | <b>16.50</b>   | <b>1.00</b>   | <b>6.00</b>   | <b>-</b>      | <b>23.50</b>    | <b>1.50</b>                           | <b>-</b>      | <b>-</b>    | <b>-</b>      | <b>1.50</b>   |
| RN-LPN (non-public)                                          | 2450 | 141  | 18D  | -              | -             | -             | 3.20          | 3.20            | -              | -             | -             | 3.20          | 3.20            | -                                     | -             | -           | -             | -             |
| RN-LPN (District)                                            | 2440 | 141  | 18D  | 4.20           | 1.00          | 3.00          | 1.80          | 10.00           | 4.20           | 1.00          | 3.00          | 2.80          | 11.00           | -                                     | -             | -           | 1.00          | 1.00          |
| APT Program Coordinator                                      | 1231 | 121  | 21L  | -              | -             | -             | -             | -               | -              | -             | -             | -             | -               | -                                     | -             | -           | -             | -             |
| Pupil Service Specialist                                     | 1291 | 141  | 21   | -              | -             | -             | 0.60          | 0.60            | -              | -             | -             | 0.60          | 0.60            | -                                     | -             | -           | -             | -             |
| Pupil Service Specialist                                     | 1291 | 141  | 35   | -              | -             | -             | 0.40          | 0.40            | -              | -             | -             | 0.40          | 0.40            | -                                     | -             | -           | -             | -             |
| <b>Total</b>                                                 |      |      |      | <b>4.20</b>    | <b>1.00</b>   | <b>3.00</b>   | <b>6.00</b>   | <b>14.20</b>    | <b>4.20</b>    | <b>1.00</b>   | <b>3.00</b>   | <b>7.00</b>   | <b>15.20</b>    | <b>-</b>                              | <b>-</b>      | <b>-</b>    | <b>1.00</b>   | <b>1.00</b>   |
| Business Office (Professional)                               | 2500 | 141  | 55   | -              | -             | -             | 5.00          | 5.00            | -              | -             | -             | 5.00          | 5.00            | -                                     | -             | -           | -             | -             |
| Business Office Benefits (Professional)                      | 2835 | 141  | 55   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -             | -             |
| Business Office (Hourly Support)                             | 2500 | 151  | 55   | -              | -             | -             | 5.00          | 5.00            | -              | -             | -             | 5.00          | 5.00            | -                                     | -             | -           | -             | -             |
| <b>Total</b>                                                 |      |      |      | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>11.00</b>  | <b>11.00</b>    | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>11.00</b>  | <b>11.00</b>    | <b>-</b>                              | <b>-</b>      | <b>-</b>    | <b>-</b>      | <b>-</b>      |
| Communications Office (Professional)                         | 2370 | 141  | 52   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -             | -             |
| Communications Office (Hourly Support)                       | 2370 | 151  | 52   | -              | -             | -             | 2.00          | 2.00            | -              | -             | -             | 2.00          | 2.00            | -                                     | -             | -           | -             | -             |
| <b>Total</b>                                                 |      |      |      | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>3.00</b>   | <b>3.00</b>     | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>3.00</b>   | <b>3.00</b>     | <b>-</b>                              | <b>-</b>      | <b>-</b>    | <b>-</b>      | <b>-</b>      |
| Transportation Office (Professional)                         | 2719 | 141  | 75   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -             | -             |
| Transportation Office (Hourly Support)                       | 2719 | 151  | 75   | -              | -             | -             | 0.60          | 0.60            | -              | -             | -             | 0.60          | 0.60            | -                                     | -             | -           | -             | -             |
| Transportation Office-NP (Professional)                      | 2750 | 141  | 75   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -             | -             |
| Transportation Office-NP (Hourly Support)                    | 2750 | 151  | 75   | -              | -             | -             | 0.90          | 0.90            | -              | -             | -             | 0.90          | 0.90            | -                                     | -             | -           | -             | -             |
| <b>Total</b>                                                 |      |      |      | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>3.50</b>   | <b>3.50</b>     | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>3.50</b>   | <b>3.50</b>     | <b>-</b>                              | <b>-</b>      | <b>-</b>    | <b>-</b>      | <b>-</b>      |
| Human Resources Office (Professional)                        | 2839 | 141  | 54   | -              | -             | -             | 2.00          | 2.00            | -              | -             | -             | 2.00          | 2.00            | -                                     | -             | -           | -             | -             |
| HR Office (Hourly Support)                                   | 2839 | 151  | 54   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -             | -             |
| <b>Total</b>                                                 |      |      |      | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>3.00</b>   | <b>3.00</b>     | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>3.00</b>   | <b>3.00</b>     | <b>-</b>                              | <b>-</b>      | <b>-</b>    | <b>-</b>      | <b>-</b>      |
| Technology Office (Hourly Support)                           | 2840 | 151  | 50Z  | -              | -             | -             | 3.00          | 3.00            | -              | -             | -             | 3.00          | 3.00            | -                                     | -             | -           | -             | -             |
| Technology Office (Professional)                             | 2818 | 141  | 10   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -             | -             |
| Technology Office (Hourly Support)                           | 2829 | 168  | 10   | -              | -             | -             | 11.00         | 11.00           | -              | -             | -             | 9.00          | 9.00            | -                                     | -             | -           | (2.00)        | (2.00)        |
| Technology Associate                                         | 1110 | 158  | 10   | -              | -             | -             | 19.00         | 19.00           | -              | -             | -             | 17.00         | 17.00           | -                                     | -             | -           | (2.00)        | (2.00)        |
| <b>Total</b>                                                 |      |      |      | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>34.00</b>  | <b>34.00</b>    | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>30.00</b>  | <b>30.00</b>    | <b>-</b>                              | <b>-</b>      | <b>-</b>    | <b>(4.00)</b> | <b>(4.00)</b> |
| Head Custodians/ Supervisors/ Quality Contro                 | 2610 | 141  | 71A  | 10.00          | 3.00          | 3.00          | 5.00          | 21.00           | 11.00          | 3.00          | 3.00          | 5.00          | 22.00           | 1.00                                  | -             | -           | -             | 1.00          |
| Custodians (Hourly Support)                                  | 2620 | 161  | 71A  | 24.00          | 15.50         | 31.00         | 7.00          | 77.50           | 24.50          | 15.50         | 31.00         | 7.00          | 78.00           | 0.50                                  | -             | -           | -             | 0.50          |
| Security Services Coordinator                                | 2660 | 141  | 71L  | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -             | -             |
| Campus Security Officer                                      | 2660 | 141  | 71L  | -              | -             | -             | -             | -               | -              | -             | -             | 2.00          | 2.00            | -                                     | -             | -           | 2.00          | 2.00          |
| Maintenance                                                  | 2620 | 141  | 70   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -             | -             |
| Custodial & Maint Dept (Hourly Support)                      | 2620 | 161  | 70   | -              | -             | -             | 6.00          | 6.00            | -              | -             | -             | 6.00          | 6.00            | -                                     | -             | -           | -             | -             |
| HVAC Coordinator                                             | 2620 | 141  | 70H  | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -             | -             |
| HVAC Staff (Hourly Support)                                  | 2620 | 161  | 70H  | -              | -             | -             | 7.00          | 7.00            | -              | -             | -             | 7.00          | 7.00            | -                                     | -             | -           | -             | -             |
| Operations (Professional)                                    | 2610 | 141  | 71   | -              | -             | -             | 2.00          | 2.00            | -              | -             | -             | 2.00          | 2.00            | -                                     | -             | -           | -             | -             |
| Facilities Apprentice                                        | 2620 | 161  | 71   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -             | -             |
| Automotive Pool                                              | 2650 | 161  | 71G  | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -             | -             |
| Grounds Supervisor / Athletic Turf Coordinator               | 2630 | 141  | 70F  | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -             | -             |
| Grounds/Warehouse (Hourly Support)                           | 2630 | 161  | 70F  | -              | -             | -             | 10.00         | 10.00           | -              | -             | -             | 10.00         | 10.00           | -                                     | -             | -           | -             | -             |
| Mailroom (Hourly Support)                                    | 2530 | 161  | 71F  | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -             | -             |
| <b>Total</b>                                                 |      |      |      | <b>34.00</b>   | <b>18.50</b>  | <b>34.00</b>  | <b>44.00</b>  | <b>130.50</b>   | <b>35.50</b>   | <b>18.50</b>  | <b>34.00</b>  | <b>46.00</b>  | <b>134.00</b>   | <b>1.50</b>                           | <b>-</b>      | <b>-</b>    | <b>2.00</b>   | <b>3.50</b>   |
| Secretarial Staff - Central Office and School Administration |      |      |      | <b>79.20</b>   | <b>31.50</b>  | <b>67.00</b>  | <b>217.50</b> | <b>395.20</b>   | <b>83.20</b>   | <b>31.50</b>  | <b>67.00</b>  | <b>219.50</b> | <b>401.20</b>   | <b>4.00</b>                           | <b>-</b>      | <b>-</b>    | <b>2.00</b>   | <b>6.00</b>   |
| <b>Grand Total</b>                                           |      |      |      | <b>503.60</b>  | <b>280.00</b> | <b>386.25</b> | <b>277.50</b> | <b>1,447.35</b> | <b>547.60</b>  | <b>280.20</b> | <b>393.45</b> | <b>281.50</b> | <b>1,502.75</b> | <b>44.00</b>                          | <b>0.20</b>   | <b>7.20</b> | <b>4.00</b>   | <b>55.40</b>  |

West Chester Area School District  
Assumptions for Benefits

| Gross Benefit Costs          |                   |                   |                   |                   |                   |                   |                   |
|------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                              | 2019-20           | 2020-21           | 2020-21           | 2021-22           | 2022-23           | 2023-24           | 2024-25           |
|                              | <u>Actual</u>     | <u>Budget</u>     | <u>Projection</u> | <u>Forecast</u>   | <u>Forecast</u>   | <u>Forecast</u>   | <u>Forecast</u>   |
| Medical                      | 13,444,708        | 21,265,797        | 21,265,797        | 22,807,923        | 24,534,482        | 26,391,743        | 28,389,598        |
| Dental                       | 978,154           | 1,428,060         | 1,428,060         | 1,498,939         | 1,563,394         | 1,630,620         | 1,700,736         |
| Vision                       | 149,383           | 209,230           | 209,230           | 220,028           | 225,089           | 230,266           | 235,562           |
| Prescription                 | 3,459,632         | 5,103,577         | 5,103,577         | 5,204,954         | 5,725,450         | 6,297,995         | 6,927,794         |
| Social Security              | 7,057,077         | 7,849,447         | 7,849,538         | 8,286,691         | 8,510,828         | 8,696,845         | 8,879,634         |
| Retirement                   | 33,218,932        | 35,390,415        | 35,391,141        | 37,821,763        | 39,628,193        | 41,062,749        | 42,482,956        |
| Tuition                      | 370,641           | 600,000           | 600,000           | 600,000           | 600,000           | 600,000           | 600,000           |
| Life & Disability            | 549,979           | 552,899           | 552,899           | 578,663           | 592,008           | 604,948           | 617,662           |
| W/C, Unemp & Other           | 965,754           | 1,289,778         | 1,289,778         | 1,309,124         | 1,328,761         | 1,348,693         | 1,368,923         |
| <b>Total Benefit Expense</b> | <b>60,194,260</b> | <b>73,689,202</b> | <b>73,690,019</b> | <b>78,328,086</b> | <b>82,708,205</b> | <b>86,863,857</b> | <b>91,202,865</b> |
| % Increase                   |                   |                   | 22.42%            | 6.30%             | 5.59%             | 5.02%             | 5.00%             |

\* Assume increases in salary related benefits proportional to salary increase

| Benefit Cost Sharing and Cobra payments |                  |                  |                   |                  |                  |                  |                  |
|-----------------------------------------|------------------|------------------|-------------------|------------------|------------------|------------------|------------------|
|                                         | 2019-20          | 2020-21          | 2020-21           | 2021-22          | 2022-23          | 2023-24          | 2024-25          |
|                                         | <u>Actual</u>    | <u>Budget</u>    | <u>Projection</u> | <u>Forecast</u>  | <u>Forecast</u>  | <u>Forecast</u>  | <u>Forecast</u>  |
| Medical                                 | 4,025,370        | 5,890,045        | 5,890,045         | 6,335,921        | 6,815,550        | 7,331,488        | 7,886,481        |
| Dental                                  | 161,885          | 88,963           | 88,963            | 92,788           | 96,778           | 100,939          | 105,280          |
| Vision                                  | 26,332           | 10,671           | 10,671            | 10,916           | 11,167           | 11,424           | 11,687           |
| Prescription                            | 560,011          | 1,013,778        | 1,013,778         | 1,115,155        | 1,226,671        | 1,349,338        | 1,484,272        |
| Social Security                         | -                | -                | -                 | -                | -                | -                | -                |
| Retirement                              | -                | -                | -                 | -                | -                | -                | -                |
| Tuition                                 | -                | -                | -                 | -                | -                | -                | -                |
| Life & Disability                       | 174,063          | 116,852          | 116,852           | 116,852          | 116,852          | 116,852          | 116,852          |
| W/C, Unemp & Other                      | -                | -                | -                 | -                | -                | -                | -                |
| <b>Total Cost Share</b>                 | <b>4,947,661</b> | <b>7,120,308</b> | <b>7,120,308</b>  | <b>7,671,633</b> | <b>8,267,019</b> | <b>8,910,041</b> | <b>9,604,572</b> |

| Net Benefit Costs            |                   |                   |                   |                   |                   |                   |                   |
|------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                              | 2019-20           | 2020-21           | 2020-21           | 2021-22           | 2022-23           | 2023-24           | 2024-25           |
|                              | <u>Actual</u>     | <u>Budget</u>     | <u>Projection</u> | <u>Forecast</u>   | <u>Forecast</u>   | <u>Forecast</u>   | <u>Forecast</u>   |
| Medical                      | 9,419,338         | 15,375,752        | 15,375,752        | 16,472,001        | 17,718,932        | 19,060,255        | 20,503,116        |
| Dental                       | 816,269           | 1,339,097         | 1,339,097         | 1,406,151         | 1,466,616         | 1,529,680         | 1,595,457         |
| Vision                       | 123,051           | 198,559           | 198,559           | 209,112           | 213,921           | 218,841           | 223,875           |
| Prescription                 | 2,899,621         | 4,089,799         | 4,089,799         | 4,089,799         | 4,498,779         | 4,948,657         | 5,443,522         |
| Social Security              | 7,057,077         | 7,849,447         | 7,849,538         | 8,286,691         | 8,510,828         | 8,696,845         | 8,879,634         |
| Retirement                   | 33,218,932        | 35,390,415        | 35,391,141        | 37,821,763        | 39,628,193        | 41,062,749        | 42,482,956        |
| Tuition                      | 370,641           | 600,000           | 600,000           | 600,000           | 600,000           | 600,000           | 600,000           |
| Life & Disability            | 375,916           | 436,047           | 436,047           | 461,811           | 475,156           | 488,096           | 500,810           |
| W/C, Unemp & Other           | 965,754           | 1,289,778         | 1,289,778         | 1,309,124         | 1,328,761         | 1,348,693         | 1,368,923         |
| <b>Total Benefit Expense</b> | <b>55,246,599</b> | <b>66,568,894</b> | <b>66,569,711</b> | <b>70,656,453</b> | <b>74,441,186</b> | <b>77,953,815</b> | <b>81,598,294</b> |
| % Increase                   |                   |                   | 20.50%            | 6.14%             | 5.36%             | 4.72%             | 4.68%             |

West Chester Area School District  
Assumptions for Other Objects and Debt Service

800 OTHER OBJECTS AND OTHER FINANCING USES  
900

800

DUES AND FEES & PRIOR YEAR REFUNDS

o Assume inflationary increase as follows:

3%

| 2019-20<br>Actual | 2020-21<br>Budget | 2020-21<br>Projection | 2021-22<br>Forecast | 2022-23<br>Forecast | 2023-24<br>Forecast | 2024-25<br>Forecast |
|-------------------|-------------------|-----------------------|---------------------|---------------------|---------------------|---------------------|
| \$337,329         | \$ 558,585        | \$ 558,585            | \$ 499,322          | \$ 514,302          | \$ 529,731          | \$ 545,623          |

DUES/FEES - Athletic Fund

| 2019-20   | 2020-21   | 2020-21   | 2021-22    | 2022-23    | 2023-24    | 2024-25    |
|-----------|-----------|-----------|------------|------------|------------|------------|
| \$116,581 | \$131,500 | \$131,500 | \$ 131,500 | \$ 131,500 | \$ 131,500 | \$ 131,500 |

DEBT SERVICE

|                                     |             |             |             |             |             |             |             |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Debt Service Savings to Cap Reserve | \$453,890   | \$445,255   | \$1,911,236 | \$453,967   | \$448,506   | \$1,104,357 | \$1,101,147 |
| G/F Contribution to Cap Reserve     | \$3,463,200 | \$3,626,728 | \$3,626,728 | \$3,771,797 | \$3,922,669 | \$4,079,576 | \$4,242,759 |
| Transfer for Cap Reserve Facilities | \$1,534,522 | \$2,095,558 | \$2,095,558 | \$2,011,500 | \$2,223,177 | \$2,289,872 | \$2,358,568 |
|                                     | \$5,451,612 | \$6,167,541 | \$7,633,522 | \$6,237,264 | \$6,594,352 | \$7,473,805 | \$7,702,474 |

EXISTING DEBT SERVICE (PRIOR TO ACT 1)

| PRINCIPAL AT 7/1/06 | 2020-21 Budget |               | 2020-21 Projection |               | 2021-22 Budget |               | 2022-23 Budget |               | 2023-24 Budget |               | 2024-25 Budget |               |
|---------------------|----------------|---------------|--------------------|---------------|----------------|---------------|----------------|---------------|----------------|---------------|----------------|---------------|
|                     | INTEREST       | PRINCIPAL     | INTEREST           | PRINCIPAL     | INTEREST       | PRINCIPAL     | INTEREST       | PRINCIPAL     | INTEREST       | PRINCIPAL     | INTEREST       | PRINCIPAL     |
| 12/10 GOR 2010AA    | \$ 391,500     | \$ 3,420,000  | \$ -               | \$ -          | \$ -           | \$ -          | \$ -           | \$ -          | \$ -           | \$ -          | \$ -           | \$ -          |
| 7/2012 GOR 2012AA   | \$ 599,200     | \$ 7,360,000  | \$ 599,200         | \$ 7,360,000  | \$ 304,800     | \$ 7,620,000  | \$ -           | \$ -          | \$ -           | \$ -          | \$ -           | \$ -          |
| GOB 2014 A          | \$ 1,279,250   | \$ 1,085,000  | \$ 1,279,250       | \$ 1,085,000  | \$ 1,225,000   | \$ 1,185,000  | \$ 1,165,750   | \$ 14,570,000 | \$ 437,250     | \$ 8,745,000  | \$ -           | \$ -          |
| GOB 2014 AA         | \$ 2,179,800   | \$ 295,000    | \$ 2,179,800       | \$ 295,000    | \$ 2,170,950   | \$ 305,000    | \$ 2,161,800   | \$ 315,000    | \$ 2,152,350   | \$ 325,000    | \$ 2,142,600   | \$ 5,700,000  |
| GOB 2015 AA         | \$ 22,950      | \$ 755,000    | \$ 22,950          | \$ 755,000    | \$ 7,700       | \$ 770,000    | \$ -           | \$ -          | \$ -           | \$ -          | \$ -           | \$ -          |
| GOB 2016            | \$ 416,750     | \$ 1,935,000  | \$ 416,750         | \$ 1,935,000  | \$ 320,000     | \$ 2,035,000  | \$ 218,250     | \$ 2,130,000  | \$ 111,750     | \$ 2,235,000  | \$ -           | \$ -          |
| GOB 2016A           | \$ 1,248,703   | \$ 5,000      | \$ 1,248,703       | \$ 5,000      | \$ 1,248,635   | \$ 5,000      | \$ 1,248,568   | \$ 5,000      | \$ 1,248,500   | \$ 5,875,000  | \$ 954,750     | \$ 12,270,000 |
| GOB 2017            | \$ 117,115     | \$ 615,000    | \$ 117,115         | \$ 615,000    | \$ 104,715     | \$ 625,000    | \$ 92,065      | \$ 640,000    | \$ 79,065      | \$ 660,000    | \$ 65,765      | \$ 670,000    |
| TOTAL               | \$ 6,255,268   | \$ 15,470,000 | \$ 5,863,768       | \$ 12,050,000 | \$ 5,381,800   | \$ 12,545,000 | \$ 4,886,433   | \$ 17,860,000 | \$ 4,028,915   | \$ 17,840,000 | \$ 3,163,115   | \$ 18,640,000 |

|                                 |              |              |              |              |              |              |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Total ACT 1 eligible Debt       | \$21,725,268 | \$17,913,768 | \$17,926,800 | \$22,546,433 | \$21,868,915 | \$21,803,115 |
| Increase in ACT 1 eligible debt |              |              | \$13,032     | \$4,619,533  | (\$677,518)  | (\$65,800)   |

DEBT SERVICE - INCURRED AFTER ACT 1

| FINANCING AMOUNT & YEAR        | 2020-21 Budget |              | 2020-21 Projection |              | 2021-22 Budget |              | 2022-23 Budget |              | 2023-24 Budget |              | 2024-25 Budget |              |
|--------------------------------|----------------|--------------|--------------------|--------------|----------------|--------------|----------------|--------------|----------------|--------------|----------------|--------------|
| <b>Elementary Debt</b>         |                |              |                    |              |                |              |                |              |                |              |                |              |
| 10/09 \$10,000,000 Emmaus 2009 | \$ 380,667     | \$ 650,000   | \$ 130,667         | \$ 650,000   | \$ 354,667     | \$ 650,000   | \$ 332,133     | \$ 520,000   | \$ 308,000     | \$ 645,000   | \$ 281,400     | \$ 675,000   |
| 8/2012 \$21,000,000 GOB 2012A  | \$ 630,000     | \$ -         | \$ 630,000         | \$ -         | \$ 630,000     | \$ -         | \$ 630,000     | \$ 5,000     | \$ 629,850     | \$ 5,000     | \$ 629,700     | \$ 5,000     |
| 2013 \$10,000,000 GOB          | \$ 8,500       | \$ 850,000   | \$ 8,500           | \$ 850,000   | \$ -           | \$ -         | \$ -           | \$ -         | \$ -           | \$ -         | \$ -           | \$ -         |
| \$12,000,000 GOB 2014          | \$ 489,763     | \$ -         | \$ 489,763         | \$ -         | \$ 489,763     | \$ -         | \$ 489,763     | \$ -         | \$ 489,763     | \$ -         | \$ 489,763     | \$ 5,000     |
| 9/2015 \$10,000,000 GOB- 2015A | \$ 257,543     | \$ 5,000     | \$ -               | \$ -         | \$ -           | \$ -         | \$ -           | \$ -         | \$ -           | \$ -         | \$ -           | \$ -         |
| GOB 2016AA                     | \$ 254,412     | \$ 5,000     | \$ 254,412         | \$ 5,000     | \$ 254,312     | \$ 5,000     | \$ 254,175     | \$ 5,000     | \$ 254,038     | \$ 5,000     | \$ 253,900     | \$ 5,000     |
| 12/2017 \$9,750,000 GOB 2017A  | \$ 237,475     | \$ 5,000     | \$ 237,475         | \$ 5,000     | \$ 237,388     | \$ 5,000     | \$ 237,300     | \$ 5,000     | \$ 237,212     | \$ 5,000     | \$ 237,100     | \$ 5,000     |
| 10/2018 \$9,990,000 GOB 2018   | \$ 336,578     | \$ 5,000     | \$ 336,578         | \$ 5,000     | \$ 336,452     | \$ 5,000     | \$ 336,328     | \$ 5,000     | \$ 336,203     | \$ 5,000     | \$ 336,053     | \$ 5,000     |
| 8/2019 \$35,000,000 GOB 2019   | \$ 1,390,000   | \$ 5,000     | \$ 1,390,000       | \$ 5,000     | \$ 1,389,800   | \$ 5,000     | \$ 1,389,600   | \$ 5,000     | \$ 1,389,400   | \$ 5,000     | \$ 1,389,200   | \$ 5,000     |
| 9/2020 \$16,800,000 GOR 2020   | \$ -           | \$ -         | \$ 282,023         | \$ 2,260,000 | \$ 432,850     | \$ 4,495,000 | \$ 208,100     | \$ 50,000    | \$ 205,600     | \$ 55,000    | \$ 202,850     | \$ 55,000    |
| 10/2021 \$10,000,000 GOB       | \$ -           | \$ -         | \$ -               | \$ -         | \$ 251,220     | \$ -         | \$ 403,746     | \$ 5,000     | \$ 403,610     | \$ 5,000     | \$ 403,467     | \$ 5,000     |
| 1/2023 \$10,000,000 GOB        | \$ -           | \$ -         | \$ -               | \$ -         | \$ -           | \$ -         | \$ 146,721     | \$ -         | \$ 394,175     | \$ 5,000     | \$ 394,046     | \$ 5,000     |
| 12/2023 \$10,000,000 GOB       | \$ -           | \$ -         | \$ -               | \$ -         | \$ -           | \$ -         | \$ -           | \$ -         | \$ 181,082     | \$ -         | \$ 397,497     | \$ 5,000     |
| 12/2024 \$10,000,000 GOB       | \$ -           | \$ -         | \$ -               | \$ -         | \$ -           | \$ -         | \$ -           | \$ -         | \$ -           | \$ -         | \$ 179,571     | \$ -         |
| Total Elementary Debt          | \$ 3,984,938   | \$ 1,525,000 | \$ 3,759,418       | \$ 3,780,000 | \$ 4,376,452   | \$ 5,165,000 | \$ 4,427,866   | \$ 600,000   | \$ 4,828,933   | \$ 735,000   | \$ 5,194,547   | \$ 775,000   |
|                                |                | \$ 5,509,938 |                    | \$ 7,539,418 |                | \$ 9,541,452 |                | \$ 5,027,866 |                | \$ 5,563,933 |                | \$ 5,969,547 |

|                |              |              |              |              |              |              |              |            |              |            |              |            |
|----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|--------------|------------|--------------|------------|
| Total New Debt | \$ 3,984,938 | \$ 1,525,000 | \$ 3,759,418 | \$ 3,780,000 | \$ 4,376,452 | \$ 5,165,000 | \$ 4,427,866 | \$ 600,000 | \$ 4,828,933 | \$ 735,000 | \$ 5,194,547 | \$ 775,000 |
|----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|--------------|------------|--------------|------------|

TOTAL DEBT SERVICE

| YEAR               | 2020-21 Budget |              | 2020-21 Projection |              | 2021-22 Budget |              | 2022-23 Budget |              | 2023-24 Budget |              | 2024-25 Budget |              |
|--------------------|----------------|--------------|--------------------|--------------|----------------|--------------|----------------|--------------|----------------|--------------|----------------|--------------|
| Total Debt Service | \$10,240,206   | \$16,995,000 | \$9,623,186        | \$15,830,000 | \$9,768,252    | \$17,710,000 | \$9,314,299    | \$18,260,000 | \$8,867,848    | \$18,875,000 | \$8,357,662    | \$19,415,000 |
|                    |                | \$27,236,206 |                    | \$25,463,186 |                | \$27,468,252 |                | \$27,574,299 |                | \$27,432,848 |                | \$27,772,662 |

## Back-End Referendum Exceptions

|                    | <u>BUDGET</u><br><u>2020-21</u> | <u>BUDGET</u><br><u>2021-22</u> | <u>BUDGET</u><br><u>2022-23</u> | <u>BUDGET</u><br><u>2023-24</u> | <u>BUDGET</u><br><u>2024-25</u> |
|--------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
|                    | (\$000)                         |                                 |                                 |                                 |                                 |
| Retirement (PSERS) | -                               | -                               | -                               | -                               | -                               |
| Special Education  | -                               | -                               | 558.1                           | 338.6                           | 340.4                           |
| <b>Total</b>       | <b>-</b>                        | <b>-</b>                        | <b>558.1</b>                    | <b>338.6</b>                    | <b>340.4</b>                    |

| <b>Index =</b>                                     | 2.60%                  | 3.00%                  | 2.60%                  | 2.60%                      | 2.60%                      |                            |
|----------------------------------------------------|------------------------|------------------------|------------------------|----------------------------|----------------------------|----------------------------|
| <b>Exception Calculations</b>                      |                        |                        |                        |                            |                            |                            |
| Grandfathered salaries (2011)                      | 85,292,259             | 85,292,259             | 85,292,259             | 85,292,259                 | 85,292,259                 |                            |
| <b>Retirement</b>                                  | 29,434,359             | 29,801,115             | 30,381,103             | 30,807,564                 | 31,216,967                 |                            |
| 50%                                                | 14,717,179             | 14,900,558             | 15,190,551             | 15,403,782                 | 15,608,483                 |                            |
| State Share of Retirement for Fed. Funded Salaries | 14,623,358<br>(30,671) | 14,717,179<br>(30,868) | 14,900,558<br>(31,252) | 15,190,551<br>(31,860)     | 15,403,782<br>(32,308)     |                            |
| Increase                                           | 93,624                 | 182,994                | 289,385                | 212,783                    | 204,272                    |                            |
| Index                                              | 379,410                | 440,589                | 386,602                | 394,126                    | 399,658                    |                            |
| <b>Total Exception</b>                             | <b>(285,786)</b>       | <b>(257,595)</b>       | <b>(97,216)</b>        | <b>(181,343)</b>           | <b>(195,386)</b>           |                            |
| <b>Special Education</b>                           |                        |                        |                        |                            |                            |                            |
|                                                    | 2017-18 AFR            | 2018-19 AFR            | 2019-20 AFR            | 2020-21 AFR Est.<br>(1.03) | 2021-22 AFR Est.<br>(1.03) | 2022-23 AFR<br>Est. (1.03) |
| Expenses                                           | 46,461,210             | 46,309,762             | 44,074,356             | 45,396,587                 | 46,758,485                 | 48,161,239                 |
| Subsidy                                            | 6,454,135              | 6,128,947              | 6,125,165              | 5,902,650                  | 5,899,089                  | 5,899,089                  |
| Net Expenses                                       | 40,007,075             | 40,180,815             | 37,949,192             | 39,493,937                 | 40,859,396                 | 42,262,150                 |
| Net Increase                                       | (1,224,227)            | 173,739                | (2,231,623)            | 1,544,745                  | 1,365,459                  | 1,402,755                  |
| Index                                              | 854,313                | 1,040,184              | 1,205,424              | 986,679                    | 1,026,842                  | 1,062,344                  |
| <b>Total Exception</b>                             | <b>-</b>               | <b>-</b>               | <b>558,066</b>         | <b>338,616</b>             | <b>340,410</b>             |                            |



## 2020-2021 Capital Budget

|                                      | # of Devices | Budget<br>2020-2021 | Projected<br>2020-2021 |
|--------------------------------------|--------------|---------------------|------------------------|
| <b>Elementary Equipment</b>          |              |                     |                        |
| Studnet/Teacher iPad                 | 1,900        | \$ 133,250          | \$ 162,878             |
|                                      |              | <b>\$ 133,250</b>   | <b>\$ 162,878</b>      |
| <b>Secondary Equipment</b>           |              |                     |                        |
| 6th Grade 1:1                        | 950          | \$ 593,750          | \$ 532,748             |
| 9th grade 1:1                        | 1,010        | \$ 858,500          | -                      |
| Video                                | 9            | \$ 15,293           | \$ 15,293              |
| TV Studio                            | 6            | \$ 3,720            | \$ 3,720               |
| Teacher Laptop                       | 533          | \$ 703,560          | \$ 623,560             |
|                                      |              | <b>\$ 2,174,823</b> | <b>\$ 1,175,321</b>    |
| <b>District</b>                      |              |                     |                        |
| Projectors - Hardware & Installation |              | \$ 1,128,763        | \$ 978,891             |
| Security Camera                      | 30           | \$ 55,000           | \$ 55,000              |
|                                      |              | <b>\$ 1,183,763</b> | <b>\$ 1,033,891</b>    |
| <b>Network</b>                       |              |                     |                        |
| Network Equipment                    |              | \$ 725,000          | \$ 725,000             |
|                                      |              | <b>\$ 725,000</b>   | <b>\$ 725,000</b>      |
| <b>Administration</b>                |              |                     |                        |
| Staff (Central + Schools)            | 320          | \$ 280,700          | \$ 169,580             |
|                                      |              | <b>\$ 280,700</b>   | <b>\$ 169,580</b>      |
| <b>Other</b>                         |              |                     |                        |
| Cost Sharing from Parents            |              | \$ (300,000)        | \$ (300,000)           |
|                                      |              | <b>\$ (300,000)</b> | <b>\$ (300,000)</b>    |
| <b>Total Fund 22</b>                 |              | <b>\$ 4,197,536</b> | <b>\$ 2,966,670</b>    |

## 2021-2022 Capital Budget

|                                        | <u># of Devices</u> | <u>Budget<br/>21-22</u>    |
|----------------------------------------|---------------------|----------------------------|
| <b>Elementary Equipment</b>            |                     |                            |
| Elementary iPad                        | 1,900               | 796,404.00                 |
| Elementary/Special Area Teacher Device | 521                 | 561,000.00                 |
|                                        |                     | <u>1,357,404.00</u>        |
| <b>Secondary Equipment</b>             |                     |                            |
| 6th Grade 1:1                          | 1,010               | 631,250.00                 |
| 9th grade 1:1                          | 1,010               | 858,500.00                 |
| Music                                  | 36                  | 47,520.00                  |
|                                        |                     | <u>1,537,270.00</u>        |
| <b>District</b>                        |                     |                            |
| Security Camera                        | 30                  | 30,000.00                  |
|                                        |                     | <u>30,000.00</u>           |
| <b>Network</b>                         |                     |                            |
| Networking                             |                     | 425,000.00                 |
|                                        |                     | <u>425,000.00</u>          |
| <b>Administration</b>                  |                     |                            |
| Staff (Central + Schools)              | 64                  | 85,193.00                  |
|                                        |                     | <u>85,193.00</u>           |
| <b>Other</b>                           |                     |                            |
| Cost Sharing from Parents              |                     | (330,500.00)               |
|                                        |                     | <u>(330,500.00)</u>        |
| <b>Total Fund 22</b>                   |                     | <u><u>3,434,867.00</u></u> |



**2021-22 Capital Reserve Fund Project List**  
December 2020

| Priority | Project # | Location        | Project                                                     | Budget  |
|----------|-----------|-----------------|-------------------------------------------------------------|---------|
| 1        | G027      | District-wide   | Emergency Repairs                                           | 110,000 |
| 2        | G109      | District-wide   | District-wide Roof Survey                                   | 50,000  |
| 3        | G110      | Faciltites      | Install Automatic Loading Dock Plate                        | 13,000  |
| 4        | G111      | Faciltites      | Install new Gas & Diesel Tanks with Containment Dike        | 95,000  |
| 5        | G112      | East HS         | Upgrading Stadium Lights to LED                             | 200,000 |
| 6        | G113      | Henderson HS    | Replace 2 Chillers                                          | 680,000 |
| 7        | G114      | Henderson HS    | LED fixtures in Gymnasium (material only - staff installed) | 75,000  |
| 8        | G115      | Rustin HS       | Gymnasium Curtain Replacement                               | 48,500  |
| 9        | G116      | Rustin HS       | Library Carpet Replacement                                  | 52,000  |
| 10       | G117      | Rustin HS       | Concrete Paving Replacement at Loading Dock                 | 56,000  |
| 11       | G118      | Peirce MS       | Flooring Replacement (Computer, Music, Choir Rooms)         | 60,000  |
| 12       | G119      | Peirce MS       | Select Paving Replacement (Bus Lane alligating)             | 125,000 |
| 13       | G120      | Stetson MS      | Flooring Replacement (Computer, Music, Choir Rooms)         | 60,000  |
| 14       | G121      | Exton ES        | Replace Shingles on Roof of old Gym wing and Cafeteria      | 250,000 |
| 15       | G122      | Hillsdale ES    | Replace Drain and Piping from Kindergarten Playground Area  | 42,000  |
| 16       | G123      | Starkweather ES | Emergency Generator Replacement                             | 95,000  |

**Total Estimated Projects Costs Fund 27** 2,011,500

**2021-22 Approved Budget** 2,011,500

**Difference** -

**2021-22 Capital Projects List**  
December 2020

| Priority | Project # | School    | Project                           | Budget    |
|----------|-----------|-----------|-----------------------------------|-----------|
| 1        | C069      | Rustin HS | Phase 2 - sloped roof replacement | 1,311,272 |

**Total Estimated Projects Costs Fund 30** 1,311,272

**2021-22 Approved Budget** 1,311,272

**Difference** -

West Chester Area School District  
Forecast Model  
Financial Summary - All Funds

| A  | O                                                                 | P               | Q              | R               | S              | T               | U               | V               | W               |                 |
|----|-------------------------------------------------------------------|-----------------|----------------|-----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|    | 2018-19                                                           | 2019-20         | 2019-20        | 2020-21         | 2020-21        | 2021-22         | 2022-23         | 2023-24         | 2024-25         |                 |
|    | Actual                                                            | Budget          | Actual         | Budget          | Projected      | Estimated       | Estimated       | Estimated       | Estimated       |                 |
| 1  |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 2  |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 3  | <b>Total Revenue</b>                                              | <b>249,522</b>  | <b>252,595</b> | <b>255,108</b>  | <b>248,488</b> | <b>253,668</b>  | <b>251,355</b>  | <b>253,810</b>  | <b>255,939</b>  | <b>257,917</b>  |
| 4  | <b>Current RE Taxes (0% rate incr.)</b>                           | <b>173,061</b>  | <b>175,470</b> | <b>177,235</b>  | <b>176,138</b> | <b>177,346</b>  | <b>176,022</b>  | <b>176,866</b>  | <b>177,710</b>  | <b>178,554</b>  |
| 5  | <b>Revenue (Excl Current R.E.T.)</b>                              | <b>76,461</b>   | <b>77,125</b>  | <b>77,873</b>   | <b>72,350</b>  | <b>76,322</b>   | <b>75,334</b>   | <b>76,944</b>   | <b>78,229</b>   | <b>79,363</b>   |
| 6  | State (Other)                                                     | 23,383          | 24,539         | 23,888          | 22,602         | 23,089          | 23,745          | 24,570          | 24,749          | 24,778          |
| 7  | PSERS                                                             | 15,828          | 16,975         | 16,603          | 17,695         | 17,662          | 18,911          | 19,814          | 20,531          | 21,241          |
| 8  | Federal                                                           | 3,669           | 2,967          | 3,617           | 3,411          | 5,159           | 3,548           | 3,048           | 3,048           | 3,048           |
| 9  | Local (Excl. Current R.E.T.)                                      | 33,581          | 32,644         | 33,766          | 28,641         | 30,412          | 29,130          | 29,512          | 29,900          | 30,295          |
| 11 |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 12 | <b>Expenses</b>                                                   | <b>242,559</b>  | <b>261,809</b> | <b>238,522</b>  | <b>269,816</b> | <b>268,044</b>  | <b>279,320</b>  | <b>290,432</b>  | <b>300,319</b>  | <b>310,376</b>  |
| 13 | Salaries                                                          | 95,606          | 99,527         | 98,130          | 103,129        | 102,731         | 108,745         | 111,253         | 113,684         | 116,074         |
| 14 | Benefits (without PSERS)                                          | 26,471          | 31,603         | 22,028          | 31,178         | 31,179          | 32,835          | 34,813          | 36,891          | 39,115          |
| 15 | PSERS                                                             | 31,585          | 33,951         | 33,219          | 35,390         | 35,391          | 37,822          | 39,628          | 41,063          | 42,483          |
| 16 | Debt Service                                                      | 25,572          | 26,501         | 26,542          | 27,235         | 25,453          | 27,468          | 27,574          | 27,433          | 27,773          |
| 17 | Transfer to Capital Reserve                                       | 5,258           | 5,452          | 5,452           | 6,168          | 7,634           | 6,237           | 6,594           | 7,474           | 7,702           |
| 18 | Other                                                             | 58,068          | 64,777         | 53,152          | 66,715         | 65,656          | 66,213          | 70,570          | 73,774          | 77,229          |
| 19 |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 20 | <b>Net Gap calculation - No tax increase no exceptions</b>        |                 |                |                 |                |                 |                 |                 |                 |                 |
| 21 | <b>Deficit</b>                                                    |                 |                |                 |                |                 | <b>(27,964)</b> | <b>(36,622)</b> | <b>(44,380)</b> | <b>(52,459)</b> |
| 22 | Change in Fund Balance                                            |                 |                |                 |                |                 | 18,610          | -               | -               | -               |
| 23 | <b>Cumulative Gap at No Incr. in R.E. Taxes</b>                   |                 |                |                 |                |                 | <b>(9,354)</b>  | <b>(36,622)</b> | <b>(44,380)</b> | <b>(52,459)</b> |
| 24 | Prior Year Gap Reduction                                          |                 |                |                 |                |                 | -               | 9,354           | 36,622          | 44,380          |
| 25 | <b>Net Gap no Incr in R.E Taxes no Exceptions</b>                 |                 |                |                 |                |                 | <b>(9,354)</b>  | <b>(27,268)</b> | <b>(7,758)</b>  | <b>(8,079)</b>  |
| 26 |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 27 |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 28 | <b>Net Gap calculation - Act 1 Tax Increase - no exceptions</b>   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 29 | <b>Deficit</b>                                                    |                 |                |                 |                |                 | <b>(27,964)</b> | <b>(36,622)</b> | <b>(44,380)</b> | <b>(52,459)</b> |
| 30 | Change in Fund Balance                                            |                 |                |                 |                |                 | 18,610          | -               | -               | -               |
| 31 | <b>Cumulative Gap at No Incr. in R.E. Taxes</b>                   |                 |                |                 |                |                 | <b>(9,354)</b>  | <b>(36,622)</b> | <b>(44,380)</b> | <b>(52,459)</b> |
| 32 | Act 1 Increase                                                    |                 |                |                 |                |                 | 5,412           | 4,599           | 4,620           | 4,642           |
| 33 | Prior Year Tax Increase not included above                        |                 |                |                 |                |                 | -               | 5,412           | 10,011          | 14,631          |
| 34 | <b>Cumulative Gap at Millage Index</b>                            |                 |                |                 |                |                 | <b>(3,942)</b>  | <b>(26,612)</b> | <b>(29,749)</b> | <b>(33,185)</b> |
| 35 | Prior Year Gap elimination                                        |                 |                |                 |                |                 | -               | 3,942           | 26,612          | 29,749          |
| 36 | <b>Net Gap at Millage Index (no exceptions)</b>                   |                 |                |                 |                |                 | <b>(3,942)</b>  | <b>(22,670)</b> | <b>(3,137)</b>  | <b>(3,437)</b>  |
| 37 |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 38 |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 39 | <b>Net Gap calculation - Act 1 Tax Increase - with exceptions</b> |                 |                |                 |                |                 |                 |                 |                 |                 |
| 40 | <b>Deficit</b>                                                    |                 |                |                 |                |                 | <b>(27,964)</b> | <b>(36,622)</b> | <b>(44,380)</b> | <b>(52,459)</b> |
| 41 | Change in Fund Balance                                            |                 |                |                 |                |                 | 18,610          | -               | -               | -               |
| 42 | <b>Cumulative Gap at Millage Index</b>                            |                 |                |                 |                |                 | <b>(9,354)</b>  | <b>(36,622)</b> | <b>(44,380)</b> | <b>(52,459)</b> |
| 43 | Act 1 Increase                                                    |                 |                |                 |                |                 | 5,412           | 4,599           | 4,620           | 4,642           |
| 44 | Prior Year Tax Increase not included above                        |                 |                |                 |                |                 | -               | 5,412           | 10,011          | 14,631          |
| 45 | <b>Cumulative Gap at Millage Index</b>                            |                 |                |                 |                |                 | <b>(3,942)</b>  | <b>(26,612)</b> | <b>(29,749)</b> | <b>(33,185)</b> |
| 46 | Act 1 Exceptions                                                  |                 |                |                 |                |                 | -               | 558             | 339             | 340             |
| 47 | Add'l Revenue from Prior Year exception allowance                 |                 |                |                 |                |                 | -               | -               | 558             | 897             |
| 48 | <b>Cumulative Gap at Millage Index and Exceptions</b>             |                 |                |                 |                |                 | <b>(3,942)</b>  | <b>(26,053)</b> | <b>(28,852)</b> | <b>(31,948)</b> |
| 49 | Prior Year Gap elimination                                        |                 |                |                 |                |                 | -               | 3,942           | 26,053          | 28,852          |
| 50 | <b>Net Gap at Millage Index - with exceptions</b>                 |                 |                |                 |                |                 | <b>(3,942)</b>  | <b>(22,112)</b> | <b>(2,799)</b>  | <b>(3,096)</b>  |
| 51 |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 52 |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 53 | <b>Expenses % Increase</b>                                        |                 |                |                 |                |                 |                 |                 |                 |                 |
| 54 | Salaries                                                          | 2.19%           |                | 2.64%           |                | 4.69%           | 5.85%           | 2.31%           | 2.19%           | 2.10%           |
| 55 | Benefits (without PSERS)                                          | 0.99%           |                | -16.78%         |                | 41.54%          | 5.31%           | 6.03%           | 5.97%           | 6.03%           |
| 56 | PSERS                                                             | 5.08%           |                | 5.17%           |                | 6.54%           | 6.87%           | 4.78%           | 3.62%           | 3.46%           |
| 57 | Debt Service                                                      | 2.88%           |                | 3.79%           |                | -4.10%          | 7.92%           | 0.39%           | -0.51%          | 1.24%           |
| 58 | Other                                                             | -1.97%          |                | -8.47%          |                | 23.53%          | 0.85%           | 6.58%           | 4.54%           | 4.68%           |
| 59 |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 60 | <b>Debt Service % of Budget</b>                                   | <b>10.5%</b>    |                | <b>11.1%</b>    |                | <b>9.5%</b>     | <b>9.8%</b>     | <b>9.5%</b>     | <b>9.1%</b>     | <b>8.9%</b>     |
| 61 |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 62 | <b>Act 1 Exceptions</b>                                           |                 |                |                 |                |                 | -               | 558             | 339             | 340             |
| 64 | PSERS                                                             |                 |                |                 |                |                 | -               | -               | -               | -               |
| 65 | Special Ed                                                        |                 |                |                 |                |                 | -               | 558             | 339             | 340             |
| 67 |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 68 | <b>Fund Balance</b>                                               |                 |                |                 |                |                 |                 |                 |                 |                 |
| 69 | <b>Beginning Fund Balance</b>                                     | <b>31,906</b>   |                | <b>38,869</b>   |                | <b>55,455</b>   | <b>41,079</b>   | <b>22,469</b>   | <b>22,469</b>   | <b>22,469</b>   |
| 70 | Transfer (to)/from Operating Budget                               | (6,962)         |                | (16,587)        |                | 14,376          | 18,610          | -               | -               | -               |
| 71 | <b>Ending Fund Balance</b>                                        | <b>38,869</b>   |                | <b>55,455</b>   |                | <b>41,079</b>   | <b>22,469</b>   | <b>22,469</b>   | <b>22,469</b>   | <b>22,469</b>   |
| 72 |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 73 | <b>Fund Balance - Designation PSERS</b>                           | <b>-</b>        |                | <b>-</b>        |                | <b>-</b>        | <b>-</b>        | <b>-</b>        | <b>-</b>        | <b>-</b>        |
| 74 | <b>Fund Balance - Designation - Health Care Stabilization</b>     | <b>4,159.9</b>  |                | <b>4,159.9</b>  |                | <b>4,159.9</b>  | <b>4,159.9</b>  | <b>4,159.9</b>  | <b>4,159.9</b>  | <b>4,159.9</b>  |
| 75 | <b>Fund Balance - Designation - Millage Rate Stabilization</b>    | <b>13,945.5</b> |                | <b>29,486.8</b> |                | <b>14,110.4</b> | <b>-</b>        | <b>-</b>        | <b>-</b>        | <b>-</b>        |
| 76 | <b>Fund Balance - Designation- Alternative Education</b>          | <b>1,000.0</b>  |                | <b>1,000.0</b>  |                | <b>1,000.0</b>  | <b>1,000.0</b>  | <b>1,000.0</b>  | <b>1,000.0</b>  | <b>1,000.0</b>  |
| 77 | <b>Fund Balance - Designation- Enrollment Growth</b>              | <b>2,500.0</b>  |                | <b>3,500.0</b>  |                | <b>4,500.0</b>  | <b>-</b>        | <b>-</b>        | <b>-</b>        | <b>-</b>        |
| 78 | <b>Fund Balance - Designation - Athletic Fund</b>                 | <b>83.6</b>     |                | <b>128.9</b>    |                | <b>128.9</b>    | <b>128.9</b>    | <b>128.9</b>    | <b>128.9</b>    | <b>128.9</b>    |
| 79 |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 80 | <b>Year End Unassigned/Undesig. FB</b>                            | <b>17,180</b>   |                | <b>17,180</b>   |                | <b>17,180</b>   | <b>17,180</b>   | <b>17,180</b>   | <b>17,180</b>   | <b>17,180</b>   |
| 81 | <b>% of Expenses</b>                                              | <b>7.1%</b>     |                | <b>7.2%</b>     |                | <b>6.4%</b>     | <b>6.2%</b>     | <b>6.9%</b>     | <b>5.7%</b>     | <b>5.5%</b>     |
| 82 |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 83 | <b>Capital Reserves</b>                                           |                 |                |                 |                |                 |                 |                 |                 |                 |
| 84 | <b>Beginning Fund Balance</b>                                     | <b>22,108</b>   |                | <b>20,813</b>   |                | <b>21,768</b>   | <b>25,654</b>   | <b>26,460</b>   | <b>27,263</b>   | <b>28,424</b>   |
| 85 | Inflow                                                            | 4,529           |                | 4,687           |                | 6,913           | 4,301           | 4,446           | 5,259           | 5,419           |
| 86 | Outflow                                                           | 5,824           |                | 3,732           |                | 3,027           | 3,495           | 3,643           | 4,098           | 4,233           |
| 87 | <b>Year-end Fund Balance</b>                                      | <b>20,813</b>   |                | <b>21,768</b>   |                | <b>25,654</b>   | <b>26,460</b>   | <b>27,263</b>   | <b>28,424</b>   | <b>29,610</b>   |
| 88 | Year End Designated                                               | 17,411          |                | 17,864          |                | 19,776          | 18,764          | 19,212          | 20,316          | 21,418          |
| 89 | <b>Year End Unassigned/Undesig. FB</b>                            | <b>3,403</b>    |                | <b>3,904</b>    |                | <b>5,879</b>    | <b>7,697</b>    | <b>8,051</b>    | <b>8,108</b>    | <b>8,193</b>    |
| 90 |                                                                   |                 |                |                 |                |                 |                 |                 |                 |                 |
| 91 | Act 1 index Assumptions                                           |                 |                |                 |                | 2.6%            | 3.0%            | 2.6%            | 2.6%            | 2.6%            |



MEMO from the Director of Business Affairs

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*Date: February 11, 2021*  
*TO: School Board Members*  
*FROM: John Scully*

*PROPERTY & FINANCE COMMITTEE*  
*MEMO AGENDA ITEMS – for February 22, 2021*

Unless I hear otherwise, the following items will be placed on the School Board “Consent Agenda” for the February 22, 2021 Board meeting. Enclosed please find the attachments for all items.

BOARD CONSENT ITEMS for February 22, 2021:

- Approval of Revised Board Policy 827, Conflict of Interest, Second Reading

cc: Dr. Scanlon & Cabinet

WEST CHESTER AREA SCHOOL DISTRICT

Property and Finance Committee

MEMO ITEM

**Approval of Revised Board Policy 827, Conflict of Interest,  
Second Reading**

Attached for Board approval is the second reading of Policy 827, Conflict of Interest. The first reading of the policy was approved in January. No changes have been made to the second reading of this policy.

If you have any questions, please feel free to reach out to me.

John Scully  
Director of Business Affairs  
February 5, 2021



|              |                      |
|--------------|----------------------|
| Book         | Policy Manual        |
| Section      | 800 Operations       |
| Title        | Conflict of Interest |
| Code         | 827                  |
| Status       | Second Reading       |
| Adopted      | July 25, 2016        |
| Last Revised | March 27, 2017       |

### **Purpose**

This policy shall affirm standards of conduct established to ensure that Board members and employees avoid potential and actual conflicts of interest, as well as the perception of a conflict of interest.

### **Definitions**

**Confidential information** shall mean information not obtainable from reviewing a public document or from making inquiry to a publicly available source of information.[\[1\]](#)

**Conflict or Conflict of interest** shall mean use by a Board member or high level employee of the authority of his/her office or employment, or any confidential information received through his/her holding public office or employment, for the private pecuniary benefit of him/herself, a member of his/her immediate family or a business with which s/he or a member of his/her immediate family is associated. The term does not include an action having a de minimis economic impact, or which affects to the same degree a class consisting of the general public or a subclass consisting of an industry, occupation or other group which includes the Board member or high level employee, a member of his/her immediate family or a business with which s/he or a member of his/her immediate family is associated.[\[1\]](#)

**De minimis economic impact** shall mean an economic consequence which has an insignificant effect.[\[1\]](#)

**Financial interest** shall mean any financial interest in a legal entity engaged in business for profit which comprises more than five percent (5%) of the equity of the business or more than five percent (5%) of the assets of the economic interest in indebtedness.[\[1\]](#)

**High level employee** shall mean Superintendent, Assistant Superintendent, Director of Business Affairs, Assistant Director of Business Affairs, Director of Elementary Education, Director of Facilities and Operations, Director of Human Resources, Director of Information Technology, Director of Pupil Services, Director of Secondary Education, principals, assistant principals, any Board Officer, or any other person employed by the district who files a Statement of Financial Interest under the Ethics Act or otherwise is responsible for taking or recommending official action of a nonministerial nature with regard to contracting or procurement, the selection, awarding, administering or monitoring grants or subsidies, or other activity where the official action has an economic impact of greater than de minimis nature on the interest of any person.

**Honorarium** shall mean payment made in recognition of published works, appearances, speeches and presentations, and which is not intended as consideration for the value of such services which are nonpublic occupational or professional in nature. The term does not include tokens presented or provided which are of de minimis economic impact.[1]

**Immediate family** shall mean a parent, parent-in-law, spouse, child, spouse of a child, brother, brother-in-law, sister, sister-in-law, or the domestic partner of a parent, child, brother or sister.[1]

**Business partner** shall mean a person who, along with another person, plays a significant role in owning, managing, or creating a company in which both individuals have a financial interest in the company.

**Business with which a person is associated** shall mean a business in which a person is a director, officer, owner, employee or has a financial interest.

### **Delegation of Responsibility**

Each high level employee and Board member shall be responsible to maintain standards of conduct that avoid conflicts of interest. The Board prohibits members of the Board and high level employees from engaging in conduct that constitutes a conflict of interest as outlined in this policy.

### **Guidelines**

All Board members and high level employees shall be provided with a copy of this policy and acknowledge in writing that they have been made aware of it.

### **Disclosure of Financial Interests**

No Board member shall be allowed to take the oath of office or enter or continue upon his/her duties, nor shall s/he receive compensation from public funds, unless s/he has filed a statement of financial interests as required by law.[2]

The district solicitor and designated district employees shall file a statement of financial interests as required by law and regulations.[3][4]

### **Standards of Conduct**

The district maintains the following standards of conduct covering conflicts of interest and governing the actions of its high level employees and Board members engaged in the selection, award and administration of contracts.[5]

No high level employee or Board member may participate in the selection, award or administration of a contract supported by a federal award if s/he has a real or apparent conflict of interest as defined above, as well as any other circumstance in which the high level employee, Board member, any member of his/her immediate family, his/her business partner, or an organization which employs or is about to employ any of them, has a financial or other interest in or a tangible personal benefit from a firm considered for a contract.[5]

The district shall not enter into any contract with a Board member or high level employee, or his/her spouse or child, or any business in which the person or his/her spouse or child is associated valued at \$500 or more, nor in which the person or spouse or child or business with which associated is a subcontractor unless the Board has determined it is in the best interests of the district to do so, and the contract has been awarded through an open and public process, including prior public notice and subsequent public disclosure of all proposals considered and contracts awarded. In such a case, the Board member or high level employee shall not have any supervisory or overall responsibility for the implementation or administration of the contract.[1]

When advertised formal bidding is not required or used, an open and public process shall include at a minimum:

1. Public notice of the intent to contract for goods or services;
2. A reasonable amount of time for potential contractors to consider whether to offer quotes; and
3. Post-award public disclosure of who made bids, quotes, or applications and who was chosen, except that in the event of an employment application, post-award disclosure need only include who was selected.

Any Board member or high level employee who in the discharge of his/her official duties would be required to vote on a matter that would result in a conflict of interest shall abstain from voting and, prior to the vote being taken, publicly announce and disclose the nature of his/her interest as a public record in a written statement to be attached to the Board minutes.[\[1\]](#)

No Board member or high level employee shall accept an honorarium.[\[1\]](#)

Board members and high level employees may neither solicit nor accept gratuities, favors or anything of monetary value from contractors or parties to subcontracts, unless the item is an unsolicited item and of de minimis or nominal value. ~~Items of de minimis or nominal value shall include any gift, hospitality, transportation or lodging that may be accepted under the Pennsylvania's Ethics Act, but shall be subject to reporting on a Statement of Financial Interest if the value thereof is such as to require reporting under the Ethics Act.~~[\[5\]](#)[\[6\]](#) Gifts of a nominal value may be accepted in accordance with law."

### Improper Influence

No person shall offer or give to a Board member, high level employee or nominee or candidate for the Board, or a member of his/her immediate family or a business with which s/he is associated, anything of monetary value, including a gift, loan, political contribution, reward or promise of future employment based on the offeror's or donor's understanding that the vote, official action or judgment of the Board member, high level employee or nominee or candidate for the Board would be influenced thereby.[\[1\]](#)

No Board member, high level employee or nominee or candidate for the Board shall solicit or accept anything of monetary value, including a gift, loan, political contribution, reward or promise of future employment, based on any understanding of that Board member, high level employee or nominee or candidate that the vote, official action or judgment of the Board member, high level employee or nominee or candidate for the Board would be influenced thereby.[\[1\]](#)

### Organizational Conflicts

Organizational conflicts of interest may exist when due to the district's relationship with a subsidiary, affiliated or parent organization that is a candidate for award of a contract in connection with federally funded activities, the district may be unable or appear to be unable to be impartial in conducting a procurement action involving a related organization.[\[5\]](#)

In the event of a potential organizational conflict, the potential conflict shall be reviewed by the Superintendent or designee to determine whether it is likely that the district would be unable or appear to be unable to be impartial in making the award. If such a likelihood exists, this shall not disqualify the related organization; however, the following measures shall be applied:

1. The organizational relationship shall be disclosed as part of any notices to potential contractors;
2. Any high level employees or officials directly involved in the activities of the related organization are excluded from the selection and award process;
3. A competitive bid, quote or other basis of valuation is considered; and
4. The Board has determined that contracting with the related organization is in the best interests of the program involved.

### Reporting Conflicts of Interest

Any perceived conflict of interest that is detected or suspected by any employee or third party shall be reported to the Superintendent. If the Superintendent is the subject of the perceived conflict of interest, the employee or third party shall report the incident to the Board President.

Any perceived conflict of interest of a Board member that is detected or suspected by any employee or third party shall be reported to the Board President. If the Board President is the subject of the perceived conflict of interest, the employee or third party shall report the incident to the Superintendent, who shall report the incident to the solicitor.

No reprisals or retaliation shall occur as a result of good faith reports of conflicts of interest.

The Superintendent or designee shall report in writing to the federal awarding agency or pass-through entity any potential conflict of interest related to a federal award, in accordance with federal awarding agency policy.[\[Z\]](#)

### Investigation

Investigations based on reports of perceived violations of this policy shall comply with state and federal laws and regulations. No person sharing in the potential conflict of interest being investigated shall be involved in conducting the investigation or reviewing its results.

In the event an investigation determines that a violation of this policy has occurred, the violation shall be reported to the federal awarding agency in accordance with that agency's policies.[\[Z\]](#)

### Disciplinary Actions

If an investigation results in a finding that the complaint is factual and constitutes a violation of this policy, the district shall take prompt, corrective action to ensure that such conduct ceases and will not recur. District staff shall document the corrective action taken and, when not prohibited by law, inform the complainant.

Violations of this policy may result in disciplinary action up to and including discharge, fines and possible imprisonment. Disciplinary actions shall be consistent with Board policies, procedures, applicable collective bargaining agreements and state and federal laws.[\[8\]](#)

- Legal
1. [65 Pa. C.S.A. 1101 et seq](#)
  2. Pol. 004
  3. [51 PA Code 15.2](#)
  4. [65 Pa. C.S.A. 1104](#)
  5. [2 CFR 200.318](#)
  6. Pol. 322
  7. [2 CFR 200.112](#)
  8. Pol. 317
- Pol. 011  
Pol. 319  
Pol. 609  
Pol. 702